

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Amendment No. 3  
FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2014

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**000-30061**  
(Commission file No.)

**ELEPHANT TALK COMMUNICATIONS CORP.**  
(Exact name of registrant as specified in its charter)

**DELAWARE**  
(State or other jurisdiction of  
incorporation or organization)

**95-4557538**  
(I.R.S. Employer Identification No.)

**100 Park Avenue, New York City, NY 10017**  
**USA**  
(Address of principal executive offices)(Zip Code)

**+ 1 (212) 984-1096**  
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

**Common Stock, \$0.00001 par value per**  
**share**  
(Title of Class)

**NYSE MKT LLC**  
(Name of each exchange on which  
registered)

Securities registered pursuant to Section 12(g) of the Act:  
None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (17 CFR 229.405) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The aggregate market value of the voting and non-voting common equity held by non-affiliates as of June 30, 2014, the last business day of the registrant's most recently completed second fiscal quarter, was approximately \$118 million based on the closing sale price of the Company's common stock on such date of U.S. \$0.95 per share, as reported by the NYSE MKT LLC.

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: As of February 28, 2015, there were 155,112,785 shares of Common Stock outstanding.

#### EXPLANATORY NOTE

The purpose of this Amendment No. 3 (“Amendment No. 3”) to the Annual Report on Form 10-K of Elephant Talk Communications Corp. (the “Company”) for the fiscal year ended December 31, 2014, originally filed with the Securities and Exchange Commission on April 1, 2015 (the “Form 10-K”), is solely to include revised disclosure to Item 7, Item 7A and Item 8 in Part II in response to certain comments from the Securities and Exchange Commission. As such, Part I and Part III of the Form 10-K are not included in this Amendment No. 3.

Unless otherwise stated, all information contained in this amendment is as of April 1, 2015, the filing date of the original Form 10-K. Except as stated herein, this Amendment No. 3 does not reflect events or transactions occurring after such filing date or modify or update those disclosures in the Form 10-K that may have been affected by events or transactions occurring subsequent to such filing date. No information in the Form 10-K other than as set forth above is amended hereby. Currently-dated certifications from our Chief Executive Officer and our Chief Financial Officer have been included as exhibits to this amendment.

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**Elephant Talk Communications Corp.**  
**Form 10-K**  
**For the fiscal year ended December 31, 2014**

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## FORWARD LOOKING STATEMENTS

This Report, including the documents incorporated by reference in this Report, includes forward-looking statements. We have based these forward-looking statements on our current expectations and projections about future events. Our actual results may differ materially from those discussed herein, or implied by, these forward-looking statements. Forward-looking statements are generally identified by words such as “believe,” “expect,” “anticipate,” “intend,” “estimate,” “plan,” “project,” “should,” “will,” “would” and other similar expressions. In addition, any statements that refer to expectations or other characterizations of future events or circumstances are forward-looking statements. The statements that contain these or similar words should be read carefully because these statements discuss our future expectations, contain projections of our future results of operations or of our financial position, or state other “forward-looking” information. Elephant Talk Communications Corp., believes that it is important to communicate our future expectations to our stockholders. However, there may be events in the future that we are not able to accurately predict or control. Forward-looking statements included in this Report or our other filings with the SEC include, but are not necessarily limited to, those relating to:

- risks and uncertainties associated with the integration of the assets and operations we have acquired and may acquire in the future;
- our possible inability to generate additional funds that will be necessary to expand our operations;
- our potential lack of revenue growth;
- our potential inability to maintain compliance with the listing standards of the NYSE MKT LLC (“the Exchange”)
- our potential inability to continue as a going concern
- our potential inability to add new products and services that will be necessary to generate increased sales;
- our potential lack of cash flows;
- our potential loss of key personnel;
- the availability of qualified personnel;
- international, national regional and local economic political changes;
- general economic and market conditions;

- increases in operating expenses associated with the growth of our operations;
- the possibility of telecommunications rate changes and technological changes;
- the potential for increased competition; and
- other unanticipated factors.

The foregoing does not represent an exhaustive list of risks. Please see “Risk Factors” for additional risks which could adversely impact our business and financial performance. Moreover, new risks emerge from time to time and it is not possible for our management to predict all risks, nor can we assess the impact of all risks on our business or the extent to which any risk, or combination of risks, may cause actual results to differ from those contained in any forward-looking statements. All forward-looking statements included in this Report are based on information available to us on the date of this Report. Except to the extent required by applicable laws or rules, we undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise. All subsequent written and oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by the cautionary statements contained throughout this Report.

#### AVAILABLE INFORMATION

We maintain a corporate website with the address [www.elephanttalk.com](http://www.elephanttalk.com). We intend to use our website as a regular means of disclosing material non-public information and for complying with disclosure obligations under Regulation FD promulgated by the Securities and Exchange Commission (the “SEC”). Such disclosures will be included on the website under the heading “News” and “Investors – Press Releases”. Accordingly, investors should monitor such portions of the website, in addition to following the Company’s press releases, SEC filings and public conference calls and the webcasts.

We are not incorporating information contained in the website by reference into this Annual Report on Form 10-K. We make available, free of charge, through the website, our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, and any amendments to these reports as soon as reasonably practicable after electronically filing such material with, or furnishing such material to, the SEC.

Materials filed with the SEC can be read and copies made at the SEC’s Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549. Please call the SEC at 1 800 SEC 0330 for further information about the Public Reference Room. The SEC also maintains a website, [www.sec.gov](http://www.sec.gov) containing the reports, proxy and other information filed with the SEC.

**Part II**

**Item 5. Market for the Registrant’s Common Equity, Related Stockholder Matters, and Issuer Purchases of Equity Securities**

As of December 5, 2011, our Common Stock is listed for quotation on the Exchange under the symbol “ETAK.” The following table sets forth the high and low closing prices per share for each quarterly period from March 31, 2013 through December 31, 2014 as quoted on the Exchange and published by [www.nasdaq.com](http://www.nasdaq.com). These quotations reflect prices between dealers and do not include retail mark-ups, mark-downs or commissions and may not reasonably represent actual transactions.

Quarter Ended	Common Stock			
		High		Low
December 31, 2014	\$	1.14	\$	0.70
September 30, 2014	\$	1.24	\$	0.80
June 30, 2014	\$	1.16	\$	0.71
March 31, 2014	\$	1.79	\$	1.00
December 31, 2013	\$	1.40	\$	0.53
September 30, 2013	\$	0.90	\$	0.55
June 30, 2013	\$	1.23	\$	0.58
March 31, 2013	\$	1.68	\$	0.92

As of December 31, 2014, we had approximately 4,074 record holders of our Common Stock.

**Dividends**

We have not declared any cash dividends since inception and do not anticipate paying any dividends in the foreseeable future. The payment of dividends is within the discretion of our board of directors and will depend on our earnings, capital requirements, financial condition, and other relevant factors. There are no restrictions that currently limit our ability to pay dividends on our Common Stock other than those generally imposed by applicable state law.

**EQUITY COMPENSATION PLAN INFORMATION**

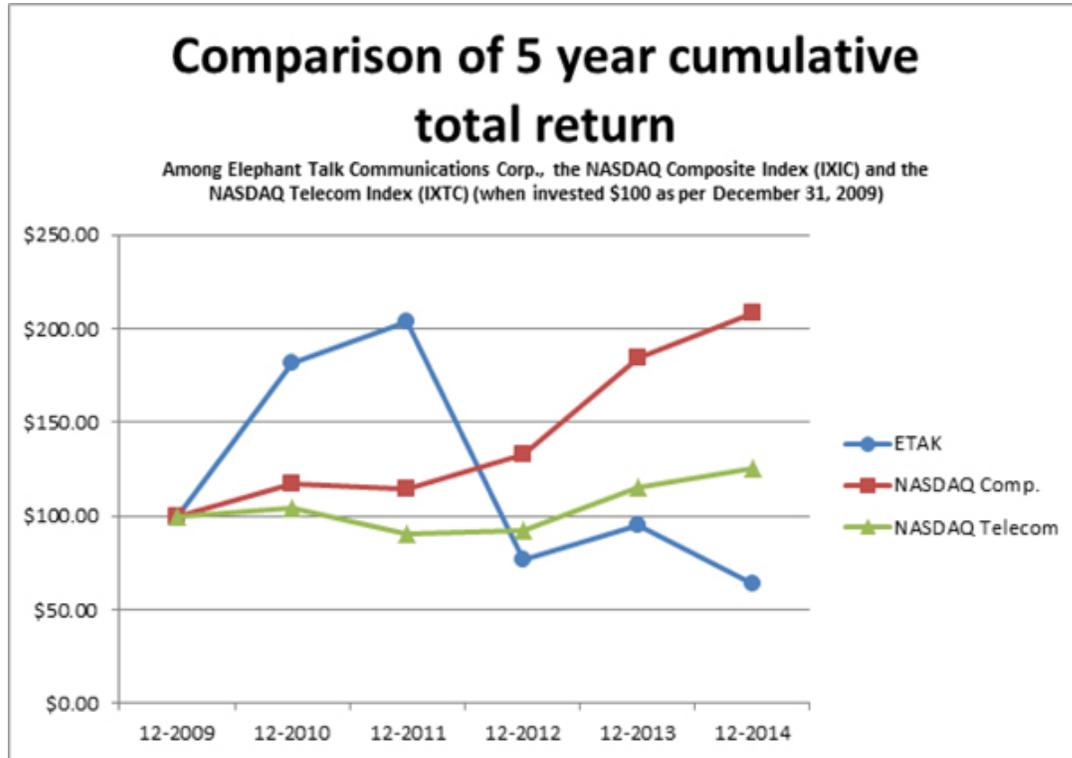
**Securities Authorized for Issuance under Equity Compensation Plans**

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights		Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under the equity compensation plans (excluding securities reflected in column (a))
	(a)	(b)		
Equity compensation plans approved by security holders	2006 Plan (1): 0 2008 Plan (2): 40,056,080	2006 Plan: n/a 2008 Plan: \$1.39	2006 Plan: 89,490 2008 Plan: 11,619,447	
Equity compensation plans not approved by security holders	-	-	-	
Total	40,056,080	-	11,708,937	

- (1) S-8 Filed July 21, 2006.  
 (2) S-8 Filed July 11, 2008. The stockholders approved the increase of the total number of shares of authorized to be issued under the 2008 Plan from 5,000,000 to 23,000,000, during 2013 the stockholders approved an increase from 23,000,000 to 46,000,000 and during 2014 an increase of the total number of shares available under the Plan from 46,000,000 to 56,000,000.

**Stock Performance Graph**

The graph below compares the cumulative total stockholder return on ETAK Common Stock with the cumulative return of the NASDAQ Comp. Index (IXIC) and the NASDAQ Telecom Index (IXTC formerly known as IXUT) for each of the five fiscal years ended December 31, 2014, assuming an investment of \$100 at the beginning of such period.



The table below shows \$100 invested on December 31, 2009 in stock or index:

Month/Year	ETAK	NASDAQ Comp.	NASDAQ Telecom
12-2009	\$ 100.00	\$ 100.00	\$ 100.00
12-2010	\$ 181.54	\$ 116.91	\$ 103.92
12-2011	\$ 203.85	\$ 114.81	\$ 90.81
12-2012	\$ 76.92	\$ 133.07	\$ 92.63
12-2013	\$ 94.62	\$ 184.06	\$ 114.87
12-2014	\$ 63.98	\$ 208.71	\$ 125.11

## Item 6. Selected Financial Data

As discussed further in Note 35 of the “Notes to Consolidated Financial Statements” contained in Item 8 of this Form 10-K, we have restated our consolidated financial statements to correct certain errors in our previously issued financial statements. The error is an overstatement of revenue due to a failure to identify all delivery obligations associated with multi-element revenue arrangements and an improper interpretation of standalone value of delivered elements. The revenue recognition errors identified by us do not affect the total revenues ultimately earned or to be earned, or the amount or timing of cash received or to be received from individual customer arrangements.

The following selected consolidated financial data should be read in conjunction with “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and our consolidated financial statements and the notes to those consolidated financial statements. The consolidated statement of operations data set forth below for the years ended December 31, 2014, 2013 and 2012 and the consolidated balance sheet data as of December 31, 2014 and 2013 are derived from, and are qualified in their entirety by reference to, the Company’s audited consolidated financial statements included elsewhere in this Form 10-K.

The impact of the restatement increased net loss by approximately \$3.4 million for the year ended December 31, 2013.

	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
		Restated			
<b>Balance sheet data:</b>					
TOTAL ASSETS	\$ 44,920,998	\$ 42,435,408	\$ 37,475,541	\$ 44,812,103	\$ 38,921,932
Long term Liabilities	\$ 16,350,695	\$ 10,565,412	\$ 3,433,095	\$ 785,218	\$ 468,756
TOTAL LIABILITIES	\$ 34,308,431	\$ 22,075,791	\$ 17,326,055	\$ 9,717,003	\$ 10,250,664
Total stockholders’ Equity	\$ 10,612,567	\$ 20,359,617	\$ 20,149,486	\$ 35,095,100	\$ 28,671,268
<b>Statement of Comprehensive Loss data:</b>					
REVENUES	\$ 20,356,447	\$ 19,451,804	\$ 29,202,188	\$ 32,232,981	\$ 37,168,351
LOSS FROM OPERATIONS	\$ (16,777,386)	\$ (20,831,878)	\$ (21,513,813)	\$ (25,676,272)	\$ (18,473,748)
NET LOSS	\$ (21,861,917)	\$ (25,507,072)	\$ (23,131,936)	\$ (25,310,735)	\$ (92,483,360)
COMPREHENSIVE LOSS	\$ (25,258,918)	\$ (24,505,113)	\$ (22,720,731)	\$ (25,935,010)	\$ (94,139,277)
Net loss per common share and equivalents - basic and diluted	(0.15)	(0.20)	(0.21)	(0.24)	(1.31)

## Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations

*The following Management’s Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with our consolidated financial statements and related notes that appear elsewhere in this Annual Report on Form 10-K. In addition to historical consolidated financial statements, the following discussion contains forward-looking statements that reflect our plans, estimates and beliefs. Our actual results could differ materially from those discussed in the forward-looking statements. See “Risk Factors” in Part I, Item 1A of this Form 10-K.*

### Restatement of Previously Issued Financial Statements

As discussed further in Note 35 of the “Notes to Consolidated Financial Statements” contained in Item 8 of this Form 10-K, we have restated our consolidated financial statements for the year ended December 31, 2013 and our unaudited quarterly financial information (i) for each of the quarters in the year ended December 31, 2013 and (ii) for the first three for each of the quarters in the year ended December 31, 2014 (collectively, the “Restated Periods”). We have restated the revenues and deferred revenues as a result of (i) an overstatement of revenue due to a failure to identify and determine whether contracts that were negotiated as a package with a single customer should have been combined (ASC 605-35-25); and (ii) the application of accounting guidance for multi-element arrangements, specifically an improper interpretation of standalone value of delivered elements. These errors resulted in earlier recognition of the contracted revenue on certain contracts.

The Company has corrected the manner in which it records revenue for its arrangements with multiple-element features, and will also enhance its documentation related to its revenue recognition policies and practices. See “Controls and Procedures” included in Part II, Item 9A of this Form 10-K.

The impact of these errors on the applicable line items in the consolidated financial statements resulting from the restatement is set forth in Note 35 to the Notes to Consolidated Financial Statements. The net impact of the restatement decreased previously reported revenue of \$22,827,261 by \$3,375,457 or 15%, to \$19,451,804, for the twelve month period ended December 31, 2013. In the same period of time, the short term portion of deferred revenue increased from \$142,731 by 129,036 or 90% to \$271,767. The long term portion was increased by \$2,364,389. Deferred revenue will be amortized during the lifetime of the customer relationship, which has been defined to be five years. Accounts receivable decreased from \$5,976,879 by \$882,032 or 15%, to \$5,094,847 in the same period in 2013. The restatement increased net loss by approximately \$3.4 million for the year ended December 31, 2013.

Also, the Company has reclassified certain staff costs included in SG&A to Cost of Service, and it disaggregated the function SG&A into Selling and Marketing, General and Administrative and Product Development. The reclassification of operating costs are material to the annual periods ended December 31, 2012, 2013, the interim periods therein, and to the interim periods within fiscal year 2014 and are included in the restatement in Note 35. These expenses have been reclassified in the Consolidated Statements of Operations for fiscal years 2013 and 2012 to conform to the current period presentation (See Note 35 for the restatement).

As a result of our restatement and in accordance with GAAP, revenue that had originally been recognized in 2013 is now being recognized ratably over an extended timeframe. The amount of revenue earned or to be earned over the entire period of recognition essentially remains unchanged from the amount we historically recognized. There was neither a change to the cash characteristics of the transactions being restated nor the Company’s liquidity directly relating to these transactions. As a result of the restatement, the balance sheet reflects a significant increase in deferred revenue, which will be recognized as revenue over a number of years.

#### **Business overview**

As a mobile Software Defined Network Architecture (Software DNA™) vendor Elephant Talk Communications Corp. and its subsidiaries (also referred to as “Elephant Talk”, “ET” and “the Company”) provide a one stop solution for a full suite of mobile, fixed and convergent telecommunications software services. We also provide layered security services for mission critical applications in the cloud, through our wholly owned subsidiary, ValidSoft UK Limited (“ValidSoft”).

Over the last decade, Elephant Talk has developed a comprehensive Mobile Enabling Platform, capable of hosting an integrated IT/BackOffice and Core Network for Mobile Network Operators (MNOs) and Mobile Virtual Network Operators (MVNOs), Enablers (MVNEs) and Aggregators (MVNAs) on a fully outsourced basis. Our mobile enabling platform is either made available as an on premise solution or as a fully hosted service in ‘the cloud’, depending on the individual needs of our MNO and MVNO/MVNE/MVNA partners. Our mobile security services supply telecommunications-based multi-factor mutual authentication, identity and transaction verification solutions for all electronic transaction channels. This integrated suite of security services provides mission critical applications in the cloud to customers in industries such as financial services, government benefits, and insurance, as well as electronic medical record providers and MNOs. Our company provides customers the means to effectively combat a variety of electronic fraud while at the same time protecting consumer privacy.

#### **Company milestone overview**

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our financial statements and notes thereto and the other financial information included elsewhere in this document.

Recent milestones for mobile product line:

- On January 29, 2015 we announced the appointment of Dr. Armin G. Hessler (currently Vodafone) and Martin Zuurbier, the current CTO of Elephant Talk, as co-Presidents of our mobile platform business effective on April 1, 2015. Both will report to Mr. Steven van der Velden, Chairman and CEO.

- On January 21, 2015 we announced that LOWI, the Low-Cost Brand of Vodafone has been launched on Elephant Talk's fully redundant mobile platform in Spain, joining virtual operators like Lebara, BT, Eroski, NEO and HITS.
- On December 22, 2014 Affirmed Networks and Elephant Talk Communications Corp. (NYSE MKT: ETAK), global leaders in virtualized mobile networks, announced the deployment of Affirmed Networks' Network Functions Virtualization (NFV) solution, called the Affirmed Mobile Content Cloud™, as part of Elephant Talk's Software Defined Network Architecture mobile Software DNA® 2.0 platform with mobile operators in Europe and the Middle East. Affirmed Networks and Elephant Talk are providing current and future clients with a fully virtualized Evolved Packet Core, encompassing a breadth of capability and services for 3G and 4G core networks.
- On November 21, 2014 we announced that the Company has received official notification from NYSE Regulation, Inc. dated November 20, 2014 that the Company is now in compliance with the listing requirements of Part 10 of the NYSE MKT LLC (the "Exchange") Company Guide (the "Company Guide"). As a result of meeting the Exchange's listing standards, the Company will be removed from the list of noncompliant issuers posted on the Exchange's website.
- On September 25, 2014 we announced that the Company has begun the next phase of its planned SIM migration of Grupo Iusacell ("Iusacell") customers in Mexico. In the meantime developments as described in the subsequent events footnote occurred.
- On August 27, 2014 we announced that independent telecommunications consultancy Ovum ( [www.ovum.com](http://www.ovum.com)) in a white paper states, "Elephant Talk Software DNA® 2.0, especially with its integration of core network functions, has a more complete solution than the platforms available from the many specialist vendors in the mobile services market."

Recent milestones for the security product line ("ValidSoft"):

- On February 24, 2015 ValidSoft announced that it has launched its Device Trust solution with another major UK retail bank with its partner FICO (NYSE:FICO). This is the second such agreement announced for this solution in the UK and continues building on the successful partnership with FICO. The new client, unnamed for security reasons, is the largest UK deployment of this solution to date for ValidSoft.
- On September 3, 2014, ValidSoft announced that it has been awarded a fourth European Privacy Seal. The fourth seal is for ValidSoft's Zero Latency Correlation process. Zero Latency Correlation enables ValidSoft to securely extract 'Device Trust' data directly from a device application as part of a mobile fraud prevention solution.
- On June 4, 2014, ValidSoft announced that it was featured in a special report, "Speech and Voice Recognition White Paper" published by Biometrics Research Group, Inc., an independent research group. In the report, ValidSoft was identified as one of the global leaders in the field of voice biometrics. According to the report, the voice biometric market has a potential market size of \$2.5 billion globally across all market sectors in 2015, driven by the banking and financial sector, it is estimated that the banking and financial sector will spend at least \$750 million on voice biometrics by 2015.
- On January 14, 2015, research group *Technavio* highlighted ValidSoft as one of the 3 leading vendors for voice biometrics, a market that *Opus Research* predicts to be worth \$574 million by 2017.
- On November 2, 2014 ValidSoft expanded its business to Northern America and appointed Shawn Edmunds as Vice-President Northern America.

## Results of Operations

Although the vast majority of our cost base is carried out in Euros, we report our financial statements in U.S. dollars ("USD"). The conversion of Euros and USD leads to period-to-period fluctuations in our reported USD results arising from changes in the exchange rate between the USD and the Euro. Generally, when the USD strengthens relative to the Euro, it has an unfavorable impact on our reported revenue and income and a favorable impact on our reported expenses. Conversely, when the USD weakens relative to the Euro, it produces a favorable impact on our reported revenue and income, and an unfavorable impact on our reported expenses. The above fluctuations in the USD/Euro exchange rate therefore result in currency translation effects (not to be confused with real currency exchange effects), which impact our reported USD results and may make it difficult to determine actual increases and decreases in our revenue and expenses which are attributable to our actual operating activities. We carry out our business activities primarily in Euros, and we do not currently engage in hedging activities.

The following table shows the USD equivalent of the major currencies for the year ended December 31, 2014:

	USD equivalent
Euro	1.2155
British Pound	1.5533

## Comparison of Years Ended December 31, 2014 and 2013

### Revenue

Revenue for the year ended December 31, 2014 was \$20,356,447 an increase of \$904,643 or 5%, compared to \$19,451,804 for the year ended December 31, 2013. The continued and expected market decline of landline based telecommunications caused our legacy landline business to decrease by \$3,472,492 or 96%, to \$153,759, as of December 31, 2014. This decrease in landline business was off-set by the increase in revenues from our mobile and security solutions business to \$20,202,689 in 2014 which increased by \$4,377,136 or 28%, compared to \$15,825,553 in 2013. The increase in our mobile and security solutions business is mainly due to the migrations of customers onto our mobile platforms resulting in contractual billings to our customers increasing from \$22,827,261 in 2013 to \$28,560,240 in 2014. In 2014, total billings were \$28,560,240 and \$20,356,447 was recognized in revenue with the remainder deferred over the remaining contract period in accordance with ASC 605-25. In 2013, the total billings were \$22,827,261 and \$15,825,553 was recognized in revenue with the remainder deferred over the remaining contract period in accordance with ASC 605-25. For further details see Non-GAAP revenue discussion below.

	2014	2013 (restated)
Landline Services	\$ 153,758	\$ 3,626,251
Mobile and security solutions	20,202,689	15,825,553
<b>Total Revenue</b>	<b>\$ 20,356,447</b>	<b>\$ 19,451,804</b>

Note 2 (Financial Condition) in this annual report discusses the likely termination of the contract with Iusacell. Future revenues will be impacted in a material manner, following the release of all of the deferred revenue related to this customer upon formal termination of the contract and release of any outstanding obligations of the Company towards the customer. The release of these deferred amounts will however have no cash impact.

### Non-GAAP Revenue

In order to provide investors additional information regarding our revenue, we include here the discussion of Non-GAAP revenue. As a result of the characteristics of our services, the long-term nature of the contracts and the small customer base, new and substantial sales will remain unnoticed to the investors due to the fact that most of these sales will need to be deferred over a period of 3-5 years. Our non-GAAP financial measure is defined as GAAP revenue adjusted for changes in deferred revenue. We believe this Non-GAAP measure provides useful information regarding our actual billings to our customers during the period which generally reflect the usage rates of our hosted platforms. The presentation of Non-GAAP revenue is not meant to be considered in isolation or as an alternative to GAAP revenue. The Company therefore adds back to the revenue in the income statement the revenues that were invoiced in the reporting period. At the same time the Company removes from the revenue in the income statement the revenues that have been recognized as a result of sales prior to the reporting period. These two adjustments we refer to as changes in deferred revenue.

A reconciliation of GAAP Revenue to Non-GAAP Revenue, for each of the periods indicated, is as follows:

Non-GAAP Revenue	2014	2013 restated	Variance
Revenues	\$ 20,356,447	\$ 19,451,804	\$ 904,643
Deferred Revenue adjustments	8,623,960	2,374,639	6,249,321
	<b>\$ 28,980,407</b>	<b>\$ 21,826,443</b>	<b>\$ 7,153,964</b>

Total non-GAAP revenue increased by 32.8%. The phasing out of our landline activities caused our landline non-gaap revenue to be \$3.5 million lower than that of the previous year. This was however more than off-set by the \$10.6 million increase in the mobile and security solutions business. The vast majority of the revenue increase in our mobile and security solutions business was the result of the customer based SIM (Subscriber Identity Modules) migrations of our customer Iusacell in Mexico. The remainder of the mobile and security growth was only modest in 2014 due to the reduced revenues from non-recurring custom work projects with customers compared to 2013. Following the likely termination of the Iusacell contract and considering the size of Iusacell to our overall revenues, the termination of this contract will have a substantial impact on our revenues. We are currently evaluating the proposal of Iusacell, including assessing the impact on future revenues.

### Historic quarterly overview Non-GAAP and GAAP revenue

Non-GAAP revenue	Q1 2013	Q2 2013	Q3 2013	Q4 2013	2013
Revenue	\$ 6,240,114	3,564,249	4,123,794	5,523,647	19,451,804
Changes in deferred revenue	395,121	1,095,390	576,016	308,112	2,374,639
	<b>\$ 6,635,235</b>	<b>4,659,639</b>	<b>4,699,810</b>	<b>5,831,759</b>	<b>21,826,443</b>

Non-GAAP revenue	Q1 2014	Q2 2014	Q3 2014	Q4 2014	2014
Revenue	\$ 5,384,265	5,072,440	4,445,239	5,454,503	20,356,447
Changes in deferred revenue	809,561	1,727,530	3,217,974	2,868,895	8,623,960
	<b>\$ 6,193,826</b>	<b>6,799,970</b>	<b>7,663,213</b>	<b>8,323,398</b>	<b>28,980,407</b>

### Reclassification of cost and operating expenses

Following the transition from the Company's Landline service to Mobile and Security solution offerings, the Company has evaluated in 2014 the structure of the two line items 'Cost of service' and 'Selling, General and Administrative'. The line item SG&A included all of the Company's staff related cost, including non-cash compensation.

Management concluded that the SG&A function should be categorized by functions of Product Development, Sales and Marketing and General and Administrative and that certain staff costs should be reclassified to Cost of Service. Management believes that these reclassifications of operating costs are material to the annual periods ended December 31, 2014, 2013 and 2012, and to the interim periods within fiscal year 2014, 2013 and 2012. Furthermore, management believes that these reclassifications reflect more accurately the nature and financial reporting of the Company. Consequently, staff costs for fiscal years 2014, 2013 and 2012 have been reallocated accordingly.

### **Cost of Service**

Cost of service includes origination, termination, network and billing charges from telecommunications operators, costs of telecommunications service providers, network costs, data center costs, facility cost of hosting network and equipment and cost in providing resale arrangements with long distance service providers, cost of leasing transmission facilities, international gateway switches for voice, data transmission services, and the cost of professional services of staff directly related to the generation of revenues, consisting primarily of employee-related costs associated with these services, including share-based compensation and the cost of subcontractors. Cost of service excludes depreciation and amortization.

Cost of service for the twelve month period ended December 31, 2014 \$6,688,674, a decrease of \$2,700,623 or 29%, compared to \$9,389,297 for the twelve month period ended December 31, 2013.

Gross margin (excluding depreciation and amortization) as a percent of the total revenue was 67% and 52% for the twelve month periods ended December 31, 2014 and 2013, respectively. The decrease is primarily attributable to the decline in our legacy landline service solution, because the costs involved in the mobile and security business are lower compared to the landline business.

	<u>2014</u>	<u>2013</u>
	(restated)	(restated)
Revenues	\$ 20,356,447	\$ 19,451,804
Cost of service (excluding depreciation and amortization)	6,688,674	9,389,297
<b>Gross margin (excluding depreciation and amortization)</b>	<u>\$ 13,667,773</u>	<u>\$ 10,062,507</u>

### ***Re-allocation of the Selling, General and Administrative Expenses after the Reclassification***

Following the transition from the Company's Landline service to Mobile and Security solution offerings, the Company has evaluated in 2014 the structure of the two line items 'Cost of service' and 'Selling, General and Administrative', and reviewed all staff costs to determine which costs were directly attributable to the generation of revenue, and concluded that certain costs related to product development should be reclassified.

The line item SG&A included all of the Company's staff related cost, including non-cash compensation. It was concluded that the SG&A should be categorized by functions of Product Development, Sales and Marketing and General and Administrative and that certain staff costs were to be reclassified to Cost of Service. It is felt that these reclassifications more accurately reflect the nature and financial reporting of the Company. Consequently, staff costs for fiscal years 2014, 2013 and 2012 have been allocated to these new functions and to Cost of Service.

The reclassification of operating costs is material to the annual periods ended December 31, 2012, 2013, the interim periods therein, and to the interim periods within fiscal year 2014.

These expenses have been reclassified in the Consolidated Statements of Operations for fiscal years 2013 and 2012 to conform to the current period presentation.

### ***Product Development***

Product Development costs consist primarily of salaries and related expenses, including share-based expenses, of employees involved in the development of the Company's services, which are expensed as incurred. Costs such as database architecture, and ET BOSS &IN platform development and testing are included in this function.

Costs incurred during the application development stage of internal-use software projects, such as those used in the Company's operations, are capitalized in accordance with the accounting guidance for costs of computer software developed for internal use. Capitalized costs are amortized on a straight-line basis. When assigning useful lives to internal-use software, the Company considers the effects of obsolescence, competition, technology, and other economic factors. During the twelve month period ended December 31, 2014 and 2013, the Company capitalized \$4,674,199 and \$3,505,742, respectively.

Product Development costs for the twelve months ended December 31, 2014 and 2013 were \$7,228,663 and \$6,091,484, respectively, an increase of \$1,137,179 or 19%. The increase is due to the expansion of our product development capabilities.

### ***Sales and Marketing***

Sales and Marketing expenses consist primarily of salaries and related expenses, including share-based expenses, for our sales and marketing staff, including commissions, payments to partners and marketing programs. Marketing programs consist of advertising, events, corporate communications and brand building.

Sales and Marketing expenses for the twelve months ended December 31, 2014 and 2013 were \$2,393,676 and \$3,139,015, respectively, a decrease of \$745,339 or 24%. The decrease is due to a more focused marketing program approach.

### ***General and Administrative***

General and administrative expenses are our largest cost and consist primarily of salaries and related expenses, including share-based compensation, for non-employee directors, finance and accounting, legal, internal audit and human resources personnel, legal costs, professional fees and other corporate expenses.

General and Administrative expenses for the twelve months ended December 31, 2014 and 2013 were \$12,602,601 and \$15,062,640, respectively, a decrease of \$2,460,038 or 16%. The decrease is mainly due to share and option granting to management, in comparison to 2013.

### ***Share-based compensation***

Share-based compensation is comprised of:

- the expensing of the options granted under the 2008 Plan to staff and management;
- the expensing of the shares issued under the 2006 and 2008 Plans to the directors and executive officers in lieu of cash compensation;
- the expensing of restricted shares issued for consultancy services.

For fiscal 2014 and 2013, we recognized share-based compensation expense of \$3,888,275 and \$8,515,391, respectively, a decrease of \$4,627,116 or 54%. The decrease is mainly due to decreased or vesting of share and option to management, in comparison to 2013.

In the following table we show the allocation of share-based compensation according to functions in the Consolidated Statement of Comprehensive Loss:

	2014	2013
Cost of service	\$ 968,155	\$ 930,902
Product Development	1,771,808	1,869,844
Sales and Marketing	179,482	508,678
General and Administrative	968,830	5,205,967
Total	<u>\$ 3,888,275</u>	<u>\$ 8,515,391</u>

***Depreciation and Amortization***

Depreciation and amortization expenses for the year ended December 31, 2014 was \$8,220,219, an increase of \$1,618,973 or 25%, compared to \$6,601,246 for the same period in 2013. The increase is primarily due to the reclassification of projects under construction into live functionalities for our worldwide platform and software capabilities, and the accelerated depreciation of certain assets groups.

***Interest Income and Expense***

Interest income for the twelve month periods ended December 31, 2014 and 2013 was \$127,793 and \$103,627, respectively. Interest income consists of interest received on bank balances.

Interest expense for the twelve month periods ended December 31, 2014 and 2013, was \$1,240,590 and \$1,064,999, respectively, an increase of \$175,591 or 16%. Higher levels of interest expense were the result of the change of financing sources during 2014. Although we converted an existing note into shares during the month of July 2014 and also converted another existing note into equity for 50% of the principal, the new "Credit Facility" which started November 17, 2014 has a higher principal value than the ones converted and/or repaid. Because the Credit Facility only started November 17, 2014 the three month period ended December 31, 2014 does not reflect a comparable future interest expense. See Notes 14 to 22 for more information. Also during fiscal 2014 we have been able to arrange capital lease financing which causes an increase of our interest expense compared to 2013.

***Interest Expense Related to Debt Discount and Conversion Feature***

For the twelve month periods ended December 31, 2014 and 2013, interest expenses related to debt discount and conversion feature were \$3,935,839 and \$2,069,649, respectively, an increase of \$1,866,190 or 90%.

The increase in the twelve month periods ended December 31, 2014 and 2013 is due to the change of financing sources during 2014. We converted the affiliate note into equity by issuing additional warrants, which fair value was determined using Black Scholes, and amounted to \$482,269. The conversion and early repayment of the non-affiliate note resulted in accelerated debt discount expensing and additional expensing of the exercise price adjustment.

***Change in Fair Value of Conversion Feature***

The change in the fair value of the conversion feature (related to the 8% Senior Secured Convertible Notes) for the twelve month periods ended December 31, 2014 and December 31, 2013 amounted to \$0 and \$232,267, respectively. The reason for the decrease is that the conversion feature was extinguished in June 2013 when the 8% Senior Secured Convertible Notes were repaid.

***Change in Fair Value of Warrant Liabilities.***

The change in the fair value of the remaining outstanding warrants (refer to Note 19) related to a registered direct public offering made by us in June 2013 was a loss of \$(114,458) for the twelve months period ended December 31, 2014, compared to a gain of \$479,322 for the same period in 2013.

Such changes were primarily due to the decreased value of our stock price, because this is one of the major variables of the valuation. The value of the warrants was determined by a third party valuation expert using a Monte-Carlo Simulation model.

### **Gain/(Loss) on extinguishment of debt**

There is a net gain on extinguishment of debt amounting to \$626,108 for the twelve months ended December 31, 2014, an increase of \$2,631,208 or 131%, compared to the loss amounting to \$2,005,100 for the twelve months ended December 31, 2013. A gain of \$626,534 is a result of the management decision of discontinuing and liquidating the joint venture with the government incumbent telecom operator in Curacao, and the fact that the loan and accrued interest was forgiven (refer to Note 22). A minor loss was accounted for during 2014 for an amount of \$426 relating to certain late legal fees for the finalization of extinguishment of debt which occurred in 2013.

### **Other Income and (Expense)**

Other income & (expense) represents the change in fair value of the Euro denominated Convertible Notes due to revaluation and the tax accruals related to prior years.

In the twelve month period ended December 31, 2014, there is a gain of \$176,981, an increase of \$479,093 or 159%, compared to a loss of \$(302,112) as of December 31, 2013. The increase is due to unrealized exchange rate losses and corporate tax adjustment of previous years.

### **Amortization of Deferred Financing Costs**

Deferred financing cost relate to the 2013 10% Related Party Convertible Loan (see Note 14) and the 2013 10% 3<sup>rd</sup> Party Convertible Notes (see Note 16), and the related amortization amounted to \$(507,595) for the twelve months ended December 31, 2014, an increase of \$258,744 or 104%, compared to \$(248,851) for the twelve months ended December 31, 2013. The increase is due to the accelerated amortization on loans received in 2013 and repaid and or converted in 2014 and the 2014 deferred financing costs related to the Credit Facility received in November 2014.

### **Provision (Benefit) Income taxes.**

Income tax provision for the twelve month periods ended December 31, 2014 was \$216,931, compared to an income tax benefit of \$200,301 for the same period in 2013. The change is due to the 2013 adjustment that resulted in a benefit.

### **Net Loss**

Net loss for the twelve months period ended December 31, 2014, was \$21,861,917, a decrease of \$3,645,155 or 14%, compared to the loss of \$25,507,072 for the same period in 2013. The decrease in net loss is primarily due to the decrease in the loss from operations. While revenues grew to \$20,356,447 by \$904,643 or 5%, in the twelve month period ended December 31, 2014, in comparison with the same period in 2013; cost of service and operating expenses decreased to \$37,133,833 by \$3,149,849 or 8% in the twelve month period ended December 31, 2014, in comparison with the same period in 2013.

### **Other Comprehensive (Loss) Income**

We record foreign currency translation gains and losses as part of other comprehensive (loss) Income, which amounted to a loss as of December 31, 2014 of \$3,397,001, compared to a gain of \$1,001,959 for the year ended December 31, 2013, an increase of \$4,398,960 or 439%. This change is primarily attributable to the translation effect resulting from the substantial fluctuations in the USD/Euro exchange rates in the reporting period, since our balance sheets position are largely denominated in Euro and are translated on balance sheet date.

### **Adjusted EBITDA (unaudited quarterly figures)**

<b>EBITDA (adjusted) 2013 - restated</b>	<b>Q1 2013</b>	<b>Q2 2013</b>	<b>Q3 2013</b>	<b>Q4 2013</b>	<b>2013</b>
Net loss	\$ (5,494,308)	(9,122,457)	(4,306,780)	(6,583,527)	(25,507,072)
Provision for income taxes	-	-	41,500	(241,801)	(200,301)
Depreciation and amortization	1,319,988	1,836,231	1,543,687	1,901,340	6,601,246
Stock-based compensation	1,410,910	2,995,049	1,233,165	2,876,267	8,515,391
Changes in deferred revenue	395,121	1,095,390	576,016	308,112	2,374,639
Interest income and expenses	190,032	186,617	147,301	437,422	961,372
Interest expense related to debt discount and conversion feature	558,028	502,972	259,795	748,854	2,069,649
Changes in fair value of warrant liabilities	-	(346,016)	(173,334)	40,028	(479,322)
Change in fair value of conversion feature	139,792	(372,059)	-	-	(232,267)
Loss on extinguishment of debt	-	1,938,597	44,506	21,997	2,005,100
Other income & (expense)	-	-	-	302,112	302,112
Amortization of deferred financing costs	70,331	2,075	44,076	132,369	248,851
<b>Adjusted EBITDA restated</b>	<b>(1,410,106)</b>	<b>(1,283,601)</b>	<b>(590,068)</b>	<b>(56,827)</b>	<b>(3,340,602)</b>

<b>EBITDA (adjusted) 2014 – restated</b>	<b>Q1 2014</b>	<b>Q2 2014</b>	<b>Q3 2014</b>	<b>Q4 2014*</b>	<b>2014</b>
Net loss	\$ (5,221,705)	(6,450,203)	(5,246,687)	(4,943,322)	(21,861,917)
Provision for income taxes	135,437	(2,209)	(44,938)	128,641	216,931
Depreciation and amortization	2,008,214	1,928,392	1,900,251	2,383,362	8,220,219
Stock-based compensation	771,724	1,902,537	862,419	351,595	3,888,275
Changes in deferred revenue	809,561	1,727,530	3,217,974	2,868,895	8,623,960
Interest income and expenses	274,333	303,669	223,611	311,184	1,112,797
Interest expense related to debt discount and conversion feature	884,740	1,025,292	1,287,717	738,090	3,935,839
Changes in fair value of warrant liabilities	210,272	(38,948)	103,311	(160,177)	114,458
Loss on extinguishment of debt	426	-	(626,534)	-	(626,108)
Other income & (expense)	(3,390)	(68,008)	(301,199)	195,616	(176,981)
Amortization of deferred financing costs	136,367	113,090	73,789	184,349	507,595
<b>Adjusted EBITDA restated</b>	<b>5,979</b>	<b>441,142</b>	<b>1,449,714</b>	<b>2,058,233</b>	<b>3,955,068</b>

\* Q4 2014 not restated

### **Comparison of Years Ended December 31, 2013 and 2012**

This discussion has been updated to conform to the current period's presentation, and reflect the effect of the restatement and cost reclassifications.

Revenue for the twelve month periods ended December 31, 2013 and 2012, was \$19,451,804 and \$29,202,188, a decrease of \$9,750,384 or 33%. The continued and expected market decline of landline based telecommunications caused our legacy landline business to decrease, from \$17,489,742 to \$3,626,251, a decrease of \$13,863,491 or 79%.

The decrease in landline business was off-set by the increase in revenues of our mobile and security solutions business in the twelve month periods ended December 31, 2013 and 2012, of \$15,825,533 and \$11,712,446, respectively, by \$4,113,107 or 35%. The increase in our mobile and security solutions business is mainly due to the increasing revenues of new and existing customers.

	<u>2013</u>	<u>2012</u>
	(restated)	
Landline Services	\$ 3,626,251	\$ 17,489,742
Mobile and security solutions	15,825,553	11,712,446
<b>Total Revenue</b>	<u>\$ 19,451,804</u>	<u>\$ 29,202,188</u>

#### *Cost of Service*

Cost of service includes origination, termination, network and billing charges from telecommunications operators, costs of telecommunications service providers, network costs, data center costs, facility cost of hosting network and equipment and cost in providing resale arrangements with long distance service providers, cost of leasing transmission facilities, international gateway switches for voice, data transmission services, and the Cost of professional services of staff directly related to the generation of revenues, consisting primarily of employee-related costs associated with these services, including share-based expenses and the cost of subcontractors. Cost of service excludes depreciation and amortization.

Cost of service for the twelve month period ended December 31, 2013 and 2012 were \$9,389,298 and \$23,002,961, a decrease of \$13,613,664 or 59%. This decrease is primarily attributable to the decline in our legacy landline service solution.

Gross margin (excluding depreciation and amortization) as a percent of the total revenue was 52% and 21% for the twelve month periods ended December 31, 2013 and 2012, respectively.

	<u>2013</u>	<u>2012</u>
	(restated)	
Revenues	\$ 19,451,804	\$ 29,202,188
Cost of service (exclusive of depreciation and amortization)	9,389,297	23,002,961
<b>Gross margin (excluding depreciation and amortization)</b>	<u>\$ 10,062,507</u>	<u>\$ 6,199,227</u>

#### *New composition of the function Selling, General and Administrative Expenses after the Reclassification*

Following the transition from the Company's Landline service to Mobile and Security solution offerings, the Company has evaluated in 2014 the structure of the two line items 'Cost of service' and 'Selling, General and Administrative', and reviewed all staff costs to determine which costs were directly attributable to the generation of revenue, and concluded that certain costs related to product development should be reclassified.

The line item SG&A included all of the Company's staff related cost, including non-cash compensation. Management concluded that the SG&A should be categorized by functions of Product Development, Sales and Marketing and General and Administrative and that certain staff costs were to be reclassified to Cost of Service. It is felt that these reclassifications more accurately reflect the nature and financial reporting of the Company. Consequently, staff costs for fiscal years 2013 and 2012 have been allocated to these new functions and to Cost of Service.

The reclassification of operating costs is material to the annual periods ended December 31, 2012, 2013, the interim periods therein, and to the interim periods within fiscal year 2014.

These expenses have been reclassified in the Consolidated Statements of Operations for fiscal years 2013 and 2012 to conform to the current period presentation.

**Product Development**

Product Development costs consist primarily of salaries and related expenses, including share-based expenses, the costs of our test data center and the costs incurred in the development of the Company's services which are expensed as incurred. Costs incurred during the application development stage of internal-use software projects, such as those used in the Company's network operations, are capitalized in accordance with the accounting guidance for costs of computer software developed for internal use. Capitalized costs are amortized on a straight-line basis. When assigning useful lives to internal-use software, the Company considers the effects of obsolescence, competition, technology, and other economic factors.

Product Development costs for the twelve months ended December 31, 2013 and 2012 were \$6,091,484 and \$6,803,509, respectively, a decrease of \$712,025 or 10%. The increase is due to the expansion of our product development capabilities.

**Sales and Marketing**

Sales and Marketing expenses consist primarily of salaries and related expenses, including share-based expenses, for our sales and marketing staff, including commissions, payments to partners and marketing programs. Marketing programs consist of advertising, events, corporate communications and brand building.

Sales and Marketing expenses for the twelve months ended December 31, 2013 and 2012 were \$3,139,015 and \$3,706,975, respectively, a decrease of \$567,960 or 15%. The decrease is due to a more focused marketing program approach.

**General and Administrative**

General and administrative expenses are our largest cost and consist primarily of salaries and related expenses, including share-based expenses, for non-employee directors, finance and accounting, legal, internal audit, human resources personnel, legal costs, professional fees and other corporate expenses.

General and Administrative expenses for the twelve months ended December 31, 2013 and 2012 were \$15,062,640 and \$11,492,160, respectively, an increase of \$3,570,480 or 31%. The increase is mainly due to more non-cash share and option granting for management in 2013, in comparison to 2012.

**Share-based compensation**

Share-based compensation is comprised of:

- the expensing of the options granted under the 2008 Plan to staff and management;
- the expensing of the shares issued under the 2006 and 2008 Plans to the directors and executive officers in lieu of cash compensation;
- the expensing of restricted shares issued for consultancy services.

For fiscal 2013 and 2012, we recognized share-based compensation expense of \$8,515,391 and \$6,302,141, respectively, an increase of \$2,213,250 or 35%. The increase is because consultants were granted options in 2013 but not in 2012.

In the following table we show the allocation of share-based compensation to the new functions in the Consolidated Statement of Comprehensive Loss:

	<b>2013</b>	<b>2012</b>
Cost of service	\$ 930,902	\$ 1,227,423
Product Development	1,869,844	2,202,436
Sales and Marketing	508,678	781,260
General and Administrative	5,205,967	2,091,022
<b>Total</b>	<b>\$ 8,515,391</b>	<b>\$ 6,302,141</b>

*Depreciation and Amortization.* Depreciation and amortization for the years ended December 31, 2013 and 2012, was \$6,601,246 and \$5,710,396 respectively. Depreciation and amortization expenses increased by \$890,850 or 16% in 2013 compared to 2012. The increase was caused primarily by additions to property and equipment. In addition, we had an unfavorable impact of \$192,004 arising from a higher USD/Euro exchange rate compared to the prior year.

For the year ended December 31, 2013 and 2012, interest income \$103,627 and \$248,017, respectively. Interest income consisted of interest received on bank balances.

Interest expense for the years ended December 31, 2013 and December 31, 2012 was \$1,064,999 and \$780,852, respectively. Interest expense increased by \$284,147, or 36% in 2013 compared to 2012. Higher levels of interest expense in 2013 were the result of convertible notes issued in 2013 to an affiliate investor and an accredited investor. See Item 8, Note 14 and 15 to the Financial Statements for more information.

As of December 31, 2013 and 2012, interest expenses related to debt discount and conversion feature were \$2,069,649 and \$1,089,126, respectively. Interest expenses related to debt discount and conversion features increased by \$980,523 or 90%. This increase was due to the convertible notes issued in 2013. See Notes 14 and 16 to the Financial Statements for more information.

*Change in Fair Value in Conversion Feature.* As of December 31, 2013, the fair value changes of the conversion feature of the convertible notes was a gain of \$232,267, compared to a gain of \$2,387,326 as of December 31, 2012. The change in fair value of the conversion feature decreased by 2,155,059 or 90%. The decrease is because the amount recognized as a gain was the remaining amount of the conversion feature related to the 8% Senior Secured Convertible Note issued on March 29, 2012, that was extinguished when the convertible note was repaid in June 2013. See Note 18 of the Financial Statements for more information.

*Change in Fair Value of Warrant Liabilities.* As of December 31, 2013, the change in the fair value of the remaining outstanding warrants related to a registered direct public offering by us on June 2013, which amounted to \$479,322. The fair value of the remaining warrants was determined using a Monte-Carlo Simulation model.

*Loss on Extinguishment of Debt.* As of December 31, 2013, we entered into a Purchase Agreement pursuant to which we purchased certain Convertible Notes we issued on March 29, 2012, and this resulted in accelerated amortization expense of the original issue discount (OID), the conversion feature and the remaining financing costs of the Convertible Note. The loss on extinguishment of debt amounted to \$1,960,594. Refer to Item 8, Note 18 of the Financial Statements. Additionally, on July 14, 2013, the Company entered into an amendment to terminate the Loan Agreement and cancel the Warrant we had with a member of the board of directors. In exchange for termination of the Loan Agreement, we entered into a Stock Purchase Agreement, dated July 15, 2013, pursuant to which the Company agreed to convert the Principal Amount of the loan into restricted shares of the Company's Common Stock. Upon conversion and termination of the loan agreement, we accelerated the debt discount amortization, which resulted in an additional loss on extinguishment of debt of \$44,506 in July 2013. Refer to Item 8, Note 17 of the Financial Statements. The total amount of loss on extinguishment of debt recognized as of December 31, 2013 amounted to \$2,005,100.

*Equity in Earnings of Unconsolidated Joint Venture.* As of December 31, 2012, we incurred expenses of \$501,776 as a result of the loss from our equity investment in the Modale B.V. joint venture. This expense follows a full impairment of the investment in this joint venture following the bankruptcy of Modale B.V. on January 30, 2013.

*Impairment of Related Party Loans.* As of December 31, 2013 and December 31, 2012, we had impaired loans with a value of \$0 and \$1,060,784, respectively. These loans were provided in 2012 to Elephant Security B.V., which filed for bankruptcy on December 19, 2012. Elephant Security B.V. was a related party since it was majority owned by QAT, one of our affiliates.

*Provision for income taxes.* Provision for income taxes for the years ended December 31, 2013 and December 31, 2012 was \$200,301 and (\$289,136), respectively. In the ordinary course of our business there are transactions where the ultimate income tax determination is uncertain. We believe that we have adequately provided for income tax issues not yet resolved with federal, state, local and foreign tax authorities. In the event that actual results differ from these estimates or we adjust these estimates in future periods, an additional expense would be recorded.

*Net Loss.* Net loss for the year ended December 31, 2013, net loss was \$25,507,072, an increase of \$2,375,136 or 10%, compared to \$23,131,936 from the year ended December 31, 2012. The increase in loss was due to the decreased revenues from our landline business. General and Administrative expenses for the year ended December 31, 2013 increased by \$3,570,480 or 31%, compared to \$11,492,160 for the year ended December 31, 2012. Depreciation and amortization of intangibles assets for the year ended December 31, 2013 increased by \$890,850 or 16%, from \$5,710,396 for the year ended December 31, 2012. Other expenses for the year ended December 31, 2013 increased by \$3,456,508 or 267%, compared to \$1,328,987 for the year ended December 31, 2012. The reason for the increase was due to higher interest expense, higher interest expense related to debt discount and conversion feature, revaluation of euro based loans and the loss on extinguishment of debt.

*Other Comprehensive (Loss).* We record foreign currency translation gains and losses as other comprehensive income or loss, which amounted to gains of \$1,001,959 and \$411,205 for the years ended December 31, 2013 and December 31, 2012, respectively. This change is primarily attributable to the translation effect resulting from the substantial fluctuations in the USD/Euro exchange rates.

## **Liquidity and Capital Resources**

As reflected in the accompanying consolidated financial statements, the Company incurred net losses of \$21,861,917 and \$25,507,072 (as adjusted) for the twelve month periods ended December 31, 2014 and 2013, respectively, and had an accumulated deficit of \$250,629,296 as of December 31, 2014.

On November 17, 2014 (the "Atalaya Closing Date"), the Company and certain of its subsidiaries entered into a term loan credit agreement with Atalaya Administrative LLC, as the administrative agent and collateral agent, and the lenders party thereto (the "Credit Agreement"). The Credit Agreement provides for a twelve million dollar term loan facility (the "Term Loan Facility") with an advance of \$10,000,000 made on Atalaya Closing Date. The Term Loan Facility will mature on December 31, 2017. An amount of \$3,114,066 (€2,498,849) of these proceeds has been used to repay the then outstanding principal and accrued interest of the 10% 3rd Party Convertible Note as existent in November 2014. The remaining \$2,000,000 of the loan was held back subject to the Company fulfilling post-closing obligations. In January 2015 the Company fulfilled the post-closing conditions and received the remaining \$2,000,000.

In 2014 the Company improved its cash generating activities compared with the year before. However, due to the very strong buildup of accounts receivable in the fourth quarter, there was a net cash used for operating activities of \$ 2.1 million in 2014.

The primary cause of the accounts receivable increases are the result of Group Iusacell, S.A.'s ("Iusacell") deferring the payment for services performed during the fourth quarter 2014. The outstanding receivables of Iusacell constituted 72% of total accounts receivable at December 31, 2014. After Iusacell was acquired by AT&T, AT&T/Iusacell indicated its intention to terminate the five-year agreement between the Company and Iusacell dated September 10, 2013 (the "Iusacell Agreement"). The Company received a settlement proposal from Iusacell/AT&T, in exchange for the termination of the Iusacell Agreement, payment of a certain amount of cash, consisting of outstanding account payables and additional payment to compensate the Company for the loss of future fees to be due under the Iusacell Agreement. Presently management is evaluating the settlement proposal of Iusacell/AT&T. The intended termination of Iusacell Agreement has and will have a significant impact to our revenue, financial conditions and liquidity. During the three months ended December 31, 2014, if Iusacell would have paid the agreed amounts for fourth quarter 2014 we would have received cash payments of around \$1 million per month. Once termination and settlement payments have been consummated the impact compared to the three months ended December 31, 2014 non-gaap revenues would have been approximately \$1 million per month. We expect reaching a settlement agreement with AT&T/Iusacell in the near future.

However, there can be no assurance that the outcome will be successful as the Company expected. In case the outcome falls short of the Company's expectations, the Company will need to conduct financing and/or further scale back its operations. Even though the Company has been successful in the past to arrange for sufficient liquidity for the Company, the above conditions raise substantial doubt as to Company's ability to continue as a going concern.

## **Operating activities**

Net cash used in operating activities, for the twelve month period ending December 31, 2014 versus the prior year, was reduced from \$(5,967,686) to \$(2,102,935), which is a decrease of \$3,864,751 or 65%. The decrease in cash used is mainly caused by the strong increase in revenues from the mobile and security solutions. Net cash used for operating activities in 2012 was \$8,799,272.

Net cash used in operating activities for the year ended December 31, 2014 was negatively affected by increased accounts receivable and also due to having reduced the accounts payable debt that was built-up in earlier periods. These effects, combined with other working capital changes, resulted in cash used by changes in operating assets and liabilities of \$3,878,275 for 2014.

## **Investing activities**

Net cash used in investing activities for year ended December 31, 2014 was \$7,987,925 an increase of \$1,926,214 or 32%, compared to \$6,061,711 in 2013. The higher net cash used in investing activities in 2014, in comparison with 2013 and 2012, was primarily attributable to a higher level of equipment and software purchase in 2014 compared to 2013.

## **Financing activities**

Net cash received by financing activities for the year ended December 31, 2014 was \$10,775,048, compared to \$12,280,154 and \$7,481,061 for the year ended December 31, 2013 and December 31, 2012, respectively. See Notes 15 to 22 of the Financial Statements for more information.

As a result of the above activities, we had a cash and cash equivalents balance of \$1,904,160 as of December 31, 2014, a net increase in cash and cash equivalents of \$651,845 since December 31, 2013.

## Off- Balance Sheet Arrangements

We do not have any off-balance sheet arrangements that have or are reasonably likely to have either a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors, nor we have any relationships with unconsolidated organizations or financial partnerships, such as structured finance or special purpose entities that would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes.

## Contractual obligations

The following table summarizes the payments due by fiscal year for our outstanding commercial obligations as of December 31, 2014.

Contractual obligations	Payments due by period (USD)				
	Total	Less than a year	1-3 years	3-5 years	More than 5 years
Long-term debt (a)	\$ 13,750,515	\$ -	\$ 12,131,914	\$ 141,750	1,476,851
Capital lease (b)	1,883,540	-	1,883,540	-	-
Operating lease (c)	687,389	661,688	25,701	-	-
Purchase obligations (d)	867,747	867,747	-	-	-
Other long-term liabilities (e)	3,085,726	-	2,524,768	560,958	-
Total	<u>\$ 20,274,917</u>	<u>\$ 1,529,435</u>	<u>\$ 16,565,923</u>	<u>\$ 702,708</u>	<u>\$ 1,476,851</u>

- (a) See Note 15 of the Financial Statements for more information;
- (b) These amounts represent financing arrangements with vendors to acquire equipment and licenses. These trade arrangements contain maturity periods ranging from two to three years, and interest rates between 8.65% and Euribor (3M) +1.5% at different foreign exchange rates. See Note 20 of the Financial Statements for more information.
- (c) These amounts represent undiscounted future minimum rental commitments under non-cancellable facilities leases.
- (d) These amounts represent purchase commitments that have not been recorded yet in the general ledger.
- (e) These amounts represent rental expense for co-locations, interconnect and Network, service and support agreements and insurance contracts.

## Application of Critical Accounting Policies and Estimates

### Revenue Recognition and Deferred Revenue

Revenue represents amounts earned for (non-software) arrangements consisting of hosting subscriptions for mobile and security solutions. We also offer customer support and professional services related to implementing and supporting our suite of applications. Revenues generally are recognized net of any taxes collected from customers and subsequently remitted to governmental authorities.

Hosting subscriptions provide customers access to our software on a subscription basis, and support services (e.g. Network operating costs and second line helpdesk) related to those arrangements. Hosting subscriptions are recognized ratably over the contract term commencing with the date our service is made available to customers and when all of the following conditions have been met: (i) there is persuasive evidence of an arrangement; (ii) delivery has occurred; (iii) the fee is fixed or determinable; and (iv) collectability of the fee is reasonably assured. Revenue is recorded as deferred revenue before all of the relevant criteria for revenue recognition are satisfied.

Beginning in 2013, when our business was transitioning from the landline business to the mobile and security solutions business, the Company entered multiple element arrangements which are accounted in accordance with ASC 605-25 "Revenue Recognition-Multiple Element Arrangements".

The elements in a multiple element arrangement are identified and are separated into separate units of accounting when both of the following criteria are met: The delivered item or items have value to the customer on a stand-alone basis, meaning the delivered item or items have value on a standalone basis if it sold separately by any vendor or the customer could resell the delivered item or items on a stand-alone basis. And if the arrangement includes a general right of return related to the delivered item, delivery or performance of the undelivered item or items are considered probably and substantially in the control of the Company. Total consideration of a multiple-element arrangement is then allocated using the relative selling price method using the hierarchy prescribed in ASC 605-25. In accordance with that hierarchy if fair value of the vendor specific objective evidence (VSOE) or, third-party evidence (TPE) does not exist for the element, then the best estimated selling price (BESP) is used.

Since the Company does not have neither VSOE nor TPE the Company determines BESP for all deliverables in their hosting arrangements. In determining the BESP, the Company considers multiple factors which include, and are not limited to, the following: i) gross margin objectives and internal costs for services; ii) pricing practices, market conditions, iii) competitive landscape and iv) growth strategy .

Accordingly, management's judgment is applied regarding, among other aspects, conformance with acceptance criteria and if delivery of services has occurred and the degree of completion.

In the paragraphs below we explain the revenue recognition policy for each element.

For the mobile solutions services the Company recognizes revenues from customers accessing our cloud-based application suite in two different service offerings, namely managed services and bundled services.

For managed services, revenues are recognized for network administration services provided to end users on behalf of Mobile Network Operators (MNO) and virtual Mobile Network Operators (MVNO's). Managed service revenues are recognized monthly based on an average number of end-users managed and calculated on a pre-determined service fee per user. For bundled services, the Company provides both network administration as well as mobile airtime management services. Revenues for bundled services are recognized monthly based on an average number of end-users managed and mobile air time and calculated based on a pre-determined service fee. Technical services that meet the criteria to be separated as a separate unit of accounting are recognized as the services are performed. Otherwise they are deferred and recognized over the contract term.. Our arrangements with customers do not provide the customer with the right to take possession of the software supporting the cloud-based application service at any time.

For the security solutions we recognize revenues primarily from SIM (Subscriber Identity Module) lookup services using the VALid-SSD platform. Security solutions revenue is recognized based on the number of SIM lookups performed and calculated based on a pre-determined service fee per lookup. Other revenues recognized in the security business include consulting services which are recognized as the services are performed.

Telecommunication revenues were recognized when delivery occurred based on a pre-determined rate and number of user minutes and number of calls that the Company has managed in a given month.

Professional services and other revenue include fees from consultation services to support the business process mapping, configuration, data migration, integration and training. Amounts that have been invoiced are recorded in accounts receivable and in deferred revenue or revenue, depending on whether the revenue recognition criteria have been met. Revenue for professional and consulting services in connection with an implementation or implantation of a new customer that is deemed not to have stand-alone value is recognized over the contractual period commencing when the subscription service is made available to the customer. Revenue from other professional services that provide added value such as new features or enhancements to the platform, are deferred and begin revenue recognition when the feature is activated over the longer of the estimated customer life or contract term

Our consideration of whether our hosted solutions and the associated professional services/consulting or other services are to be accounted separately or as one combined element of the arrangement includes the following:

- professional services/consulting for implementation and integration, are not deemed to have standalone value, or
- professional services related to optional services engagements that are not essential to the functionality of our core platform and optional services arrangements, and are considered to have standalone value.

### *Cost of service and Operating Expenses*

Cost of service includes origination, termination, network and billing charges from telecommunications operators, costs of telecommunications service providers, network costs, data center costs, facility cost of hosting network and equipment and cost in providing resale arrangements with long distance service providers, cost of leasing transmission facilities, international gateway switches for voice, data transmission services, and the cost of professional services of staff directly related to the generation of revenues, consisting primarily of employee-related costs associated with these services, including share-based expenses and the cost of subcontractors. Cost of service excludes depreciation and amortization.

Prior to December 31, 2012, all staff costs were included in the line item "Selling, General and Administrative" (SG&A). Management analyzed in fiscal 2014 the structure and composition of staff costs (cash and non-cash) and operating costs in general, in order to identify all costs which could be considered directly attributable to the generation of revenue, following the transition process from the Landline business to the Mobile and Security Services business that started in 2012 and completed in 2014. Management concluded that certain staff costs should be reclassified to Cost of Service. Furthermore, the SG&A cost was reclassified by functions: Product Development, Sales and Marketing and General and Administrative. Staff costs for fiscal years 2014, 2013 and 2012 have been reallocated accordingly to conform to the current period presentation.

The reclassification of operating costs is not material to the annual periods ended December 31, 2012, 2013, the interim periods therein, or to the interim periods within fiscal year 2014. Therefore the Company believes that it is not necessary to amend prior filings since such reclassification has no impact on the reported Loss from Operations or Net Loss for any of the periods ended December 31, 2012, 2013, and the interim periods therein.

### *Share-based Compensation*

Effective January 1, 2006, we adopted the provisions of ASC 718 "Compensation-Stock Compensation", using the prospective approach. As a result, we recognize share-based compensation expense for only those awards that are granted subsequent to December 31, 2005 and any previously existing awards that are subject to variable accounting, including certain share options that were exercised with convertible notes in 2003, until the awards are exercised, forfeited, or contractually expire in accordance with the prospective method and the transition rules of ASC 718. Under ASC 718, share-based awards granted after December 31, 2005, are recorded at fair value as of the grant date and recognized as expense over the employee's requisite service period (the vesting period, generally three years), which we have elected to amortize on a straight-line basis.

For both the long term contractors and advisory board members, we recognize the guidance for share-based compensation awards to non-employees in accordance with ASC 505-50 "Equity-Based Payments to Non-Employees" ("ASC 505-50"). Under ASC 505-50, we determine the fair value of the options or share-based compensation awards granted as either the fair value of the consideration received or the fair value of the equity instruments issued, whichever is more reliably measurable.

Share-based compensation (cash and non-cash) related to equity plans for employees and non-employee directors is included within our cost of revenues and operating expenses.

### *Business Combinations*

We generally recognize the identifiable assets acquired, the liabilities assumed, and any non-controlling interests in an acquiree at their fair values as of the date of acquisition, under the purchase method of accounting. We measure goodwill as the excess of consideration transferred, which we also measure at fair value, over the net of the acquisition date fair values of the identifiable assets acquired and liabilities assumed. The acquisition method of accounting requires us to exercise judgment and make significant estimates and assumptions regarding the fair values of the elements of a business combination as of the date of acquisition, including the fair values of identifiable intangible assets, deferred tax asset valuation allowances, liabilities related to uncertain tax positions, and contingencies. This method also requires us to refine these estimates over a one-year measurement period to reflect new information obtained about facts and circumstances that existed as of the acquisition date that, if known, would have affected the measurement of the amounts recognized as of that date. If we are required to retroactively adjust provisional amounts that we have recorded for the fair value of assets and liabilities in connection with acquisitions, these adjustments could materially decrease our operating income and net income and result in lower asset values on our balance sheet.

Significant estimates and assumptions that we must make in estimating the fair value of acquired technology, customer lists, and other identifiable intangible assets include future cash flows that we expect to generate from the acquired assets. If the subsequent actual results and updated projections of the underlying business activity change compared with the assumptions and projections used to develop these values, we could record impairment charges. In addition, we have estimated the economic lives of certain acquired assets and these lives are used to calculate depreciation and amortization expense. If our estimates of the economic lives change, depreciation or amortization expenses could be accelerated or slowed.

#### *Intangible Assets and Impairment of long Lived Assets*

In accordance with ASC 350, intangible assets are carried at cost less accumulated amortization and impairment charges. Intangible assets are amortized on a straight-line basis over the expected useful lives of the assets, between three and ten years. Other intangible assets are reviewed for impairment in accordance with ASC 350, on an annual basis, or whenever events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. Measurement of any impairment loss for long-lived assets and identifiable intangible assets that management expects to hold and use is based on the amount of the carrying value that exceeds the fair value of the asset. This is a critical accounting policy because of the judgement and estimates involved.

#### **Impact of Accounting Pronouncements**

In August 2014, the Financial Accounting Standards Board (“FASB”) issued ASU No. 2014-15, Presentation of Financial Statements – Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity’s Ability to Continue as a Going Concern. The amendments require management to assess an entity’s ability to continue as a going concern by incorporating and expanding upon certain principles that are currently in US auditing standards. Specifically, the amendments (1) provide a definition of the term substantial doubt, (2) require an evaluation every reporting period including interim periods, (3) provide principles for considering the mitigating effect of management’s plans, (4) require certain disclosures when substantial doubt is alleviated as a result of consideration of management’s plans, (5) require an express statement and other disclosures when substantial doubt is not alleviated, and (6) require an assessment for a period of one year after the date that the financial statements are issued (or available to be issued). For all entities, the new requirements are effective for annual periods ending after December 15, 2016. Early application is permitted. Management does not expect that the adoption of this standard will have a material effect on the Company’s financial statements.

In May 2014, as part of its ongoing efforts to assist in the convergence of US GAAP and International Financial Reporting Standards, the FASB issued a new standard related to revenue recognition. Under the new standard, recognition of revenue occurs when a customer obtains control of promised goods or services in an amount that reflects the consideration to which the entity expects to receive in exchange for those goods or services. In addition, the standard requires disclosure of the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The new standard will be effective for the Company beginning January 1, 2017 and early adoption is not permitted. Management is currently evaluating the methods of adoption allowed and the effect the standard is expected to have on the Company’s financial statements and related disclosures.

In April 2014, the FASB issued ASU-2014-08, “Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity”, which amends the definition of a discontinued operation in Accounting Standards Codification Topic 205-20 (Presentation of Financial Statements – Discontinued Operations) and requires entities to disclose additional information about disposal transactions that do not meet the discontinued operations criteria. The ASU redefines a discontinued operation as a component or group of components of an entity that (1) has been disposed of by sale or other than by sale or classified as held for sale and (2) represents a strategic shift that has (or will have) a major effect on an entity’s operations and results includes the disposal of a major geographic area, a major line of business, a major equity investment, or other major parts of an entity. The ASU is effective prospectively for disposals of components classified as held for sale in periods on or after December 15, 2014. The adoption of this standard did not have a material effect on the Company’s financial statements.

### Reconciliation of Net Loss to Non-GAAP Adjusted EBITDA

In order to provide investors additional information regarding our financial results, the Company is disclosing Adjusted EBITDA, a non-GAAP financial measure. Adjusted EBITDA is defined as earnings before income taxes, depreciation and amortization, share-based compensation, changes in deferred revenue, income interest and expenses, expenses from derivative accounting, such as debt discount and conversion feature expensing, changes in fair value of the conversion feature and warrant liabilities, amortization of deferred financing cost, loss on extinguishment of debt, impairment of tangible and intangible assets and impairments of loans. Adjusted EBITDA further eliminates share-based compensation. Adjusted EBITDA is designed to show a measure of the Company's operating performance. The Company uses Adjusted EBITDA because it removes the impact of items not directly resulting from the Company's core operations, allowing the Company to better assess whether the elements of the Company's growth strategy are yielding the desired results. Accordingly, the Company believes that Adjusted EBITDA provide useful information for investors and others which allow them to better understand and evaluate the Company's operating results.

In particular, as a result of the characteristics of our services, the long term nature of the contracts and the small customer base, new and substantial sales will remain unnoticed to investors due to the fact that most of these sales will need to be deferred over a period of 3-5 years. The Company therefore adds back to the revenue in the income statement the revenues that were invoiced in the reporting period. At the same time the Company removes from the revenue in the income statement the revenues that have been recognized as a result of sales prior to the reporting period. These two adjustments we refer to us as changes in deferred revenue.

A reconciliation of Net Loss to Non-GAAP Adjusted EBITDA, for each of the periods indicated, is as follows:

<b>EBITDA (adjusted) - restated</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>
Net loss	\$ (21,861,917)	\$ (25,507,072)	\$ (23,131,936)
Provision for income taxes	216,931	(200,301)	289,136
Depreciation and amortization	8,220,219	6,601,246	5,710,396
Share-based compensation	3,888,275	8,515,391	6,302,141
Changes in deferred revenue	8,623,960	2,374,639	114,673
Interest income and expenses	1,112,797	961,372	532,835
Interest expense related to debt discount and conversion feature	3,935,839	2,069,649	1,089,126
Changes in fair value of warrant liabilities	114,458	(479,322)	-
Change in fair value of conversion feature	-	(232,267)	(2,387,326)
Loss on extinguishment of debt	(626,108)	2,005,100	-
Impairment of related party loans	-	-	1,060,784
Other income & (expense)	(176,981)	302,112	-
Equity on earnings of unconsolidated joint venture	-	-	501,776
Amortization of deferred financing costs	507,595	248,851	531,792
<b>Adjusted EBITDA restated</b>	<b>\$ 3,955,068</b>	<b>\$ (3,340,602)</b>	<b>\$ (9,386,603)</b>
<b>Adjusted EBITDA (as reported previously)</b>		<b>\$ (2,339,784)</b>	<b>\$ (9,501,276)</b>
<b>Variance between previous reported and restated</b>		<b>(1,000,818)</b>	<b>\$ 114,673</b>

\* in prior years the company did not include deferred revenue in its reconciliation table of adjusted ebitda since the deferred revenue constituted only a minor component in the Company's revenues. Following the changed revenue recognition policies to multiple element accounting, the deferred revenue has become a large factor which we feel should be an adjusting item to the table.

\* Previous adjusted EBITDA definition did not include 'changes in deferred revenue'

### Item 7A. Quantitative and Qualitative Disclosures about Market Risk

We do not believe that we currently have material exposure to interest rate or foreign currency transaction risks except with respect to our long term debt obligations since our financial assets instruments consist primarily of operating assets and liabilities and the Company does no use hedging instruments.

*Interest rate and market risk.* Our \$ 12 million debt, the 3 year credit agreement dated November 17, 2014, bears a fixed interest rate, and therefore would not be subject to interest rate risk. However, since the majority of our business is denominated in the EURO currency the debt is exposed to market risk for changes in exchange rates. For the quantitative disclosure we have chosen the sensitivity alternative. A hypothetical 10% increase (decrease) in the value of the US\$ against the euro in a reporting period would result in an unrealized loss (gain) of \$ 1.2 million for that period. We expect to reduce our exposure through future settlements in accordance with the agreed amortization schedule of the debt. At each balance sheet date or upon settlement the Company remeasures the \$ 12 million debt and reports the foreign currency realized and unrealized gain or loss in other income and expense.

*Foreign Currency Transaction Risk.* Fluctuations in the rate of exchange between the U.S. dollar and the Euro or the British Pound Sterling, the three primary currencies in which we operate may affect our results of operations and the period-to-period comparisons of our operating results. Foreign currency transaction gains and losses are caused by transactions denominated in a currency other than the functional currency and must be remeasured at each balance sheet date or upon settlement. Foreign currency transaction realized and unrealized gains and losses was a gain of \$ 251,969 that was included in determining net income.

The company currently does not use currency hedging instruments.

Item 8. Financial Statements and Supplementary Data

ELEPHANT TALK COMMUNICATIONS CORP.  
AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders  
Elephant Talk Communications Corp.

We have audited the accompanying consolidated balance sheet of Elephant Talk Communications Corp. (the "Company") as of December 31, 2014, and the related consolidated statements of comprehensive loss, stockholders' equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedules based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Elephant Talk Communications Corp. as of December 31, 2014, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 2 to the financial statements, the Company has suffered recurring losses from operations, has accumulated deficit of \$251 million and continues to generate negative operating cash flows. In addition, as more fully discussed in Note 34, the Company was notified by its lender effective March 18, 2015 that settlement discussions related to the pending termination of its contract with Iusacell constitute an event of default under the Credit Agreement. This raises substantial doubt about the Company's ability to continue as a going concern. Management's plans in regard to these matters also are described in Note 2. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Elephant Talk Communications Corp.'s internal control over financial reporting as of December 31, 2014, based on criteria established in Internal Control — Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. Our report dated April 1, 2015 expressed an opinion that Elephant Talk Communications Corp. had not maintained effective internal control over financial reporting as of December 31, 2014, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013).

/s/ Squar, Milner, Peterson, Miranda & Williamson, LLP

Los Angeles, California  
April 1, 2015

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders  
Elephant Talk Communications Corp.

We have audited Elephant Talk Communications Corp.'s internal control over financial reporting as of December 31, 2014, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013). Elephant Talk Communications Corp.'s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in Item 9A, Management's Annual Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (a) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (b) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (c) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements will not be prevented or detected on a timely basis. Management has identified a material weakness in internal controls over financial reporting relating to accounting for multiple-element revenue arrangements. This material weakness was considered in determining the nature, timing, and extent of audit tests applied in our audit of the 2014 financial statements, and this report does not affect our report dated April 1, 2015 on those financial statements.

In our opinion, because of the effect of the material weakness described above on the achievement of the objectives of the control criteria, Elephant Talk Communications Corp. has not maintained effective internal control over financial reporting as of December 31, 2014, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013).

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Elephant Talk Communications Corp. as of December 31, 2014, and the related consolidated statements of comprehensive loss, stockholders' equity, and cash flows for the year then ended and our report dated April 1, 2015 expressed an unqualified opinion.

**SQUAR, MILNER, PETERSON, MIRANDA & WILLIAMSON, LLP**

/s/ Squar, Milner, Peterson, Miranda & Williamson, LLP

Los Angeles, California  
April 1, 2015

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders  
Elephant Talk Communications Corp.

We have audited the accompanying consolidated balance sheet of Elephant Talk Communications Corp. (“Company”) as of December 31, 2013 (restated) and the related consolidated statements of comprehensive loss, stockholders’ equity, and cash flows for the year ended December 31, 2013 (restated) and the year ended December 31, 2012. These financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Elephant Talk Communications Corp. at December 31, 2013 (restated), and the results of its operations and its cash flows for the year ended December 31, 2013 (restated) and the year ended December 31, 2012, in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 35 to the consolidated financial statements, the 2013 financial statements have been restated to correct a misstatement in the area of revenue recognition and reclassifications of financial statement line items.

The accompanying consolidated financial statements as of and for the year ended December 31, 2013 were prepared assuming that the Company will continue as a going concern. As discussed in Note 2 to the consolidated financial statements as of and for the year ended December 31, 2013, the Company had suffered recurring losses from operations, had an accumulated deficit as of December 31, 2013 of \$225.4 million and continued to generate negative cash flows. These factors, among others discussed in Note 2 to the consolidated financial statements as of and for the year ended December 31, 2013 raised substantial doubt about its ability to continue as a going concern. Management’s plans in regard to these matters were also described in Note 2 to the consolidated financial statements as of and for the year ended December 31, 2013.

The consolidated financial statements do not include any adjustments that might result from this uncertainty.

/s/ BDO USA, LLP

Los Angeles, California

March 31, 2014, except for Note 35 which is as of April 1, 2015

**ELEPHANT TALK COMMUNICATION CORP. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
AS AT DECEMBER 31, 2014 AND 2013

	<u>December 31,</u> <u>2014</u>	<u>December 31,</u> <u>2013</u> <u>(restated)</u>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 1,904,160	\$ 1,252,315
Financing receivable	2,000,000	-
Restricted cash	312,935	191,600
Accounts receivable, net of an allowance for doubtful accounts of \$0 and \$7,693 at December 31, 2014 and December 31, 2013 respectively	8,877,213	5,094,847
Prepaid expenses and other current assets	2,478,681	2,254,213
<b>Total current assets</b>	<u>15,572,989</u>	<u>8,792,975</u>
<b>NON-CURRENT ASSETS</b>		
<b>OTHER ASSETS</b>	1,600,335	1,412,408
<b>PROPERTY AND EQUIPMENT, NET</b>	19,319,202	19,786,122
<b>INTANGIBLE ASSETS, NET</b>	5,076,208	8,670,677
<b>GOODWILL</b>	3,352,264	3,773,226
<b>TOTAL ASSETS</b>	<u>\$ 44,920,998</u>	<u>\$ 42,435,408</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
Overdraft	\$ 433,366	\$ 391,436
Accounts payable and customer deposits	1,856,014	2,586,662
Obligations under capital leases (current portion)	1,831,050	1,302,838
Deferred Revenue	8,813,385	271,767
Accrued expenses and other payables	4,061,652	4,961,303
Loans payable	962,269	962,654
2014 10% + libor 3rd Party Loan (net of OID of \$798,894 at December, 2014)	11,201,106	-
10% Related Party Loan (net of Debt Discount of \$1,719,585 at December 31, 2013)	-	1,033,719
<b>Total current liabilities</b>	<u>29,158,842</u>	<u>11,510,379</u>
<b>LONG TERM LIABILITIES</b>		
10% 3rd Party Loan (net of Debt Discount of \$726,695 at December, 2013)	-	4,779,913
Warrant liabilities	2,087,992	1,973,534
Non-current portion of obligation under capital leases	272,460	845,529
Other long term loan	354,880	-
Non-current portion of deferred revenue	2,434,257	2,364,389
Loan from joint venture partner	-	602,047
<b>Total long term liabilities</b>	<u>5,149,589</u>	<u>10,565,412</u>
<b>Total liabilities</b>	<u>34,308,431</u>	<u>22,075,791</u>
Commitments and Contingencies (See Notes)		
<b>STOCKHOLDERS' EQUITY</b>		
Preferred Stock \$0.00001 par value, 50,000,000 shares authorized, 0 issued and outstanding	-	-
Common Stock \$0.00001 par value, 250,000,000 shares authorized, 154,671,258 issued and outstanding as of December 31, 2014 and 140,466,801 shares issued and outstanding as of December 31, 2013	264,359,674	248,712,321
Accumulated other comprehensive income (loss)	(3,127,132)	269,869
Accumulated deficit	(250,629,296)	(228,767,379)
<b>Elephant Talk Communications, Corp. stockholders' equity</b>	<u>10,603,246</u>	<u>20,214,811</u>
<b>NON-CONTROLLING INTEREST</b>	9,321	144,806
<b>Total stockholders' equity</b>	<u>10,612,567</u>	<u>20,359,617</u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<u>\$ 44,920,998</u>	<u>\$ 42,435,408</u>

The accompanying notes are an integral part of these consolidated financial statements

**ELEPHANT TALK COMMUNICATIONS CORP. AND SUBSIDIARIES**

CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS  
FOR THE YEARS ENDED DECEMBER 31, 2014, 2013 AND 2012

	<u>2014</u>	<u>2013</u> <i>restated</i> <i>Note 35</i>	<u>2012</u>
REVENUES	\$ 20,356,447	\$ 19,451,804	\$ 29,202,188
<b>COST AND OPERATING EXPENSES</b>			
Cost of service (excluding depreciation and amortization)	6,688,674	9,389,297	23,002,961
Product development	7,228,663	6,091,484	6,803,509
Sales and marketing	2,393,676	3,139,015	3,706,975
General and administrative	12,602,601	15,062,640	11,492,160
Depreciation and amortization of intangibles assets	8,220,219	6,601,246	5,710,396
Total cost and operating expenses	<u>37,133,833</u>	<u>40,283,682</u>	<u>50,716,001</u>
LOSS FROM OPERATIONS	(16,777,386)	(20,831,878)	(21,513,813)
<b>OTHER INCOME (EXPENSE)</b>			
Interest income	127,793	103,627	248,017
Interest expense	(1,240,590)	(1,064,999)	(780,852)
Interest expense related to debt discount and conversion feature	(3,935,839)	(2,069,649)	(1,089,126)
Change in fair value of conversion feature	-	232,267	2,387,326
Impairment of related party loans	-	-	(1,060,784)
Net loss from joint venture	-	-	(501,776)
Changes in fair value of warrant liabilities	(114,458)	479,322	-
Gain / (Loss) on Extinguishment of Debt	626,108	(2,005,100)	-
Other income & (expense), net	176,981	(302,112)	-
Amortization of deferred financing costs	(507,595)	(248,851)	(531,792)
Total other income (expense)	<u>(4,867,600)</u>	<u>(4,875,495)</u>	<u>(1,328,987)</u>
LOSS BEFORE (BENEFIT) PROVISION FOR INCOME TAXES	(21,644,986)	(25,707,373)	(22,842,800)
(Benefit) / provision for income taxes	216,931	(200,301)	289,136
NET LOSS	(21,861,917)	(25,507,072)	(23,131,936)
<b>OTHER COMPREHENSIVE (LOSS) INCOME</b>			
Foreign currency translation gain (loss)	(3,397,001)	1,001,959	411,205
COMPREHENSIVE LOSS	<u>\$ (25,258,918)</u>	<u>\$ (24,505,113)</u>	<u>\$ (22,720,731)</u>
Net loss per common share and equivalents - basic and diluted	<u>\$ (0.15)</u>	<u>\$ (0.20)</u>	<u>\$ (0.21)</u>
Weighted average shares outstanding during the period - basic and diluted	<u>147,700,233</u>	<u>126,259,634</u>	<u>111,322,029</u>

The accompanying notes are an integral part of these consolidated financial statements.

ELEPHANT TALK COMMUNICATIONS CORP. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY  
FOR THE YEARS ENDED DECEMBER 31, 2014, 2013 AND 2012

Description	Common Shares	Common Amount	Other comprehensive income (loss)	Accumulated Deficit	Total stockholders Equity (Deficit)
<b>Balance - December 31, 2011</b>	110,525,231	\$ 216,188,899	\$ (1,143,295)	\$ (180,128,371)	\$ 34,917,233
Shares issued for warrant exercises	595,000	650,000	-	-	650,000
Shares issued for employee stock option exercises	464,972	519,425	-	-	519,425
Shares issued for board & management compensation	499,121	1,144,498	-	-	1,144,498
Shares issued for acquisitions	134,046	300,272	-	-	300,272
Shares returned by former CFO	(300,000)	-	-	-	-
Shares to be issued	-	50,100	-	-	50,100
Amortization of Stock Options expense	-	5,220,793	-	-	5,220,793
Expenses attributable to share issuances	-	(79,642)	-	-	(79,642)
Warrant solicitation fee	-	(28,438)	-	-	(28,438)
Other comprehensive loss due to foreign exchange rate translation net of tax	-	-	411,205	-	411,205
Net Loss	-	-	-	(23,131,936)	(23,131,936)
<b>Balance - December 31, 2012</b>	111,918,370	\$ 223,965,907	\$ (732,090)	\$ (203,260,307)	\$ 19,973,510
Shares issued for warrant exercises	5,596,459	3,200,590	-	-	3,200,590
Shares issued for employee stock option exercises	809,737	529,648	-	-	529,648
Shares issued for board & management compensation	775,985	758,964	-	-	758,964
Shares issued for acquisitions	1,250,000	1,455,000	-	-	1,455,000
Shares issued to consultants	200,000	152,000	-	-	152,000
Shares issued for rental termination settlement	400,000	468,000	-	-	468,000
Shares issued for 2013 SPA	17,425,621	12,000,000	-	-	12,000,000
Shares issued for Small SPA	250,000	225,000	-	-	225,000
Shares issued for conversion of cancelled loan	1,840,631	1,306,848	-	-	1,306,848
Shares to be issued	-	(323,987)	-	-	(323,987)
Amortization of Stock Options expense	-	7,764,830	-	-	7,764,830
Expenses attributable to share issuances	-	(790,498)	-	-	(790,498)
FMV warrants issued in relation to SPA closings and classified as Warrant Liability	-	(5,636,315)	-	-	(5,636,315)
FMV of warrants issued classified as Debt Discount	-	1,398,121	-	-	1,398,121
FMV of Conversion Rights classified as Debt Discount	-	1,105,809	-	-	1,105,809
FMV of Beneficial Conversion Feature classified as Debt Discount	-	1,132,404	-	-	1,132,404
Other comprehensive loss due to foreign exchange rate translation net of tax	-	-	1,001,959	-	1,001,959
Net Loss	-	-	-	(25,507,072)	(25,507,072)
<b>Balance - December 31, 2013 (restated)</b>	140,466,801	\$ 248,712,321	\$ 269,869	\$ (228,767,379)	\$ 20,214,811
Shares issued for warrant exercises	5,782,700	3,993,677	-	-	3,993,677
Shares issued for employee stock option exercises	621,638	469,208	-	-	469,208
Shares issued for board & management compensation	443,625	533,573	-	-	533,573
Shares issued for acquisitions	-	-	-	-	-
Shares issued to consultants	300,000	271,350	-	-	271,350
Shares issued for conversion of the BM Note	4,238,501	3,791,541	-	-	3,791,541
Shares issued for conversion of the Saffelberg Note	2,817,993	2,312,334	-	-	2,312,334
Shares to be issued	-	(18,075)	-	-	(18,075)
Amortization of Stock Options expense	-	3,228,939	-	-	3,228,939
Expenses attributable to share issuances	-	(206,340)	-	-	(206,340)
FMV of warrants issued classified as Debt Discount	-	1,271,146	-	-	1,271,146
Other comprehensive loss due to foreign exchange rate translation net of tax	-	-	(3,397,001)	-	(3,397,001)
Net Loss	-	-	-	(21,861,917)	(21,861,917)
<b>Balance - December 31, 2014</b>	154,671,258	\$ 264,359,674	\$ (3,127,132)	\$ (250,629,296)	\$ 10,603,246

The accompanying notes are an integral part of these consolidated financial statements.

**ELEPHANT TALK COMMUNICATIONS CORP. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31, 2014, 2013 AND 2012**

	2014	2013 restated	2012
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net loss	\$ (21,861,917)	\$ (25,507,072)	\$ (23,131,936)
<b>Adjustments to reconcile net loss to net cash used in operating activities:</b>			
Depreciation and amortization	8,220,219	6,601,246	5,710,396
Provision for doubtful accounts	17,410	22,005	117,394
Share-based compensation	3,888,275	8,515,391	6,302,141
Change in fair value of conversion feature	-	(232,267)	(2,387,326)
Change in fair value of warrant liability	114,458	(479,322)	-
Amortization of deferred financing costs	507,595	248,851	531,792
Interest expense relating to debt discount and conversion feature	3,935,839	2,069,649	1,089,126
Unrealized foreign currency translation gain (loss)	(176,981)	302,112	-
(Profit) / Loss on Extinguishment of Debt	(626,108)	2,005,100	-
Net loss from joint venture	-	-	501,776
Loans to related party impairment charge	-	-	1,060,784
<b>Changes in operating assets and liabilities:</b>			
Decrease (increase) in restricted cash	-	1,052,257	(1,040,074)
Decrease (increase) in accounts receivable	(4,464,754)	799,269	1,292,883
Decrease (increase) in prepaid expenses, deposits and other assets	(94,528)	(465,026)	(247,443)
Increase (decrease) in accounts payable and customer deposits	(565,040)	(3,415,032)	272,500
Increase (decrease) in deferred revenue	8,623,960	2,374,639	114,673
Increase (decrease) in accrued expenses and other payables	378,637	140,514	1,014,042
<b>Net cash (used in) operating activities</b>	<u>(2,102,935)</u>	<u>(5,967,686)</u>	<u>(8,799,272)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Purchases of property and equipment	(7,851,460)	(5,898,169)	(2,224,923)
Cash received from acquisition of subsidiary	-	-	36,188
Impairment of related party loans	-	-	(1,060,784)
Loan to joint venture party	-	-	(146,496)
Cash paid for 100% acquisition of subsidiary	(36,465)	-	(146,496)
Loan to third party	(100,000)	(163,542)	(111,023)
<b>Net cash used in investing activities</b>	<u>(7,987,925)</u>	<u>(6,061,711)</u>	<u>(3,653,534)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Proceeds from November 2014 10% + libor 3rd Party Loan, net of OID	11,620,000	-	-
Proceeds from 12% Unsecured Loan from Related Party	-	1,290,790	-
Proceeds from Share Purchase Agreement – Unregistered securities	-	225,000	-
Proceeds from Share Purchase Agreement - Registered direct	-	7,500,000	-
Proceeds from Share Purchase Agreement Related Party	-	4,500,000	-
Proceeds from 10% Affiliate Loan	-	2,652,600	-
(Repayments)/Proceeds from 10% 3rd Party Loan	(2,492,400)	5,305,200	-
Proceeds from 8% Convertible Note, net of OID	-	-	8,000,000
Financing receivable	(2,000,000)	-	(2,273,720)
Financing related fees	(815,437)	-	(543,437)
(Payments on) proceeds from convertible note installment payments and interest	-	(8,642,149)	1,531,293
Exercise of warrants & options	4,462,885	581,142	1,081,925
Cash from Escrow account for principal and interest payments on 8% Convertible Notes	-	742,427	-
Trade note payable	-	(512,732)	(315,000)
Payment of placement & solicitation fees	-	(1,362,124)	-
<b>Net cash provided by financing activities</b>	<u>10,775,048</u>	<u>12,280,154</u>	<u>7,481,061</u>
<b>EFFECT OF EXCHANGE RATES ON CASH AND CASH EQUIVALENTS</b>	(32,343)	(231,710)	195,437
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	651,845	19,047	(4,776,308)
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF THE PERIOD</b>	1,252,315	1,233,268	6,009,576
<b>CASH AND CASH EQUIVALENTS, END OF THE PERIOD</b>	<u>\$ 1,904,160</u>	<u>\$ 1,252,315</u>	<u>\$ 1,233,268</u>
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:</b>			
Cash paid during the period for interest	\$ 954,123	\$ 745,096	\$ 504,718
Increase in Share Capital due to Telnicity Acquisition	-	1,180,000	578,357
Increase in Share Capital for third party settlement	271,350	468,000	342,006
Cash paid during the period for income taxes	56,881	45,930	15,858
Purchase of property and equipment under capital lease agreements	-	2,620,182	-

The accompanying notes are an integral part of these consolidated financial statements.

## **Note 1. Reclassifications**

The Company underwent a transition process starting 2012 moving from the Landline business to the Mobile and Security services business. In 2014, the Company re-evaluated the composition of the Cost of revenues and Selling, General and Administrative function, reviewed all staff costs to determine which costs were directly attributable to the generation of revenue, and concluded that certain costs related to product development should be reclassified.

As a consequence, the Company has reclassified certain staff costs included in SG&A to Cost of Service, and also it disaggregated the function SG&A into Selling and Marketing, General and Administrative and Product Development. The reclassification of operating costs are material to the annual periods ended December 31, 2012, 2013, the interim periods therein, or to the interim periods within fiscal year 2014 and are included in the restatement in Note 35. These expenses have been reclassified in the Consolidated Statements of Operations for fiscal years 2013 and 2012 to conform to the current period presentation (See Note 35 for the restatement).

## **Note 2. Business and Summary of Significant Accounting Policies**

### **Description of Business**

As a mobile Software Defined Network Architecture (Software DNA®) vendor, Elephant Talk Communications Corp. and its subsidiaries (also referred to as “Elephant Talk”, “ET” and the “Company”) provide a one stop solution for a full suite of mobile, fixed and convergent telecommunications software services. The Company also provides layered security services for mission critical applications in the cloud, through its wholly owned subsidiary, ValidSoft UK Limited (“ValidSoft”).

Over the last decade, Elephant Talk has developed a comprehensive Mobile Enabling Platform, capable of hosting an integrated IT/BackOffice and Core Network for Mobile Network Operators (MNOs) and Mobile Virtual Network Operators (MVNOs), Enablers (MVNEs) and Aggregators (MVNAs) on a fully outsourced basis. The Company’s mobile enabling platform is either made available as an on premise solution or as a fully hosted service in ‘the cloud’, depending on the individual needs of its MNO and MVNO/MVNE/MVNA partners. The Company’s mobile security services supply telecommunications-based multi-factor mutual authentication, identity and transaction verification solutions for all electronic transaction channels. This integrated suite of security services provides mission critical applications in the cloud to customers in industries such as financial services, government benefits, and insurance, as well as electronic medical record providers and MNOs. The Company’s services provide customers with tools to combat a variety of electronic fraud while at the same time protecting consumer privacy.

### **Financial Condition**

As reflected in the accompanying consolidated financial statements, the Company incurred net losses of \$21,861,917 and \$25,507,072 (as adjusted) for the twelve month periods ended December 31, 2014 and 2013, respectively, and had an accumulated deficit of \$250,629,296 as of December 31, 2014.

On November 17, 2014 (the “Atalaya Closing Date”), the Company and certain of its subsidiaries entered into a term loan credit agreement with Atalaya Administrative LLC, as the administrative agent and collateral agent, and the lenders party thereto (the “Credit Agreement”). The Credit Agreement provides for a twelve million dollar term loan facility (the “Term Loan Facility”) with an advance of \$10,000,000 made on Atalaya Closing Date. The Term Loan Facility will mature on December 31, 2017. An amount of \$3,114,066 (€2,498,849) of these proceeds has been used to repay the then outstanding principal and accrued interest of the 10% 3rd Party Convertible Note as existent in November 2014. The remaining \$2,000,000 of the loan was held back subject to the Company fulfilling post-closing obligations. In January 2015 the Company fulfilled the post-closing conditions and received the remaining \$2,000,000.

In 2014 the Company improved its cash generating activities compared with the year before. However, due to the very strong buildup of accounts receivable in the fourth quarter, there was a net cash used for operating activities of \$ 2.1 million in 2014.

The primary cause of the accounts receivable increases are the result of Group Iusacell, S.A.’s (“Iusacell”) deferring the payment for services performed during the fourth quarter 2014. The outstanding receivables of Iusacell constituted 72% of total accounts receivable at December 31, 2014. After Iusacell was acquired by AT&T, AT&T/Iusacell indicated its intention to terminate the five-year agreement between the Company and Iusacell dated September 10, 2013 (the “Iusacell Agreement”). The Company received a settlement proposal from Iusacell/AT&T, in exchange for the termination of the Iusacell Agreement, payment of a certain amount of cash, consisting of outstanding account payables and additional payment to compensate the Company for the loss of future fees to be due under the Iusacell Agreement. Presently management is evaluating the settlement proposal of Iusacell/AT&T. The intended termination of Iusacell Agreement has and will have a significant impact to our revenue, financial conditions and liquidity. During the three months ended December 31, 2014, if Iusacell would have paid the agreed amounts for fourth quarter 2014 we would have received cash payments of around \$1 million per month. Once termination and settlement payments have been consummated the impact compared to the three months ended 31 December 2014 non-gaap revenues would have been approximately \$1 million per month. The Company expects reaching a settlement agreement with AT&T/Iusacell in the near future.

However, there can be no assurance that the outcome will be successful as the Company expected. In case the outcome falls short of the Company’s expectations, the Company will need to conduct financing and/or further scale back its operations. Even though the Company has been successful in the past to arrange for sufficient liquidity for the Company, the above conditions raise substantial doubt as to Company’s ability to continue as a going concern.

### **Principles of Consolidation**

The accompanying consolidated financial statements include the accounts of Elephant Talk Communications Corp. and its subsidiaries and have been prepared in accordance with accounting principles generally accepted in the United States (“US GAAP”). All intercompany transactions and account balances have been eliminated in consolidation. The Company’s subsidiaries are:

- its wholly-owned subsidiary Elephant Talk Europe Holding B.V. and its wholly owned subsidiaries Elephant Talk Communications Luxembourg SA, Elephant Talk Communications Italy S.R.L., ET-Stream GmbH, Elephant Talk Business Services W.L.L., Guangzhou Elephant Talk Information Technology Limited, Elephant Talk Deutschland GmbH, Morodo Group Ltd., Elephant Talk Belgium BVBA, and the majority owned (51%) subsidiaries Elephant Talk Communications PRS U.K. Limited and (51%) ET-UTS NV;
- Elephant Talk Europe Holding B.V.'s wholly-owned subsidiary Elephant Talk Communication Holding AG and its wholly-owned subsidiaries Elephant Talk Communications S.L.U., Elephant Talk Mobile Services B.V., Elephant Talk Telekom GmbH, Elephant Talk Communication Carrier Services GmbH, Elephant Talk Communication Schweiz GmbH, Elephant Talk Communication (Europe) GmbH and the subsidiary Elephant Talk Communications Premium Rate Services Netherlands B.V.;
- Elephant Talk Telecomunicação do Brasil LTDA, is owned 90% by Elephant Talk Europe Holding B.V. and 10% by Elephant Talk Communication Holding AG;
- Elephant Talk Europe Holding B.V.'s majority (100%) owned subsidiary Elephant Talk Middle East & Africa (Holding) W.L.L., its wholly owned (100%) subsidiaries Elephant Talk Middle East & Africa (Holding) Jordan L.L.C., and its majority owned (99%) Elephant Talk Bahrain W.L.L.;
- its wholly-owned subsidiary Elephant Talk Limited ("ETL") and its majority owned (50.54%) subsidiary Elephant Talk Middle East & Africa FZ-LLC and 100% owned Elephant Talk Communications France S.A.S.;
- its wholly-owned subsidiary Elephant Talk North America, Corp;
- its wholly-owned subsidiary ValidSoft Limited (Ireland) and its wholly-owned subsidiary ValidSoft UK Limited;
- its wholly-owned subsidiary Elephant Talk Group International B.V., based in The Netherlands, and
- Elephant Talk Europe Holding B.V.'s majority owned subsidiary (99,998%) ET de Mexico S.A.P.I. de C.V. and its majority owned subsidiary (99%) Asesores Profesionales ETAK S. de RL. de C.V.

#### **Business combinations:**

On April 1, 2013, the Company, through its subsidiary Elephant Talk North America Corp, entered into an asset purchase agreement to acquire most of the assets of Telnicity LLC, a company established in the US (see Note 9). The assets and operations are consolidated into the financials of the Company as of April 1, 2013. All intercompany balances and transactions are eliminated in consolidation.

#### **Foreign Currency Translation**

The functional currency is Euros for the Company's wholly-owned subsidiary Elephant Talk Europe Holding B.V. and its subsidiaries, Euros for its wholly-owned subsidiary Elephant Talk Global Holding B.V., the Hong Kong Dollar for its wholly-owned subsidiary ETL and the British Pound Sterling for its wholly-owned subsidiary ValidSoft. The financial statements of the Company were translated to USD using period-end exchange rates as to assets and liabilities and average exchange rates as to revenues and expenses, and capital accounts were translated at their historical exchange rates when the capital transaction occurred. In accordance with ASC 830, Foreign Currency Matters, net gains and losses resulting from translation of foreign currency financial statements are included in the statement of stockholder's equity as other comprehensive income (loss). Foreign currency transaction gains and losses are included in consolidated income/(loss), under the line item 'Other income/(expense)'.

#### **Use of Estimates**

The preparation of the accompanying financial statements conforms with accounting principles generally accepted in the U.S. and requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities. Significant areas of estimates include bad debt allowance, valuation of financial instruments, useful lives and share-based compensation. Actual results may differ from these estimates under different assumptions or conditions.

### **Cash and Cash Equivalents**

For purposes of the cash flow statements, the Company would normally consider all highly liquid investments with original maturities of three months or less at the time of purchase to be cash equivalents. The Company has full access to the whole balance of cash and cash equivalents on a daily basis without any delay.

### **Financing Receivables**

The financing receivables reported as per December 31, 2014 relate to the securitization of assets and transfers of certain contracts of the 2014 10% Term Loan Agreement (see Note 15), were still pending to be finalized as of December 31, 2014. The Company agreed with the lender to withhold \$2,000,000 from the total financing until certain post-closing conditions were met by the Company. On January 12<sup>th</sup>, 2015 the Company fulfilled the post-closing conditions upon which the financing receivable was fully released to the Company.

### **Restricted Cash**

Restricted cash as of December 31, 2014 and 2013 was \$312,935 and \$191,600 respectively, and consists of cash deposited in blocked accounts as bank guarantees for national interconnection, wholesale agreements with telecom operators and a bid offer guarantee.

### **Accounts Receivables, Net**

The Company's customer base consists of a geographically dispersed customer base. The Company maintains an allowance for potential credit losses on accounts receivable. The Company makes ongoing assumptions relating to the collectability of our accounts receivable. The accounts receivable amounts presented on our balance sheets include reserves for accounts that might not be collected. In determining the amount of these reserves, the Company considers its historical level of credit losses. The Company also makes judgments about the creditworthiness of significant customers based on ongoing credit evaluations, and the Company assesses current economic trends that might impact the level of credit losses in the future. The Company's reserves have generally been adequate to cover its actual credit losses. However, since the Company cannot reliably predict future changes in the financial stability of its customers, it cannot guarantee that its reserves will continue to be adequate. If actual credit losses are significantly greater than the reserves, the Company would increase its general and administrative expenses and increase its reported net losses. Conversely, if actual credit losses are significantly less than our reserve, this would eventually decrease the Company's general and administrative expenses and decrease its reported net losses. Allowances are recorded primarily on a specific identification basis. See Note 3 of the Financial Statements for more information.

### **Leasing Arrangements**

At the inception of a lease covering equipment or real estate, the lease agreement is evaluated under the criteria of *ASC 840, Leases*. Leases meeting one of the four key criteria are accounted for as capital leases and all others are treated as operating leases. Under a capital lease, the discounted value of future lease payments becomes the basis for recognizing an asset and a borrowing, and lease payments are allocated between debt reduction and interest. For operating leases, payments are recorded as rent expense. Criteria for a capital lease include (i) transfer of ownership during the lease term; (ii) existence of a bargain purchase option under terms that make it likely to be exercised; (iii) a lease term equal to 75 percent or more of the economic life of the leased equipment; and (iv) minimum lease payments that equal or exceed 90 percent of the fair value of the property. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that type of asset. The assets are amortized as per our accounting policy for property & equipment, and intangibles, as applicable.

### **Revenue Recognition and Deferred Revenue**

Revenue represents amounts earned for (non-software) arrangements consisting of hosting subscriptions for mobile and security solutions. We also offer customer support and professional services related to implementing and supporting our suite of applications. Revenues generally are recognized net of any taxes collected from customers and subsequently remitted to governmental authorities.

Hosting subscriptions provide customers access to our software on a subscription basis, and support services (e.g. network operating costs and second line helpdesk) related to those arrangements. Hosting subscriptions are recognized ratably over the contract term commencing with the date our service is made available to customers and when all of the following conditions have been met: (i) there is persuasive evidence of an arrangement; (ii) delivery has occurred; (iii) the fee is fixed or determinable; and (iv) collectability of the fee is reasonably assured. Revenue is recorded as deferred revenue before all of the relevant criteria for revenue recognition are satisfied.

Beginning in 2013, when our business transitioned from the landline business to the mobile and security solutions business, the Company entered into multiple element arrangements which are accounted in accordance with ASC 605-25 "Revenue Recognition-Multiple Element Arrangements"

The elements in a multiple element arrangement are identified and are separated into separate units of accounting when both of the following criteria are met: The delivered item or items have value to the customer on a stand-alone basis, meaning the delivered item or items have value on a standalone basis if it sold separately by any vendor or the customer could resell the delivered item or items on a stand-alone basis. And if the arrangement includes a general right of return related to the delivered item, delivery or performance of the undelivered item or items are considered probably and substantially in the control of the Company. Total consideration of a multiple-element arrangement is then allocated using the relative selling price method using the hierarchy prescribed in ASC 605-25. In accordance with that hierarchy if fair value of the vendor specific objective evidence (VSOE) or, third-party evidence (TPE) does not exist for the element, then the best estimated selling price (BESP) is used. Since the Company does not have neither VSOE nor TPE the Company determines BESP for all deliverables in their Hosting arrangements. In determining the BESP, the Company considering multiple factors which include, and are not limited to, the following: i) gross margin objectives and internal costs for services; ii) pricing practices, market conditions, iii) competitive landscape and iv) growth strategy .

In accordance, management's judgment is applied regarding, among other aspects, conformance with acceptance criteria and if delivery of services has occurred and the degree of completion.

In the paragraphs below we explain the revenue recognition policy for each element.

For the mobile solutions services the Company recognizes revenues from customers accessing our cloud-based application suite in two different service offerings, namely managed services and bundled services.

For managed services, revenues are recognized for network administration services provided to end users on behalf of Mobile Network Operators (MNO) and virtual Mobile Network Operators (MVNO's). Managed service revenues are recognized monthly based on an average number of end-users managed and calculated on a pre-determined service fee per user. For bundled services, the Company provides both network administration as well as mobile airtime management services. Revenues for bundled services are recognized monthly based on an average number of end-users managed and mobile air time and calculated based on a pre-determined service fee. Technical services that meet the criteria to be separated as a separate unit of accounting is recognized as the services are performed. Otherwise they are deferred and recognized over the contract term.. Our arrangements with customers do not provide the customer with the right to take possession of the software supporting the cloud-based application service at any time.

For the security solutions we recognize revenues primarily from SIM (Subscriber Identity Module) lookup services using the VALid-SSD platform. Security solutions revenue is recognized based on the number of SIM lookups performed and calculated based on a pre-determined service fee per lookup. Other revenues recognized in the security business include consulting services which are recognized as the services are performed.

Telecommunication revenues were recognized when delivery occurred based on a pre-determined rate and number of user minutes and number of calls that the Company has managed in a given month.

Professional services and other revenue include fees from consultation services to support the business process mapping, configuration, data migration, integration and training. Amounts that have been invoiced are recorded in accounts receivable and in deferred revenue or revenue, depending on whether the revenue recognition criteria have been met. Revenue for professional and consulting services in connection with an implementation or implantation of a new customer that are deemed not to have stand-alone value is recognized over the contractual period commencing when the subscription service is made available to the customer. Revenue from other professional services that provide added value such as new features or enhancements to the platform, are deferred and begin revenue recognition when the feature is activated over the longer of the estimated customer life or contract term

Our consideration of whether our hosted solutions and the associated professional services/consulting or other services are to be accounted separately or as one combined element of the arrangement includes the following:

- professional services/consulting for implementation and integration, are not deemed to have standalone value, or
- professional services related to optional services engagements that are not essential to the functionality of our core platform and optional services arrangements, and are considered to have standalone value.

### **Cost of Revenues and Operating Expenses**

#### ***Cost of Service***

Cost of service includes origination, termination, network and billing charges from telecommunications operators, costs of telecommunications service providers, network costs, data center costs, facility cost of hosting network and equipment and cost in providing resale arrangements with long distance service providers, cost of leasing transmission facilities, international gateway switches for voice, data transmission services, and the Cost of professional services of staff directly related to the generation of revenues, consisting primarily of employee-related costs associated with these services, including share-based expenses and the cost of subcontractors. Cost of service excludes depreciation and amortization.

#### **Research and Development Expense**

Research and development expenditures are expensed in the period incurred, and these expenses are included within the operating expenses function Product Development.

Costs incurred during the application development stage of internal-use software projects, such as those used in the Company's operations, are capitalized in accordance with the accounting guidance for costs of computer software developed for internal use in ASC 350-40. There are three main stages of computer software development. These stages are defined as (1) the preliminary project stage, (2) the application development stage, and (3) the post-implementation / operation stage. Only costs included in the application development stage are eligible for capitalization. Capitalization of costs begins once management authorizes and commits funding and the preliminary project stage is completed. Capitalized costs are amortized on a straight-line basis. When assigning useful lives to internal-use software, the Company considers the effects of obsolescence, competition, technology, and other economic factors.

Product Development costs for the period ended December 31, 2014, 2013 and 2012 were \$7,228,663, \$6,091,484 and \$6,803,509, respectively. During the period ended December 31, 2014 and 2013, the Company capitalized \$4,674,199, \$3,505,742 and \$1,731,341, respectively.

#### **Reporting Segments**

ASC 280, Segment Reporting ("ASC 280"), defines operating segments as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performances. The business operates as one single segment and discrete financial information is based on the whole, not segregated; and is used by the chief decision maker accordingly.

#### **Financial Instruments**

The carrying values of cash and cash equivalents, restricted cash, accounts receivable, accounts payable and customer deposits approximate their fair values based on their short-term nature. The recorded values of long-term debt approximate their fair values, as interest approximates market rates. The Company's conversion feature, a derivative instrument, is recognized in the balance sheet at its fair values with changes in fair market value reported in earnings.

## **Fair Value Measurements**

In accordance with ASC 820, Fair Value Measurement (“ASC 820”), the Company defines fair value as the price that would be received from selling an asset or paid to transfer a liability (i.e., the exit price) in an orderly transaction between market participants at the measurement date. ASC 820 establishes a fair value hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available.

Observable inputs are those that market participants would use in pricing the asset or liability based on market data obtained from sources independent of the Company. Unobservable inputs reflect the Company’s assumptions about the inputs that market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

The fair value hierarchy is categorized into three levels based on the inputs as follows:

*Level 1* – Quoted prices are available in active markets for identical assets or liabilities as of the reported date.

*Level 2* – Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reported date. The nature of these financial instruments include cash instruments for which quoted prices are available but are traded less frequently, derivative instruments whose fair values have been derived using a model where inputs to the model are directly observable in the market and instruments that are fair valued using other financial instruments, the parameters of which can be directly observed.

*Level 3* – Instruments that have little to no pricing observability as of the reported date. These financial instruments are measured using management’s best estimate of fair value, where the inputs into the determination of fair value require significant management judgment or estimation.

The degree of judgment exercised by the Company in determining fair value is greatest for securities categorized in Level 3. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement falls in its entirety is determined by the lowest level input that is significant to the fair value measurement.

The Company has three asset groups that are valued at fair value categorized within Level 3: Warrant liabilities (recurring measurement), goodwill and intangibles (non-recurring measurements) for the impairment test. Below are discussions of the main assumptions used for the recurring measurements.

### ***Recurring Measurement - Warrant Liabilities (see also Note 19)***

#### ***Number of Outstanding Warrants***

The number of outstanding warrants is adjusted every re-measurement date after deducting the exercise or exchange of any outstanding warrants during the previous reporting period.

#### ***Stock Price at Valuation Date***

The closing stock price at re-measurement date being the last available closing price of the reporting period taken from [www.nasdaq.com](http://www.nasdaq.com).

#### ***Exercise Price***

The exercise price is fixed and determined under the terms - of the financing facility it was issued.

#### ***Remaining Term***

The remaining term is calculated by using the contractual expiration date of the 8% Senior Secured Convertible Note at the moment of re-measurement.

#### *Expected Volatility*

Management estimates expected cumulative volatility giving consideration to the expected life of the note and calculated the annual volatility by using the continuously compounded return calculated by using the share closing prices of an equal number of days prior to the maturity date of the note (reference period). The annual volatility is used to determine the (cumulative) volatility of the Company's common stock (= annual volatility \* square root (expected life)).

#### *Risk-Free Interest Rate*

Management estimates the risk-free interest rate using the "Daily Treasury Yield Curve Rates" from the US Treasury Department with a term equal to the reported rate, or derived by using both spread in intermediate term and rates, up to the maturity date of the 8% Senior Secured Convertible Note.

#### *Expected Dividend Yield*

Management estimates the expected dividend yield by giving consideration to the Company's current dividend policies as well as those anticipated in the future considering the Company's current plans and projections.

#### *Exchange Condition*

The warrant holder has the option to do a cashless exchange of warrants at certain exchange conditions described in the warrants. The valuation for the exchange is based on a Black-Scholes calculation with pre-determined variables such as *volatility* (135%), *remaining term* (5 years), *risk-free rate* (variable), *dividend yield* (0%), *exercise price* (\$0.887) and *market price* (closing bid price one day prior to the exchange date).

#### *Mandatory Exercise Condition*

Management's estimate for the likelihood of being able to force a mandatory exercise of the warrants prior to the maturity of the warrant agreement.

#### **Share-based Compensation**

The Company follows the provisions of ASC 718, Compensation-Stock Compensation, ("ASC 718"). Under ASC 718, share-based awards are recorded at fair value as of the grant date and recognized as expense with an adjustment for forfeiture over the employee's requisite service period (the vesting period, generally up to three years). The share-based compensation cost based on the grant date fair value is amortized over the period in which the related services are received.

To determine the value of our stock options at grant date under our employee stock option plan, the Company uses the Black-Scholes option-pricing model. The use of this model requires the Company to make a number of subjective assumptions. The following addresses each of these assumptions and describes our methodology for determining each assumption:

#### *Expected Life*

The expected life represents the period that the stock option awards are expected to be outstanding. The Company uses the simplified method for estimating the expected life of the option, by taking the average between time to vesting and the contract life of the award.

#### *Expected Volatility*

The Company estimates expected cumulative volatility giving consideration to the expected life of the option of the respective award, and the calculated annual volatility by using the continuously compounded return calculated by using the share closing prices of an equal number of days prior to the grant-date (reference period). The annual volatility is used to determine the (cumulative) volatility of its Common Stock (= annual volatility x square root (expected life)).

#### *Forfeiture rate*

The Company is using the aggregate forfeiture rate. The aggregate forfeiture rate is the ratio of pre-vesting forfeitures over the awards granted (pre-vesting forfeitures/grants). The forfeiture discount (additional loss) is released into the profit and loss in the same period as the option vesting-date. The forfeiture rate is actualized every reporting period.

### *Risk-Free Interest Rate*

The Company estimates the risk-free interest rate using the “Daily Treasury Yield Curve Rates” from the U.S. Treasury Department with a term equal to the reported rate, or derived by using both spread in intermediate term and rates, to the expected life of the award.

### *Expected Dividend Yield*

The Company estimates the expected dividend yield by giving consideration to our current dividend policies as well as those anticipated in the future considering our current plans and projections. The Company does not currently calculate a discount for any post-vesting restrictions to which our awards may be subject.

### **Income Taxes**

Current tax is based on the income or loss from ordinary activities adjusted for items that are non-assessable or disallowable for income tax purpose and is calculated using tax rates that have been enacted or substantively enacted at the balance sheet date. Deferred tax assets are recognized for the expected future tax benefit to be derived from tax losses and tax credit carry-forwards. Establishment of a valuation allowance is provided when it is more likely than deferred taxes will not be realized.

In the ordinary course of a global business, there are many transactions and calculations where the ultimate tax outcome is uncertain. Some of these uncertainties arise as a consequence of revenue sharing and reimbursement arrangements among related entities, the process of identifying items of revenue and expenses that qualify for preferential tax treatment and segregation of foreign and domestic income and expense to avoid double taxation.

The Company files federal income tax returns in the US, various US state jurisdictions and various foreign jurisdictions. The Company's income tax returns are open to examination by federal, state and foreign tax authorities, generally for the years ended December 31, 2008 and later, with certain state jurisdictions open for audit for earlier years. The Company's policy is to record estimated interest and penalties on unrecognized tax benefits as part of its income tax provision.

### **Comprehensive Income/ (Loss)**

Comprehensive income/ (loss) include all changes in equity during a period from non-owner sources. For the years ended December 31, 2014 and 2013, the Company's comprehensive income/ (loss) consisted of its net loss and foreign currency translation adjustments.

### **Business Combinations**

The acquisition method of accounting for business combinations as per ASC 805, Business Combinations (“ASC 805”), requires us to use significant estimates and assumptions, including fair value estimates, as of the business combination date and to refine those estimates as necessary during the measurement period (defined as the period, not to exceed one year, in which the Company may adjust the provisional amounts recognized for a business combination).

Under the acquisition method of accounting, the identifiable assets acquired, the liabilities assumed, and any non-controlling interests acquired in the acquisition are recognized as of the closing date for purposes of determining fair value. The Company measures goodwill as of the acquisition date as the excess of consideration transferred, over the net of the acquisition date fair value of the identifiable assets acquired and liabilities assumed. Costs that the Company incurs to complete the business combination such as investment banking, legal and other professional fees are not considered part of consideration and the Company charges them to general and administrative expense as they are incurred.

During the measurement period, the Company adjusts the provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date that, if known, would have affected the measurement of the amounts recognized as of that date. Measurement period adjustments are reflected retrospectively in all periods being presented in the financial statements.

## **Goodwill**

The Company records goodwill when the fair value of consideration transferred in a business combination exceeds the fair value of the identifiable assets acquired and liabilities assumed. Goodwill and other intangible assets that have indefinite useful lives are not amortized, but the Company tests them for impairment annually during its fourth fiscal quarter and whenever an event or change in circumstances indicates that the carrying value of the asset is impaired.

The authoritative guidance for the goodwill impairment model includes a two-step process. First, it requires a comparison of the carrying value of the reporting unit to its fair value. If the fair value is determined to be less than the carrying value, a second step is performed. In the second step, the Company compares the implied fair value of goodwill to its carrying value in the reporting unit. The shortfall of the fair value below carrying value, if any, would represent the amount of goodwill impairment charge. We are using the criteria in ASU no. 2011-08 Intangibles – Goodwill and Other (Topic 350): Testing Goodwill for Impairment, which permits the Company to make a qualitative assessment of whether it is more likely than not that a reporting unit's fair value is less than the carrying amount before applying the two-step goodwill impairment test. If the Company concludes that it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, it would not need to perform the two-step impairment test for that reporting unit.

The Company tests goodwill for impairment in the fourth quarter of each fiscal year, or sooner should there be an indicator of impairment as per *ASC 350, Intangibles – Goodwill and Other*. The Company periodically analyzes whether any such indicators of impairment exist. Such indicators include a sustained, significant decline in the Company's stock price and market capitalization, a decline in the Company's expected future cash flows, a significant adverse change in legal factors or in the business climate, unanticipated competition, and/or slower growth rate, among others. In the Company's case, the indicator is the continuing losses.

## **Long-lived Assets and Intangible Assets**

In accordance with ASC 350, Intangibles – Goodwill and Other ("ASC 350"), intangible assets are carried at cost less accumulated amortization and impairment charges. Intangible assets are amortized on a straight-line basis over the expected useful lives of the assets, between three and ten years. Other indefinite life intangible assets are reviewed for impairment in accordance with ASC 350, on an annual basis, or whenever events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. Measurement of any impairment loss for long-lived assets and amortizing intangible assets that management expects to hold and use is tested for impairment when amounts may not be recoverable. Impairment is measured based on the amount of the carrying value that exceeds the fair value of the asset.

## **Property and Equipment, Internal Use Software and Third Party Software**

Property and equipment are initially recorded at cost. Additions and improvements are capitalized, while expenditures that do not enhance the assets or extend the useful life are charged to operating expenses as incurred. Included in property and equipment are certain costs related to the development of the Company's internally developed software technology platform.

The Company has adopted the provisions of ASC 350-40, Accounting for the Costs of Computer Software developed or obtained for internal use (former AICPA SOP 98-1, "ASC 350-40"), and therefore the costs incurred in the preliminary stages of development are expensed as incurred. The Company capitalizes all costs related to software developed or obtained for internal use when management commits to funding the project; the preliminary project stage is completed and when technological feasibility is established. Software developed for internal use has generally been used to deliver hosted services to the Company's customers. Technological feasibility is considered to have occurred upon completion of a detailed program design that has been confirmed by documenting the product specifications, or to the extent that a detailed program design is not pursued, upon completion of a working model that has been confirmed by testing to be consistent with the product design. Once a new functionality or improvement is released for operational use, the asset is moved from the property and equipment category "construction in progress" ("CIP") to a property and equipment asset subject to depreciation in accordance with the principle described in the previous sentence. In this account management also records equipment acquired from third parties, until it is ready for use. Capitalization of costs ceases when the project is substantially complete and ready for its intended use. Depreciation is applied using the straight-line method over the estimated useful lives of the assets once the assets are placed in service. Management evaluates the useful lives of these assets on an annual basis and tests for impairment whenever events or changes in circumstances occur that could impact the recoverability of these assets. There were no impairments to internal use software during the twelve month periods ended December 31, 2014, 2013 and 2012, respectively.

### **Recent Accounting Pronouncements**

In August 2014, the Financial Accounting Standards Board (“FASB”) issued ASU No. 2014-15, Presentation of Financial Statements – Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity’s Ability to Continue as a Going Concern. The amendments require management to assess an entity’s ability to continue as a going concern by incorporating and expanding upon certain principles that are currently in US auditing standards. Specifically, the amendments (1) provide a definition of the term substantial doubt, (2) require an evaluation every reporting period including interim periods, (3) provide principles for considering the mitigating effect of management’s plans, (4) require certain disclosures when substantial doubt is alleviated as a result of consideration of management’s plans, (5) require an express statement and other disclosures when substantial doubt is not alleviated, and (6) require an assessment for a period of one year after the date that the financial statements are issued (or available to be issued). For all entities, the new requirements are effective for annual periods ending after December 15, 2016. Early application is permitted. Management does not expect that the adoption of this standard will have a material effect on the Company’s financial statements.

In May 2014, as part of its ongoing efforts to assist in the convergence of US GAAP and International Financial Reporting Standards, the FASB issued a new standard related to revenue recognition. Under the new standard, recognition of revenue occurs when a customer obtains control of promised goods or services in an amount that reflects the consideration to which the entity expects to receive in exchange for those goods or services. In addition, the standard requires disclosure of the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The new standard will be effective for the Company beginning January 1, 2017 and early adoption is not permitted. . The adoption of this standard did not have had a material effect on the Company’s financial statements.

In April 2014, the FASB issued ASU-2014-08, “Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity”, which amends the definition of a discontinued operation in Accounting Standards Codification Topic 205-20 (Presentation of Financial Statements – Discontinued Operations) and requires entities to disclose additional information about disposal transactions that do not meet the discontinued operations criteria. The ASU redefines a discontinued operation as a component or group of components of an entity that (1) has been disposed of by sale or other than by sale or classified as held for sale and (2) represents a strategic shift that has (or will have) a major effect on an entity’s operations and results includes the disposal of a major geographic area, a major line of business, a major equity investment, or other major parts of an entity. The ASU is effective prospectively for disposals of components classified as held for sale in periods on or after December 15, 2014. The adoption of this standard did not have had a material effect on the Company’s financial statements.

### **Note 3. Allowance for Doubtful Accounts**

Accounts receivable are presented on the balance sheet net of estimated uncollectible amounts. The Company records an allowance for estimated uncollectible accounts in an amount approximating anticipated losses. Individual uncollectible accounts are written off against the allowance when collection of the individual accounts appears doubtful. The Company recorded an allowance for doubtful accounts of \$0 and \$7,693 as of December 31, 2014 and 2013, respectively.

Changes in the allowance for doubtful accounts are as follows:

Allowance for doubtful accounts	Balance at the beginning of the period A	Currency revaluation B	Total Allowance for doubtful accounts A+B	Additions-allowance for doubtful accounts	Release for doubtful accounts	Balance at the end of the period
Year ended December 31, 2014	\$ 7,693	\$ (2,105)	\$ 5,588	\$ 31,540	\$ (37,128 )	\$ -
Year ended December 31, 2013	\$ 559,120	\$ 8,313	\$ 567,433	\$ 22,005	\$ (581,745)	\$ 7,693
Year ended December 31, 2012	\$ 436,546	\$ 5,180	\$ 441,726	\$ 117,394	\$ -	\$ 559,120

#### **Note 4. Prepaid Expenses and Other Current Assets**

Prepaid expenses and other current assets were recorded at \$2,478,681 as of December 31, 2014, compared with \$2,254,213 as of December 31, 2013. As of December 31, 2014, \$742,782 of the prepaid expenses was related to prepaid Value Added Tax (“VAT”). On December 31, 2013, prepaid VAT represented \$732,838.

#### **Note 5. Other Assets**

Other assets at December 31, 2014 and December 31, 2013 are long-term in nature, and consist of long-term deposits, deferred financing costs and loans to related parties amounting to \$1,600,334 and \$1,412,408, respectively, broken down as follows:

##### Long-term Deposit

As of December 31, 2014, there was \$653,002 in long-term deposits made to various telecom carriers during the course of operations and a deposit to the French Tax Authorities, compared with \$771,193 as of December 31, 2013. The deposits are refundable at the termination of the business relationship with the carriers.

##### Deferred Financing Costs

During 2014, the Company accounted for financing costs of \$710,094 for legal, securitization and various other consultancy expenses, related to the issuance of the 2014 10% Credit Facility (refer to Note 14 and 15). These costs will be amortized and expensed using the effective interest method over the term of the facility. The net deferred financing cost balances was \$682,878 as of December 31, 2014, compared with \$477,673 as of December 31, 2013.

##### Loans to Third Parties

In 2013, the Company agreed to provide a loan to a third party at an interest rate of 5% per annum, with an option to acquire an equity interest. The loan was provided to fund the development and exploitation of applications using electronic medical health records. The loan will be repaid at the completion of the proof of concept, which is a prototype that is designed to determine feasibility of the application development, which will not occur before the end of 2015. The loan has been provided in a number of tranches, the last one was on April 7, 2014 for additional \$50,000. The carrying value of the loan was \$264,454 and \$160,518 as of December 31, 2014 and December 31, 2013, respectively.

#### **Note 6. Property and Equipment**

Property and equipment at December 31, 2014 and December 31, 2013 consisted of:

	<b>Average Estimated Useful Lives</b>	<b>December 31, 2014</b>	<b>December 31, 2013</b>
Furniture and fixtures	5	\$ 281,214	\$ 314,686
Computer, communication and network equipment	3 – 10	23,904,494	24,287,111
Software	5	4,556,364	8,473,042
Automobiles	5	80,860	91,580
Construction in progress for internal use software		4,044,932	2,603,731
Total property and equipment		32,867,864	35,770,150
Less: accumulated depreciation and amortization		(13,548,662)	(15,984,028)
Total property and equipment		\$ 19,319,202	\$ 19,786,122

Computers, communications and network equipment includes the capitalization of our systems engineering and software programming activities. Typically, these investments pertain to the Company’s:

- Intelligent Network (IN) platform;
- CRM provisioning Software;
- Mediation, Rating & Pricing engine;
- ValidSoft security software applications;
- Operations and business support software;
- Network management tools.

Construction in progress (“CIP”) for internal use software consists of software projects in developments that have not been completed, and equipment acquired from third parties but not yet ready for service.

The total amount of product development costs (internal use software costs) that are capitalized in Property & Equipment during the years ended December 31, 2014 and 2013 was \$4,674,199 and \$3,505,742, respectively.

Upon completion of development, the assets are reclassified from CIP to the appropriate Property and Equipment category, at which point the assets begin to depreciate or amortize. During the twelve month period ended December 31, 2014, the Company transferred \$4,239,491 from CIP into Property and Equipment as follows: \$3,465,620 in computer equipment, \$773,871 in software and \$138,869 of other transfers and projects cancelled. There is also an exchange rate translation effects amounting to approximately \$226,635, because costs are incurred mostly in the functional currency Euro and translated to the reporting currency, US dollar. In 2013, we capitalized \$3,338,808, of which \$2,029,069 was included in software and \$1,309,739 is classified as computer equipment.

The decrease in the balance of accumulated depreciation amounting to \$2,435,366 is mainly due to the removal of fully depreciated computer and software assets in 2014, but it is also affected by the current year depreciation.

#### **Note 7. Intangible Assets**

Intangible assets include customer contracts, telecommunication licenses and integrated, multi-country, centrally managed switch-based interconnects as well as ValidSoft Intellectual Property, including but not limited to software source codes, applications, customer list & pipeline, registration & licenses, patents and trademark/brands.

Intangible assets as of December 31, 2014 and 2013 consisted of the following:

	<b>Estimated Useful Lives</b>	<b>December 31, 2014</b>	<b>December 31, 2013</b>
Customer Contracts, Licenses , Interconnect & Technology	5-10	\$ 1,870,523	\$ 13,005,460
ValidSoft IP & Technology	1-10	14,344,604	16,246,291
<b>Total intangible assets</b>		<b>16,215,127</b>	<b>29,251,751</b>
<b>Less: Accumulated Amortization</b>		<b>(1,165,856)</b>	<b>(11,484,600)</b>
<b>Less: Accumulated Amortization ValidSoft IP &amp; Technology</b>		<b>(9,973,063)</b>	<b>(9,096,474)</b>
<b>Total intangible assets, Net</b>		<b>\$ 5,076,208</b>	<b>\$ 8,670,677</b>

During the twelve months ended December 31, 2014, intangible assets and related accumulated amortization decreased by \$13,036,625 and \$9,442,156, respectively. The decrease is due to the removal from the fixed assets ledger of fully depreciated intangibles. In fiscal 2014 and 2013, the Company did not record any impairment.

Estimated future amortization expense related to our intangible assets is:

	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020 and thereafter</b>
Interconnect licenses and contracts	\$ 315,517	\$ 240,094	\$ 84,222	\$ 64,834	\$ -	\$ -
ValidSoft IP & Technology	1,837,594	1,793,777	521,378	97,241	97,241	24,310
	<b>\$ 2,153,111</b>	<b>\$ 2,033,871</b>	<b>\$ 605,600</b>	<b>\$ 162,075</b>	<b>\$ 97,241</b>	<b>\$ 24,310</b>

## **Note 8. Goodwill**

The carrying value of the Company's goodwill as of December 31, 2014 and as of December 31, 2013 was as follows:

<b>Goodwill</b>	<b>December 31, 2014</b>	<b>December 31, 2013</b>
Goodwill ValidSoft Ltd	\$ 2,964,423	\$ 3,359,210
Goodwill Morodo Ltd.	197,440	223,615
Goodwill Telnicity	190,401	190,401
Total	<u>\$ 3,352,264</u>	<u>\$ 3,733,226</u>

The decrease in the carrying value of goodwill related to ValidSoft and Morodo in 2014, compared to 2013, is because the goodwill is recorded in Euro entities, while our reporting currency is the US dollar. There has been a significant decline in the foreign exchange rate between the US dollar and the Euro during fiscal 2014.

During the fourth quarter of 2014, the Company commenced its annual goodwill impairment test for 2014 and after considering qualitative factors including our market capitalization and the Company's 2015 outlook, management concluded that a two-step goodwill impairment test was not required.

Goodwill represents the excess of cost over the fair value of assets. Goodwill is not amortized, but instead is evaluated for impairment using a discounted cash flow model and other measurements of fair value such as market comparable transactions. The authoritative guidance for the goodwill impairment model includes a two-step process. First, it requires a comparison of the book value of net assets to the fair value of the reporting unit that have goodwill assigned to them. If the fair value is determined to be less than the book value, a second step is performed to compute the amount of impairment. In the second step, a fair value for goodwill is estimated, based in part of the fair value of the reporting unit used in the first step, and is compared to its carrying value. The shortfall of the fair value below carrying value, if any, would represent the amount of goodwill impairment.

The Company assesses goodwill for impairment during the fourth quarter of each year, or sooner should there be an indicator of impairment. The Company periodically analyzes whether any such indicators of impairment exists. Such indicators include a sustained, significant decline in the Company's stock price and market capitalization, a decline in the Company's expected future cash flows, a significant adverse change in legal factors or in the business climate, unanticipated competition, and/or slower growth rate, among others. After considering qualitative factors including the Company's market capitalization and the Company's previously announced outlook for 2014, it concluded that, for the third quarter of 2014, a goodwill impairment test was required. In performing the first step of the two-step goodwill impairment test, the Company determined that the fair value of the Company as a single reporting unit, measured by the Company's market capitalization, exceeded the carrying value by a significant amount indicating no impairment was necessary.

## **Note 9. The acquisition of assets of Telnicity**

On April 1, 2013, the Company, through its subsidiary Elephant Talk North America Corp, entered into an asset purchase agreement to acquire most of the assets of Telnicity LLC, a company established in the U.S. The transaction was accounted for as a business combination. The assets provide access to the U.S. mobile telecommunications market through Telnicity's relationships with several major U.S.-based mobile telecommunication companies as well as its complementary technological mobile capabilities.

On March 31, 2014, the Company completed the purchase price allocation of the acquisition. The net assets and operations were consolidated into the financial statements of the Company commencing April 1, 2013. The total purchase price for Telnicity was \$1,180,000, which consisted of 1,000,000 shares of the Company's common stock. The Company recorded originally \$989,599 of identifiable intangible assets, based on the estimated fair values of the assets, and \$190,401 of residual goodwill. In order to complete the allocation, the Company reviewed and adjusted accordingly the forecasts used for the valuation, and adjusted also the discount rate, which resulted in a reclassification of the values assigned to the intangible assets, with no consequence for the amount recorded as goodwill.

<b>Consideration paid</b>	<b>Total Consideration</b>
Number of shares of Common Stock	1,000,000
Fair value of the share price at April 1, 2013	\$ 1.18
Total Consideration Paid	<u>\$ 1,180,000</u>

Following the valuation of Telnicity, the Company allocated the above purchase price to the identifiable assets and liabilities. A summary of the assets acquired assumed for Telnicity are:

Estimated fair values:	
Assets acquired	\$ 989,599
Liabilities assumed	-
Net assets acquired	989,599
Consideration paid	1,180,000
Goodwill	\$ 190,401

**Note 10. Accounts payable and Customer Deposits**

As of December 31, 2014 and December 31, 2013, the accounts payable and customer deposits are accrued expenses were comprised of the following:

	December 31, 2014	December 31, 2013
Accounts payable	\$ 1,795,240	\$ 2,538,479
Customer deposits	60,774	48,183
Total Accounts payable and Customer Deposits	\$ 1,856,014	\$ 2,586,662

The customer deposits relate to Dutch MVNOs, who must provide a deposit as a guarantee. The deposit is returnable upon termination of the relationship.

**Note 11. Loans Payable**

Loans payable at December 31, 2014 and 2013 are summarized as follows:

	December 31, 2014	December 31, 2013
Installment loan payable due December 24, 2006, secured by personal guarantees of two stockholders, a former director, and a third party	\$ 320,231	\$ 320,358
Installment loan payable, monthly principal and interest payments of \$2,798 including interest at bank's prime rate plus 1.5% per annum, 8.25% at November 30, 2008, due December 24, 2011, secured by personal guarantees of three stockholders and a former director	254,594	254,696
Installment loan payable, monthly principal and interest payments of \$1,729 including interest at bank's prime rate plus 1.5% per annum, 8.25% at November 24, 2008, due June 28, 2009, secured by personal guarantees of three stockholders and a former director	103,855	103,897
Term loan payable, monthly payments of interest at bank's prime rate, 7.0% at December 31, 2007	283,589	283,703
Total	\$ 962,269	\$ 962,654

As of December 31, 2014 and 2013, the overdraft balance related to this loan amounted to \$433,366 and \$391,436, respectively.

In 2004, Elephant Talk Ltd, a subsidiary of the Company, executed a credit facility with a bank in Hong Kong pursuant to which Elephant Talk Ltd. borrowed funds. The interest rate and default payment interest rate were charged at 2% and 6% per annum respectively, above the lender's Hong Kong Dollar Prime Rate quoted by the lender from time to time. The Company has not guaranteed the credit facility nor is it otherwise obligated to pay funds drawn upon it on behalf of Elephant Talk Ltd.

In December 2009 Chong Hing Bank Limited, formerly known as Liu Chong Hing Bank Limited, a foreign banking services company based in Hong Kong (Bank), commenced a lawsuit in the California Orange County Superior Court called Chong Hing Bank Limited v. Elephant Talk Communications, Inc., Case No. 30-2009-00328467.

The Bank alleged that it entered into various installment and term loan agreements and an overdraft account with ETL, a wholly-owned Hong Kong subsidiary of the Company. Various former officers and directors of ETL personally guaranteed the loans and overdraft account.

The Bank alleged that ETL was in default on the loans and overdraft account, and that approximately \$1,395,635 including interest and default interest was due. The Bank alleged that the Company was directly liable to repay the loans and overdraft account as a successor in interest to ETL or because the Company expressly or impliedly assumed direct liability for the loans and overdraft account. The Company denied the Bank's allegations and asserted several affirmative defenses. The Company contended that it had no direct liability to the Bank, and that the Bank must pursue its recourse against ETL and its personal guarantors.

The Bank and the Company tried the case to the court without a jury between October, 5 and 12, 2011. The court found, among other things, that

- The Company The Company was not liable as a successor in interest or otherwise on the Bank loans and overdraft account to ETL;
- The Company was not liable on the Bank's claims because the Bank filed its action after the applicable California 4-year statute of limitations had expired; and
- The Company was not liable to the Bank under the alternative theories of negligent or intentional misrepresentation.

The court entered judgment in favor of Elephant Talk Communications Corp. and against the Bank on December 14, 2011, and awarded the Company \$5,925 in costs. The judgment became final on February 16, 2012. The Company continues to accrue for the overdraft, the loans and related interest since its subsidiary ETL in Hong Kong, alleged by the Bank as the contractual party, may be still held liable for these loans.

#### **Note 12. Deferred Revenue**

As a result of the Company's restatement described in Note 35 to the Financial Statements and in accordance with GAAP, revenue that had originally been recognized in 2013 is now being recognized ratably over an extended timeframe. The balance sheet reflects a significant increase in deferred revenue, which will be recognized in revenue over the service period of the contract, which management has estimated to be the greater of the expected life of the customer or the contract which for Iusacell 60 months (i.e. 5 years contract).

Because the Company recognizes revenue upon performance of services, deferred revenue represents amounts received from the customers for which either delivery has not occurred or against future sales of services. As of December 31, 2014, the balance of short term deferred revenue was \$8,813,385 and long term portion was \$2,434,257, totaling \$11,247,642. For the corresponding period in 2013, the short term deferred revenue balance was \$271,767 and the long term portion was \$2,364,389, totaling \$2,636,156.

#### **Note 13. Accrued Expenses**

As of December 31, 2014 and December 31, 2013, the accrued expenses were comprised of the following:

	<b>December 31, 2014</b>	<b>December 31, 2013</b>
Accrued Selling, General & Administrative expenses	\$ 1,863,020	\$ 2,271,086
Accrued cost of service	291,553	547,111
Accrued taxes (including VAT)	570,616	255,577
Accrued interest payable	1,184,418	1,300,101
Other accrued expenses	152,045	587,428
Total accrued expenses	<u>\$ 4,061,652</u>	<u>\$ 4,961,303</u>

Within accrued taxes is income taxes payable as of December 31, 2014 amounting to \$8,029. See Note 28 of the Financial Statements for more information.

Accrued Selling, General and Administrative expenses include social security premiums, personnel related costs such as payroll taxes, provision for holiday allowance, accruals for marketing & sales expenses, and office related expenses.

**Note 14. Conversion into Equity of the 2013 10% Related Party Convertible Note**

The following table shows the composition of the 2013 10% Related Party Convertible Note as shown in the Consolidated Balance Sheets:

	<b>December 31, 2013</b>
10% Convertible Note (principal amount)	€ 2,000,000
Exchange rate December 31, 2013: EURO 0.7264=US\$1	
10% Convertible Note	\$ 2,753,304
Less:	
Debt Discount (Beneficial Conversion Feature)	(728,332)
Debt Discount (Extended Warrants)	(849,453)
Debt Discount (Warrants)	(141,800)
10% Related Party Convertible Note (Net of Debt Discount of \$1,719,585 as per December 31, 2013)	<u>\$ 1,033,719</u>

On July 15, 2014, the Company entered into a certain note conversion letter agreement (the “Conversion Agreement”) and a certain warrant amendment letter agreement (the “Warrant Amendment”) with Mr. Moncarey (a related party and Director of QAT Investments S.A. and QAT II Investments S.A., affiliates of the Company) to, among other things,

- immediately convert the convertible note issued on August 17, 2013, due July 2, 2014 (the “Maturity Date”), pursuant to which the Company borrowed a principal amount of €2,000,000 (\$2,723,000) as of July 15, 2014) at an interest rate of 10% per annum (“the 2013 10% Related Party Convertible Note”) into a number of shares of Common Stock. The 2013 10% Related Party Convertible Note permits conversion, in whole or in part, at the option of Mr. Moncarey, into a number of shares of Common Stock, par value \$0.00001 of the Company (the “Common Stock”) equal to the quotient of the Outstanding Balance (as defined in the 2013 10% Related Party Convertible Note) divided by a Conversion Price of \$0.70, modified from the original conversion price of \$0.887 per share or 4,238,501 shares of the Company’s Common Stock, which amounted to \$2,966,951 of principal including interest, plus \$824,590 as value assigned to the reduced Conversion Price, totaling \$3,791,541 of equity increase.
- amend the warrant issued in conjunction with the issuance of the 2013 10% Related Party Convertible Note (“the 2013 Related Party Warrant”) to reduce the exercise price of the 2013 10% Related Party Warrant to \$0.70 per share for the remainder of the term; and
- issue a warrant to Mr. Moncarey to purchase 500,000 shares of restricted Common Stock (the “July Warrant” and together with the Conversion Agreement and the Warrant Amendment, collectively, the “Transaction”).

The July Warrant is exercisable any time after January 15, 2015 at an exercise price of \$0.9228 per share (the closing price of the Company’s Common Stock immediately preceding the date the July Warrant was issued). The term of the July Warrant expires on July 15, 2019.

The Audit and Finance Committee of the Company’s Board of Directors authorized the Transaction in order to immediately satisfy the Company’s obligations under the 2013 10% Related Party Convertible Note. The Transaction was subsequently ratified by the Company’s Board of Directors.

The securities underlying the Warrant Amendment, July Warrant and the shares of Common Stock issuable upon conversion of the 2013 10% Related Party Convertible Note pursuant to the Conversion Agreement have not been registered under the Securities Act of 1933, as amended (the “Securities Act”), or any state securities laws, and were offered and sold only in Europe to an “accredited investor” (as defined in Rule 501(a) of the Securities Act) pursuant to an exemption from registration under Section 4(a)(2) of the Securities Act and Regulation D promulgated pursuant thereto.

In connection with the reduction of the conversion price of note and warrants from \$0.887 to \$0.70 and the additional 500,000 warrants issued, the Company recorded an expense amounting to \$1,162,322 which is included in interest expense related to debt discount and conversion feature in the consolidated statement of comprehensive loss.

**Note 15. The 2014 10% Term Loan Agreement**

The following table shows the composition of the 2014 10% 3<sup>rd</sup> Term Loan Agreement as shown in the Consolidated Statement of Financial Position:

	<u>December 31, 2014</u>
2014 10% Term Loan (principal amount)	\$ 12,000,000
Less:	
Debt Discount – Original Issue Discount	\$ (365,231)
Less:	
Debt Discount – Warrants	(433,663)
2014 10% Term Loan (Net of Debt Discount)	<u>\$ 11,201,106</u>

On November 17, 2014, the Company and certain of its subsidiaries entered into a term loan credit agreement with Atalaya Administrative LLC, as the administrative agent and collateral agent, and the lenders party thereto (the “2014 10% Term Loan Agreement”). The 2014 10% Term Loan Agreement provides for a twelve million dollar term loan facility, with advances to be made on the Closing Date. Borrowings under the Term Loan Facility shall bear interest at the LIBOR rate plus an applicable margin per annum equal to ten percent (10.00%), such margin recently decreased by two percent (2%) from 12% upon the satisfaction of certain post-closing conditions. The Term Loan Facility will mature on December 31, 2017.

The Original Issue Discount (“OID”) in the contract amounted to \$380,000, and will be amortized over the life of the agreement. The balance of the OID as of December 31, 2014 is \$365,231.

The 1,157,895 warrants (the Corbin warrants) were accounted for as equity and valued at \$451,146, this value has been accounted for as debt discount and will be amortized during the life of the Credit Facility. The balance of the unamortized debt discount as of December 31, 2014 is \$433,663.

A portion of the proceeds of the Credit Agreement has been used to repay 50% of the 2013 10% 3<sup>rd</sup> Party Convertible Note principal amount as well as all accrued interest, totaling \$3,114,066 (€2,498,849) as per November 17, 2014. The remaining 50% of the principal amount of the Convertible Note has been converted into 2,817,993 shares of the Company’s common stock at the Closing Date, totaling approximately \$2,499,951 (€2,000,000). The Company also issued a three year warrant to purchase 1,000,000 shares of the Company’s common stock, at an exercise price of \$0.93 per share to the holder of the 2013 10% 3<sup>rd</sup> Party Convertible Note to facilitate the early repayment of the note.

The securities underlying the Corbin Warrant have not been registered under the Securities Act of 1933, as amended (the “Securities Act”), or any state securities laws, and were offered and sold to an “accredited investor” (as defined in Rule 501(a) of the Securities Act) pursuant to an exemption from registration under Section 4(a)(2) of the Securities Act and Regulation D promulgated pursuant thereto.

**Note 16. 10% 3rd Party Loan and Convertible Note**

The following table shows the composition of the 10% 3<sup>rd</sup> Party Loan and Convertible Note as shown in the Consolidated Statement of Financial Position:

	<b>December 31, 2013</b>
10% Convertible Note (principal amount)	€ 4,000,000
Exchange rate December 31, 2013: EURO 0.7264=US\$1	
10% Convertible Note	\$ 5,506,608
Less:	
Debt Discount (Warrants)	(726,695)
10% 3rd Party Loan and Convertible Note (Net of Debt Discount)	<u>\$ 4,779,913</u>

On November 17, 2014, in connection with the 2014 10% Term Loan Facility (see Note 15), the Company entered into a Note Conversion Letter Agreement (the "Conversion Agreement") with Saffelberg Investments NV a third party investor of the Company with whom the Company had a Convertible Note agreement since August 28, 2013.

The Conversion agreement consisted of:

- repay 50% of the Convertible Note principal amount and accrued interest, totaling €2,498,849.32 (\$3,114,066);
- convert the remaining 50% of the Convertible Note into 2,817,993 shares of Common Stock; and
- issue a three year warrant to Saffelberg Investment NV to purchase 1,000,000 shares of Common Stock (the "2014 Saffelberg Warrant").

The 2014 Saffelberg Warrant is exercisable any time after May 17, 2015 at an exercise price of \$0.93 per share. The term of the 2014 Saffelberg Warrant expires on November 17, 2017. The 2013 Saffelberg Warrant remains outstanding, the terms of which remain unchanged.

The securities underlying the 2014 Saffelberg Warrant and the shares of Common Stock issued upon conversion of the Convertible Note pursuant to the Conversion Agreement have not been registered under the Securities Act of 1933, as amended (the "Securities Act"), or any state securities laws, and were offered and sold to an "accredited investor" (as defined in Rule 501(a) of the Securities Act) pursuant to an exemption from registration under Section 4(a)(2) of the Securities Act and Regulation D promulgated pursuant thereto.

The August 28, 2013 Convertible Note to Saffelberg Investments NV ("Saffelberg") (a third party investor), was due August 28, 2015 (the "Maturity Date"), pursuant to which the Company borrowed a principal amount of €4,000,000 at an interest rate of 10% per annum (the "Convertible Note"). The Convertible Note permitted conversion, in whole or in part, at the option of Saffelberg, into a number of shares of Common Stock, equal to the quotient of the Outstanding Balance (as defined in the Convertible Note) under the Convertible Note by \$0.887. In conjunction with the issuance of the Convertible Note, on August 28, 2013, the Company issued a warrant to Saffelberg to purchase 2,000,000 shares of restricted Common Stock (the "2013 Saffelberg Warrant"). The 2013 Saffelberg Warrant became exercisable at any time on or after February 28, 2014 at a price of \$0.887 per share. The term of the 2013 Saffelberg Warrant expires on August 28, 2018.

The securities underlying the Warrant and the shares of Common Stock issuable upon conversion of the Convertible Note have not been registered under the Securities Act, as amended, or any state security laws.

The Company concluded that the Warrant, which is an embedded conversion feature, is not required to be separated, does not require liability classification and is considered an equity instrument. The Warrants is recognized at a relative fair value on the issue date of the Note as a debt discount which was amortized using the effective interest method from issuance to the maturity date of the Note. The Warrant was valued using the binomial model at \$864,394 on date of issuance of the Note. The debt discount balance at December 31, 2014 was \$0 as the relating note was fully extinguished after the conversion 50% of the principal in equity and the remaining 50% cash repayment including accumulated interest of the 10% convertible note.

**Note 17. Conversion and Termination of the May 24, 2013 Loan Agreement**

On May 24, 2013, the Company entered into a certain loan agreement with a member of its board of directors pursuant to which the Company borrowed a principal amount of €1,000,000 at an interest rate of 12% per annum (the "May 24, 2013 Loan Agreement") and issued a warrant (the "May 24, 2013 Warrant") to the director to purchase 1,253,194 restricted shares of the Company's Common Stock, exercisable at \$1.03 per share for a term of 5 years, with a mandatory cash exercise after 12 months in the event the average closing bid price is \$1.55 or higher for 10 consecutive trading days. The Company used the proceeds from the May 24, 2013 Loan Agreement primarily for working capital. The securities were offered and sold only in Europe to "accredited investors" (as defined in Rule 501(a) of the Securities Act) pursuant to an exemption from registration under Section 4(2) and Regulation S of the Securities Act.

Following ASC 470-20 Debt – Debt with Conversion and Other Options guidance, the Company allocated the fair market value, using the binomial valuation method, of the detachable warrants between equity and debt and accounted for the debt component separately, with the debt discount offset against paid-in capital. The debt discount was amortized using the effective interest method during the life of the loan.

On July 14, 2013, the Company entered into an amendment (the “Amendment”) to terminate the May 24, 2013 Loan Agreement and cancel the Warrant. In exchange for termination of the May 24, 2013 Loan Agreement and the cancellation of the May 24, 2013 Warrant, the Company entered into a Stock Purchase Agreement, dated July 15, 2013 (the “Purchase Agreement”) with the director pursuant to which the Company agreed to convert the principal amount of the loan into 1,840,631 restricted shares of the Company’s Common Stock, and resulting in gross proceeds amounting to \$1,306,848 which were recorded in equity as of December 31, 2013. The conversion rate was calculated using the Euros (€) to USD (\$) exchange rate as of July 12, 2013 which was \$0.71 per share (the “Conversion”). The closing of the Conversion will occur upon satisfaction or waiver of the customary closing conditions set forth in the Purchase Agreement.

Upon conversion and termination of the loan agreement the Company accelerated the debt discount amortization, which resulted in a loss on extinguishment of debt of \$44,506 in July 2013.

#### **Note 18. 8% Senior Secured Convertible Note**

On June 11, 2013, Elephant Talk Communications Corp. entered into a purchase agreement (together, the “2013 Purchase Agreements”) with each holder of the Company’s Senior Secured Convertible Notes issued on March 29, 2012 pursuant to which the Company purchased the Convertible Notes at the purchase price equal to 110% of the aggregate of the outstanding principal amount of the Convertible Notes and interest due. The aggregate purchase price paid to the holders of the Convertible Notes was \$6,701,824 which was paid from the proceeds of the 2013 Share Purchase Agreements described in Note 20 of the Financial Statements.

The Purchase Agreement with the note holders resulted in the regular and accelerated amortization expenses during the second quarter of \$349,639 for the original issue discount (OID), \$1,179,732 for the conversion feature (CF) and \$311,048 for the remaining financing costs of the note. The release of the balance of the fair market value of the conversion feature resulted in a gain of \$451,779. Furthermore the 10% prepayment fee of \$607,539 on the purchase price compared to the net outstanding principal was recorded as a loss in the Consolidated Statement of Comprehensive Loss as part of the Loss of Extinguishment of Debt. The total Loss on Extinguishment of Debt related to this transaction was calculated at an amount of \$1,960,594.

#### **Note 19. Registered Direct Offering and Warrant Liabilities**

In June 11, 2013, the “Company” entered into an Amendment No. 1 (the “Amendment to SPA”) to certain Securities Purchase Agreement (the “SPA”) dated June 3, 2013 with certain institutional and other investors (“DJ Investors”) placed by Dawson James Securities Inc. (the “Placement Agent”) and Mr. Steven van der Velden, the Chief Executive Officer and Chairman of the Board (“Affiliated Investors”), relating to a registered direct public offering by the Company (the “Offering”). The gross proceeds of this SPA were \$12,000,000 and resulted in net proceeds of \$11,292,500 after the deduction of \$707,500 for fundraising related expenses to various parties involved. The majority of the net proceeds were used to pay off the outstanding Senior 8% Secured Convertible Notes issued in 2012.

The number of shares issued relating to this SPA amounted to 17,425,621, the number of warrants amounted to 7,841,537 and was covered by the registration statement filed in 2012 for an amount of \$75,000,000 (S-3/A Amendment No. 2, File No. 333-181738 dated June 6, 2012). The Company determined the fair value of the remaining outstanding warrants, totaling 2,892,857 using a Monte-Carlo Simulation model, which as of December 31, 2014 amounted to \$2,087,992.

The SPA included the issuance of 7,841,537 investor warrants (“investor warrants”) and 183,284 warrants issued to the fund raise agent (“agent warrants” and together with the investor warrants, the “RD warrants”). The RD warrants have a five year term from the date of issuance, are exercisable at the price of \$0.887 per share for the investor warrants and \$0.853 per share for the agent warrants immediately from the date of issuance and include provisions governing the adjustments to the number of Warrant Shares issuable upon exercise of the RD warrants upon stock dividends, stock splits, and other events. The RD warrants may be transferred by a holder thereof in accordance with applicable securities laws.

In the event that among other things, the registration statement relating to the shares of Common Stock is not effective, a holder of RD Warrants will also have the right, in its sole discretion, to exercise its RD Warrants for a net number of RD Warrant Shares pursuant to the cashless exercise procedures specified in the RD Warrants. The RD Warrants may be exercised in whole or in part, and any portion of a RD Warrant not exercised prior to the termination date shall be and become void and of no value. The absence of an effective registration statement or applicable exemption from registration does not alleviate the Company’s obligation to deliver Common Stock issuable upon exercise of a RD Warrant.

Each RD Warrant also allows the holder the ability, at any time after 90 days from the issuance of the RD Warrant through its expiration, to exchange the RD Warrant with the Company for shares of Common Stock equal to the value of the RD Warrant at the time of the exchange based on a negotiated Black-Scholes formula. Under certain circumstances, the holder may receive cash in lieu of such shares of Common Stock.

Under certain circumstances after 90 days from the issuance of the RD Warrant, in the event that the Common Stock trades at a price that is 20% or more above the exercise price of the RD Warrants for a period of twenty consecutive trading days (with an average daily volume equal to or greater than \$350,000), the Company may require the holder of the RD Warrants to exercise the RD Warrants for cash. After the 90 days waiting period some RD Warrant holders indeed did decide to use their right to exchange their RD Warrants, and subsequently, the Company did use its right to issue shares instead of paying cash. The number of RD Warrants exchanged amounted to 5,131,965 which resulted in the issuance of 4,102,792 shares of Common Stock. The exchange of the RD Warrants did not result in any cash inflow or cash outflow.

If, at any time a RD Warrant is outstanding, the Company consummates any fundamental transaction, as described in the RD Warrants and generally including any consolidation or merger into another corporation, or the sale of all or substantially all of our assets, or other transaction in which the Common Stock is converted into or exchanged for other securities or other consideration, the holder of any RD Warrants will thereafter receive the securities or other consideration to which a holder of the number of shares of Common Stock then deliverable upon the exercise or exchange of such RD Warrants would have been entitled upon such consolidation or merger or other transaction.

The exercisability or exchangeability of the RD Warrants may be limited in certain circumstances if, after giving effect to such exercise or exchange, the holder or any of its affiliates would beneficially own (as determined pursuant to Section 13(d) of the Securities Act, as amended, and the rules and regulations promulgated thereunder) more than 9.9% of the Common Stock issued and outstanding.

According to ASC 480-10 Distinguishing Liabilities from Equity, the accounting for an equity instrument with detachable warrants classified as a liability reflects the notion that the consideration received upon issuance must be allocated between the instruments issued. Proceeds from the issuance of an equity instrument with stock purchase warrants are allocated to the two elements based on the following: (i) the liability element has initially been recorded at fair market value; and (ii) the remaining portion of the consideration has been allocated to the equity element.

The liability instrument will be re-evaluated at each reporting period with changes in the fair value recognized through the applicable period Consolidated Statement of Comprehensive Loss.

#### **Note 20. Obligations under Capital Leases**

The Company has a number of financing arrangements with its vendors to acquire equipment and licenses. These trade arrangements contain maturity periods ranging from two to three years, and interest rates between 8.65% and Euribor (3M) +1.5% at different foreign exchange rates. The following is an analysis of the property & equipment acquired under capital leases, recorded in the Property & Equipment line item by major classes:

	<b>December 31, 2014</b>	<b>December 31, 2013</b>
Network equipment	\$ 1,449,343	\$ 1,642,759
Software licenses	1,611,507	874,174
Other	134,326	103,249
Total	3,195,176	2,620,182
Less: accumulated depreciation and amortization	(527,841)	(101,209)
Total	<u>\$ 2,667,335</u>	<u>\$ 2,518,973</u>

The current portion of the Capital Leases of \$1,831,050 as of December 31, 2014 is included in Current Liabilities “Obligations under capital leases (current part)” in the accompanying balance sheet and the long term portion of \$272,460 is reported as “Non-current portion of obligations under capital lease” as of December 31, 2014. Accrued interest is included in ‘Accrued expenses’ in the balance sheet. Depreciation of assets recorded under the capital leases is included in depreciation expense.

**Note 21. Other long term payable**

Other long term payable is summarized as follows:

	<b>December 31, 2014</b>
Arrangement with creditor (principal amount)	€ 366,313
Exchange rate December 31, 2014: EURO 0.8227=US\$1	
Arrangement with creditor	\$ 445,257
Less:	
Short-term portion (recorded in Accrued expenses)	(90,377)
<b>Total</b>	<u>\$ 354,880</u>

This amount was recorded as an accrued expense until September 30, 2014. During the fourth quarter of 2014, the Company reached an agreement with regulatory authorities regarding a debt for telecom license fees from 2013. A total amount of € 366,313 (\$445,257 as of December 31, 2014), which includes fines for late payment and interest, will be paid in 72 monthly installments, starting on February 28, 2015.

**Note 22. Loan from Joint Venture Partner**

The Company, through its subsidiary ET-UTS N.V, entered into a 51% owned joint venture agreement (the “Joint Venture Agreement”) on December 17, 2008 and received an unsecured loan with a principal amount of ANG (Netherlands Antillian Guilder) 724,264 (\$402,424) at an interest rate of 8% per annum, from the 49% shareholder in the joint venture, United Telecommunication Services N.V. (“UTS NV”) that is the government owned incumbent telecom operator of Curaçao. The loan had no maturity date, and the agreed conditions were that repayment of the loan and accrued interest would only take place when the joint venture was in a cash flow positive situation.

Management decided to discontinue and liquidate the joint venture with UTS NV and the loan and accrued interest have been forgiven. Therefore the Company recognized a gain in extinguishment of debt in the amount of \$626,534. The balance outstanding as of December 31, 2014 is \$0.

**Note 23. Fair Value Measurements**

The following tables summarize fair value measurements by level at December 31, 2014 for financial assets and liabilities measured at fair value on a recurring basis:

	<b>December 31, 2014</b>			
	Level 1	Level 2	Level 3	Total
<b>Derivative Liabilities</b>				
Conversion feature	\$ -	\$ -	\$ -	\$ -
Warrant Liabilities	-	-	2,087,992	2,087,992
Total Derivatives Liabilities	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,087,992</u>	<u>\$ 2,087,992</u>

The Company uses the Monte Carlo valuation model to determine the value of the remaining outstanding warrants from the Registered Direct Offering of June 2013, discussed in Note 19 under the title “Registered Direct Offering and Warrant Liabilities”. Since this model requires special software and expertise to model the assumptions to be used, the Company hired a third party valuation expert.

The following table summarizes fair value measurements by level at December 31, 2013 for financial assets and liabilities measured at fair value on a recurring basis:

	<b>December 31, 2013</b>			
	Level 1	Level 2	Level 3	Total
<b>Derivative Liabilities</b>				
Conversion feature	\$ -	\$ -	\$ -	\$ -
Warrant Liabilities	-	-	1,973,534	1,973,534
Total Derivatives Liabilities	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,973,534</u>	<u>\$ 1,973,534</u>

The Company has classified the outstanding warrants into level 3 due to the fact that some inputs are not published and not easily comparable to industry peers.

The Company determines the “Fair Market Value” using a Monte Carlo model by using the following assumptions:

*Number of outstanding warrants*

The number of outstanding exercise rights is adjusted every re-measurement date after deducting the number of exercised rights during the previous reporting period.

*Stock price at valuation date*

The closing stock price at re-measurement date being the last available closing price of the reporting period taken from www.nasdaq.com.

*Exercise Price*

The exercise price is fixed and determined in the warrant agreement.

*Remaining Term*

The remaining term is calculated by using the contractual expiration date of the warrant agreement at the moment of re-measurement. The remaining term for a warrant exercise using the exchange condition is fixed in the warrant agreement at five years.

*Expected Volatility*

We estimate expected cumulative volatility giving consideration to the expected life of the note and calculated the annual volatility by using the continuously compounded return calculated by using the share closing prices of an equal number of days prior to the maturity date of the note (reference period). The annual volatility is used to determine the (cumulative) volatility of our common stock (= annual volatility x SQRT (expected life)). The volatility for a warrant exercise using the exchange condition is fixed at 135% and determined in the warrant agreement.

*Risk-Free Interest Rate*

We estimate the risk-free interest rate using the “Daily Treasury Yield Curve Rates” from the U.S. Treasury Department with a term equal to the reported rate, or derived by using both spread in intermediate term and rates, up to the maturity date of the note.

### *Expected Dividend Yield*

We estimate the expected dividend yield by giving consideration to our current dividend policies as well as those anticipated in the future considering our current plans and projections.

## **Note 24. Stockholders' Equity**

### **(A) Common Stock**

The Company is presently authorized to issue 250,000,000 shares Common Stock. The Company had 154,671,258 shares of common stock issued and outstanding as of December 31, 2014, an increase of 14,204,457 shares from December 31, 2013, largely due to the shares issued in connection with the exercise of various outstanding warrants which resulted in the issuance of a total of 5,782,700 shares; 4,238,501 shares were issued as a result of the note conversion with an affiliate investor; 2,817,993 shares were issued as a result of the partial note conversion of another note with an affiliate investor; 621,638 shares were issued to employees as a result of exercised employee stock options; 443,625 shares were issued as executive officers and directors compensation; 300,000 shares were issued as consideration for consultancy services.

### **Reconciliation with Stock Transfer Agent Records:**

The shares issued and outstanding as of December 31, 2014 according to the stock transfer agent's records are 154,917,158. The difference in number of issued shares recognized by the Company of 154,671,258 amounts to 245,900 and it is the result of the exclusion of the 233,900 unreturned shares from 'cancelled' acquisitions (pre-2006) and 12,000 treasury shares issued under the former employee benefits plan.

### **(B) Preferred Stock**

The Company's Certificate of Incorporation ("Articles") authorizes the issuance of 50,000,000 shares of 0.00001 par value Preferred Stock. No shares of Preferred Stock are currently issued and outstanding. Under the Company's Articles, the board of directors has the power, without further action by the holders of the Common Stock, subject to the rules of the NYSE MKT LLC, to designate the relative rights and preferences of the Preferred Stock, and issue the Preferred Stock in such one or more series as designated by the Board of Directors. The designation of rights and preferences could include preferences as to liquidation, redemption and conversion rights, voting rights, dividends or other preferences, any of which may be dilutive of the interest of the holders of the Common Stock or the Preferred Stock of any other series. The issuance of Preferred Stock may have the effect of delaying or preventing a change in control of the Company without further stockholder action and may adversely affect the rights and powers, including voting rights, of the holders of Common Stock. In certain circumstances, the issuance of Preferred Stock could depress the market price of the Common Stock.

During 2014 and 2013, the Company did not issue any shares of Preferred Stock, and 0 shares of Preferred Stock are outstanding.

### **(C) Warrants**

Throughout the years, the Company has issued warrants with varying terms and conditions related to multiple funding rounds, acquisitions and other transactions. The warrants outstanding at December 31, 2014 have been recorded and classified as equity, except for 2,892,857 warrants as of December 31, 2014 which the Company has valued and recorded for an amount of \$2,087,992 in the balance sheet for the warrant liabilities issued in connection with the Registered Direct Offering described in Note 19. The Weighted Average Exercise Price for the currently outstanding warrants in the table below is \$1.20.

On November 17, 2014, pursuant to the terms of the Credit Agreement, the Company issued a warrant to Corbin Mezzanine Fund I, L.P., a Lender (the "Corbin Warrant"), to purchase 1,157,895 shares of the Company's common stock, par value \$0.00001 (the "Common Stock"), exercisable upon issuance, at a price of \$0.95 per share. The term of the Corbin Warrant expires on November 17, 2016.

The below table summarizes the warrants outstanding as per the below reporting

<b>Outstanding Warrants</b>	<b>Exercise/ Conversion price(s) (range)</b>	<b>Expiring</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>
Warrants – Acquisitions	\$0.63- \$2.25	2013	-	-	3,437,953
Warrants - Fundraising	\$0.70- \$2.00	2013 - 2018	29,610,206	37,229,230	46,322,101
Warrants - Other	\$2.21	2016	18,659	18,659	18,659
			<u>29,628,865</u>	<u>37,247,889</u>	<u>49,778,713</u>

**Note 25. Non-controlling Interest**

The Company had non-controlling interests in several of its subsidiaries. The balance of the non-controlling interests as of December 31, 2014 and December 31, 2013 were as follows:

<b>Subsidiary</b>	<b>Non-controlling Interest %</b>	<b>Non-controlling interest Balance at</b>	
		<b>December 31, 2014</b>	<b>December 31, 2013</b>
ETC PRS UK	49%	\$ 9,321	\$ 9,894
ETC PRS Netherlands	49%	-	134,912
Total		<u>\$ 9,321</u>	<u>\$ 144,806</u>

Net losses attributable to non-controlling interests were insignificant for all the years presented.

**Note 26. Basic and diluted net loss per share**

Net loss per share is calculated in accordance with ASC 260, Earnings per Share (“ASC 260”). Basic net loss per share is based upon the weighted average number of common shares outstanding. Dilution is computed by applying the treasury stock method. Under this method, options and warrants are assumed to be exercised at the beginning of the period (or at the time of issuance, if later), and as if funds obtained thereby were used to purchase Common Stock at the average market price during the period. The Company uses the ‘if converted’ method for its senior secured convertible notes. Weighted average number of shares used to compute basic and diluted loss per share is the same since the effect of dilutive securities is anti-dilutive.

The diluted share base for fiscal 2014, 2013 and 2012 excludes incremental shares related to convertible debt, warrants to purchase Common Stock and employee stock options as follows:

<b>Dilutive Securities</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>
Convertible Notes	-	9,635,838	2,957,855
Warrants	29,628,865	37,247,889	49,778,713
Employee Stock Options	40,056,080	34,479,773	12,181,130
	<u>69,684,945</u>	<u>81,363,500</u>	<u>64,917,698</u>

These shares were excluded due to their anti-dilutive effect on the loss per share recorded in each of the years presented. No additional securities were outstanding that could potentially dilute basic earnings per share.

**Note 27. 2006 Non-Qualified Stock and Option Compensation Plan and 2008 Long Term Incentive Compensation Plan**

**2006 Non-Qualified Stock and Option Compensation Plan**

The Company has a 2006 Non-Qualified Stock and Option Compensation Plan (the “2006 Plan”). Under the 2006 Plan, there are no stock options outstanding as of December 31, 2014; all remaining outstanding options expired in December 2013. There are 89,490 options that remain available for granting under the 2006 Plan. During 2014 a number of 13,960 shares were issued under the 2006 Plan as non-cash compensation to board members for services during the fourth quarter 2014.

These non-cash compensation shares are accounted for and valued using the share price and number of shares issued at issuance date, and they vest immediately when issued.

**2008 Long-Term Incentive Compensation Plan**

In 2008, the Company adopted the 2008 Plan. The 2008 Plan initially authorized total awards of up to 5,000,000 shares of Common Stock, in the form of incentive and non-qualified stock options, stock appreciation rights, performance units, restricted stock awards and performance bonuses. The amount of Common Stock underlying the awards to be granted remained the same after the 25 to one reverse stock-split that was effectuated on June 11, 2008.

In 2011, the stockholders approved an increase in the shares available under the 2008 Plan from 5,000,000 to 23,000,000 shares of Common Stock. As of December 31, 2013, 34,479,773 options and/or shares were issued and outstanding under the 2008 Plan, and there were 8,247,057 remaining shares available for issuance under the 2008 Plan.

In 2013, the Company’s stockholders approved the amendment and restatement of the 2008 Plan, which increased the number of authorized shares by 23,000,000 shares of Common Stock.

In 2014, the Company’s stockholders approved another amendment and restatement of the 2008 Plan, which increased the number of authorized shares by 10,000,000 shares.

During 2014, 429,665 shares were issued under the 2008 Plan as non-cash compensation granted to management and board members for services during the first, second and third quarter of 2014.

**Reconciliation of registered and available shares and/or options as of December 31, 2014:**

	<u>Full Year 2014</u>	<u>Total</u>
Registered 2008	-	5,000,000
Registered 2011	-	18,000,000
Approved increase 2013	-	23,000,000
Approved increase 2014	-	10,000,000
<i>Total Registered under this plan</i>		<u>56,000,000</u>
<b>Shares (issued to):</b>		
Consultants	-	325,000
Directors and Officers	429,665	1,626,031
Options exercised	621,638	2,373,442
<b>Options (movements):</b>		
Issued and Outstanding		<u>40,056,080</u>
<b>Available for grant at December 31, 2014:</b>		<u><u>11,619,447</u></u>

Shares issued to Directors and officers amount to 443,625, which is integrated by 429,665 shares available under the 2008 Plan plus 13,960 shares issued under the 2006 Plan.

Common Stock purchase options consisted of the following as of the years ended December 31, 2014, 2013 and 2012:

Options:	Number of Options	Weighted Average Exercise Price	Initial Fair Market Value (Outstanding Options)
Outstanding as of December 31, 2011	7,727,099	\$ 2.03	\$ 10,803,654
Granted in 2012	6,205,354	\$ 2.24	\$ 6,803,965
Exercised (with delivery of shares)	(431,972)	\$ 1.00	\$ (403,382)
Forfeitures (Pre-vesting)	(990,821)	\$ 2.29	\$ (1,327,277)
Expirations (Post-vesting)	(296,251)	\$ 2.23	\$ (417,475)
Exchanged for Cashless exercise	(32,279)	\$ 1.66	\$ (40,814)
Outstanding as of December 31, 2012	12,181,130	\$ 2.15	\$ 15,418,671
Granted in 2013	24,496,741	\$ 1.12	\$ 14,107,008
Exercised (with delivery of shares)	(809,737)	\$ 0.66	\$ (270,682)
Forfeitures (Pre-vesting)	(805,266)	\$ 1.00	\$ (807,662)
Expirations (Post-vesting)	(556,524)	\$ 1.92	\$ (648,529)
Exchanged for Cashless exercise	(26,571)	\$ 0.60	\$ (13,834)
Outstanding as of December 31, 2013	34,479,773	\$ 1.47	\$ 27,784,972
Granted in 2014	8,251,685	\$ 1.21	\$ 5,187,826
Exercised (with delivery of shares)	(621,638)	\$ 0.75	\$ (195,803)
Forfeitures (Pre-vesting)	(975,649)	\$ 1.54	\$ (872,761)
Expirations (Post-vesting)	(1,078,091)	\$ 1.94	\$ (1,166,981)
Exchanged for Cashless exercise	-	\$ NA	\$ -
Outstanding as of December 31, 2014	40,056,080	\$ 1.39	\$ 30,728,253

In 2014, options awarded had a weighted average exercise price of \$1.21. The grant date fair market value of the options, in the aggregate, was \$5,178,826.

The weighted average assumptions used for the options granted in 2014 using the Black-Scholes options model are: expected cumulative volatility of 150% based on calculated annual volatility of 86%, contractual life of 4.3 years, expected option life of 3.3 years (using the simplified method) and a Risk Free Interest Rate of 1.5%. The expected dividend yield is zero.

Following is a summary of the status and assumptions used of options outstanding as of the years ended December 31, 2014, 2013 and 2012:

	2014	2013	2012
<b>Grants</b>			
During the year	8,251,685	24,496,741	6,205,354
Weighted Average Annual Volatility	86%	89%	81%
Weighted Average Cumulative Volatility	150%	192%	134%
Weighted Average Contractual Life of grants (Years)	4.33	5.11	3.84
Weighted Average Expected Life of grants (Years)	3.28	4.73	2.69
Weighted Average Risk Free Interest Rate	0.9332%	1.5017%	0.4553%
Dividend yield	0.0000%	0.0000%	0.0000%
Weighted Average Fair Value at grant-date	\$ 0.66	\$ 0.58	\$ 1.10
<b>Options Outstanding</b>			
Total Options Outstanding	40,056,080	34,479,773	12,181,130
Weighted Average Remaining Contractual Life (Years)	3.71	4.68	5.34
Weighted Average Remaining Expected Life (Years)	3.01	4.91	5.02
Weighted Average Exercise Price	\$ 1.39	\$ 1.47	\$ 1.73
Aggregate Intrinsic Value (all options)	\$ (23,046,653)	\$ (8,189,063)	\$ (13,972,731)
Aggregate Intrinsic Value (only in-the-money options)	\$ 1,342,659	\$ 6,312,036	\$ 100,611
<b>Options Exercisable</b>			
Total Options Exercisable	22,856,509	18,180,371	4,358,510
Weighted Average Exercise Price	\$ 1.58	\$ 1.62	\$ 1.96
Weighted Average Remaining Contractual Life (Years)	2.74	3.79	5.97
Aggregate Intrinsic Value (all options)	\$ (17,120,707)	\$ (7,126,025)	\$ (4,178,337)
Aggregate Intrinsic Value (only in-the-money options)	\$ 581,485	\$ 3,091,811	\$ 100,465
<b>Unvested Options</b>			
Total Unvested Options	17,199,571	16,299,402	7,847,207
Weighted Average Exercise Price	\$ 1.18	\$ 1.21	\$ 2.25
Forfeiture rate used for this period ending	11.764%	11.074%	10.673%
<b>Options expected to vest</b>			
Number of options expected to vest corrected by forfeiture	16,446,707	15,553,067	7,009,645
Unrecognized share-based compensation expense	\$ 9,655,125	\$ 8,787,636	\$ 3,014,397
Weighted Average remaining contract life (Years)	5.12	5.68	4.99
<b>Exercises</b>			
Total shares delivered/issued	621,638	809,737	431,972
Weighted Average Exercise Price	\$ 0.75	\$ 0.66	\$ 1.00
Intrinsic Value of Options Exercised	\$ 288,144	\$ 306,883	\$ 177,547

At December 31, 2014 the unrecognized expense portion of share-based awards granted to employees under the 2008 Plan was approximately \$9,655,125, under the provisions of ASC 718. The future expensing takes place proportionally to the vesting associated with each stock-award, adjusted for cancellations, forfeitures and returns. The forfeiture rate was adjusted from 11.74% as per closing December 2013 to 11.8% as per closing December 2014 and the corresponding profit and loss effect has been accounted for in 2014.

*Share-Based Compensation Expense*

The Company recorded for the twelve months ended December 31, 2014, \$3,888,275 of share-based compensation, of which \$3,744,437 relate to the 2008 Plan and \$143,838 relates to the issuance of restricted securities as defined in Rule 144 of the Securities Act and not issued under the 2008 Plan . For the comparable period in 2013 the expensing was in total \$8,515,391, \$8,439,391 for shares issued under the 2008 Plan and \$76,000 for restricted shares under the Rule 144 of the Securities Act. In case of grant of options, the Company utilized the Black-Scholes valuation model for estimating the fair value of the stock-options at grant and subsequent expensing until the moment of vesting. The main reason for the twelve month decrease is caused by the grant and immediate vesting and therefore expensing of bonus options granted to employees as well as the options granted to the executive officers during 2013 which did not occur in 2014. During 2014, the number of restricted shares issued to a non-affiliate consultancy firm under the Rule 144 amounted to 300,000 and were valued at issuance for an amount of \$271,350 and will be recognized as an expense in the Consolidated Statement of Comprehensive Loss in the line "Selling, general and administrative expenses" during the 36 months when the Company receives the services. As of December 31, 2014, \$67,838 has been recognized in the Consolidated Statement of Comprehensive Loss, the remaining \$76,000 stock-based compensation expense during 2014 relates to restricted shares issued in 2013 for consultancy services covering both 2013 and 2014. The Company recorded for the twelve months ending December 31, 2012, \$6,302,141 in stock-based compensation expense for the 2008 Long-Term Incentive Plan, consisting of shares issued to directors and officers and employee option expensing.

**Share-based Compensation Expense**

	<b>2014</b>	<b>2013</b>	<b>2012</b>
Consultancy services	\$ 143,838	\$ 76,000	\$ -
Directors and officers (shares and options)	315,830	4,510,240	1,141,812
Employee (options)	3,428,607	3,929,151	5,160,329
	<u>\$ 3,888,275</u>	<u>\$ 8,515,391</u>	<u>\$ 6,302,141</u>

**Note 28. Income taxes**

For financial statement purposes, loss before the income tax provision is divided amongst the following:

	2014	2013	2012
Domestic	\$ (9,725,694)	\$ (14,549,839)	\$ (6,574,394)
Foreign	(11,919,292)	(11,157,534)	(16,268,406)
Total loss before income tax provision	<u>\$ (21,644,986)</u>	<u>\$ (25,707,373)</u>	<u>\$ (22,842,800)</u>

The Company files income tax returns in the US federal jurisdiction and various state and foreign jurisdictions. The applicable statutory tax rates vary between none (zero) and 34%. However, because the Company and its subsidiaries have incurred annual corporate income tax losses since their inception, management has determined that it is more likely than not that the Company will not realize the benefits of its US and foreign net deferred tax assets. Therefore, the Company has recorded a full valuation allowance to reduce the net carrying amount of the deferred taxes to zero. The Company's 2014 provision for income taxes relates to current foreign income tax amounting to \$216,931 for the twelve month period ended December 31, 2014.

In the ordinary course of business the Company is subject to tax examinations in the jurisdictions in which it files tax returns. The Company's statute of limitations for tax examinations is four years for federal and state purposes and four to six years in the major foreign jurisdictions in which the company files.

Income tax benefit/(expense) for each year is summarized as follows:

	December 31, 2014	December 31, 2013	December 31, 2012
Current:			
Federal	\$ -	\$ -	\$ -
State	-	-	-
Foreign	(216,931)	200,301	(289,136)
	<u>(216,931)</u>	<u>200,301</u>	<u>(289,136)</u>
Deferred:			
Federal	-	-	-
State	-	-	-
Foreign	-	-	-
Income tax (benefit)/ expense	<u>\$ (216,931)</u>	<u>\$ 200,301</u>	<u>\$ (289,136)</u>

The following is a reconciliation of the provision for income taxes at the US federal statutory rate (34%) to the foreign income tax rate for the years ended:

	December 31, 2014	December 31, 2013	December 31, 2012
Tax expense (credit) at statutory rate federal	34%	34%	34%
State tax expense net of federal tax	-	-	-
Foreign income tax rate difference	(7)%	(10.1)%	(8.4)%
Change in valuation allowance	(25.5)%	(24.3)%	(25.6)%
Other	0%	1.2%	1.3%
Income tax (benefit)/ expense	<u>\$ 1.5%</u>	<u>\$ 0.8%</u>	<u>\$ 1.3%</u>

The tax effects of temporary differences that gave rise to significant portions of deferred tax assets and liabilities at December 31, are as follows:

	2014	2013
Deferred tax assets:		
Net Operating Losses	\$ 39,804,723	\$ 35,701,315
Total gross deferred tax assets	39,804,723	35,701,315
Less: valuation allowance	(39,804,723)	(35,701,315)
Net deferred tax assets	<u>\$ -</u>	<u>\$ -</u>

As of December 31, 2014 and 2013, the Company had significant net operating losses carryforwards. The deferred tax assets have been offset by a full valuation allowance in 2014 and 2013 due to the uncertainty of realizing any tax benefit for such losses. Releases of the valuation allowances, if any, will be recognized through earnings.

As of December 31, 2014 and 2013, the Company had net federal and state operating loss carryforwards of approximately \$40 million and \$36 million, respectively. Federal and state net operating loss carry forwards in the US start to expire in 2018. The net operating loss carryforwards for foreign countries amounts to approximately \$141 million. Losses in material foreign jurisdictions will begin to expire in 2014.

Section 382 of the Internal Revenue Code limits the use of net operating loss and tax credit carry forwards in certain situations where changes occur in the stock ownership of a company. In the event the Company has a change in ownership, utilization of the carry forward could be restricted.

The Company files income tax returns in the US federal jurisdiction and various state and foreign jurisdictions. Due to the net operating loss, all the tax years are open for tax examination. As of December 31, 2014 and 2013, the Company accrued an ASC 740-10 tax reserve of \$0 and \$0, respectively, for uncertain tax (benefits)/liability including interest and penalties. This provision was released as of December 31, 2013 because the issue was effectively settled and management determined that a reserve was no longer required.

The Company does not currently anticipate recording any amount for unrecognized tax benefits within the next 12 months. The following table summarizes the 2012 and 2013 activity related to the unrecognized tax benefits and related tax carry forward:

<b>Balance at December 31, 2012</b>	\$ 289,136
Increases related to prior year tax positions	-
Decreases related to prior year tax positions	(289,136)
<b>Balance at December 31, 2013</b>	-
Increases related to prior year tax positions	-
Decreases related to prior year tax positions	-
Increases related to current year tax positions	-
<b>Balance at December 31, 2014</b>	\$ -

#### **Note 29. Contingencies**

##### **Rescission of the Purchase Agreement of March 31, 2004 of New Times Navigation Limited.**

As previously described in the Company's 2004 Annual Report on Form 10-K filed with the SEC on April 1, 2005, on May 24, 2004, the Company issued 5,100,000 shares of restricted Common Stock to four stockholders of New Times Navigation Limited ("New Times"), valued at \$683,400 (the "2004 Purchase Transaction"). On December 10, 2004, New Times and the Company mutually agreed to terminate the 2004 Purchase Transaction. The Company returned the shares that were delivered to New Times to the Company's shareholders and received back 90,100 of the 204,000 shares of its Common Stock that were issued under the 2004 Purchase Transaction. In addition, the Company had issued 37 unsecured convertible promissory notes for a total amount of \$3,600,000 as part of the 2004 Purchase Transaction. At the Company's request, 21 of the unsecured convertible promissory notes were returned to the Company for a total value of \$2,040,000. On April 28, 2006, the Company instituted proceedings to seek relief from the High Court of the Hong Kong Special Administrative Region against the holders of the unreturned shares to return the remaining 113,900 common shares (valued at \$381,565) and the remaining 18 unsecured convertible promissory notes, representing a total amount of \$1,740,000, and to rescind the purchase agreement underlying the 2004 Purchase Transaction. Since the inception of the proceedings, the parties have undertaken discovery efforts in order to resolve this matter, which have included long periods of inactivity in the process. The outcome of this proceeding and the amount of any potential recovery, if any, cannot be predicted. Considering the significant costs associated with the proceeding and the inherent uncertainty in the outcome of the proceeding and the potential recovery, if any, management concluded that it is in the best interest of the Company not to pursue the matter further to avoid incurring additional fees and expenses.

##### **Other.**

The Company is involved in various claims and lawsuits incidental to our business. In the opinion of management, the ultimate resolution of such claims and lawsuits will not have a material effect on our financial position, liquidity, or results of operations.

**Note 30. Geographic Information****Twelve months ended December 31, 2014**

	<b>Europe</b>	<b>Other foreign countries</b>	<b>Total</b>
Revenues from unaffiliated customers	\$ 13,490,366	\$ 6,866,081	\$ 20,356,447
Identifiable assets	\$ 36,867,194	\$ 8,053,801	\$ 44,920,998

**Twelve months ended December 31, 2013**

	<b>Europe</b>	<b>Other foreign countries</b>	<b>Total</b>
Revenues from unaffiliated customers (restated)	\$ 15,933,666	\$ 3,518,138	\$ 19,451,804
Identifiable assets	\$ 31,948,966	\$ 10,486,442	\$ 42,435,408

**Twelve months ended December 31, 2012**

	<b>Europe</b>	<b>Other foreign countries</b>	<b>Total</b>
Revenues from unaffiliated customers	\$ 29,053,151	\$ 149,037	\$ 29,202,188
Identifiable assets	\$ 35,682,490	\$ 1,793,051	\$ 37,475,541

**Note 31. Concentrations**

Financial instruments that potentially subject us to concentrations of credit risk consist of accounts receivable and unbilled receivables. Those customers that comprised 10% or more of our revenue, accounts receivable and unbilled receivables are summarized as follows:

For the year ended December 31, 2014, the Company had two customers that accounted for 50% and 25% of total revenue. For the year ended December 31, 2013, the Company had two customers that accounted for 50% and 9% of total revenue.

**Note 32. Related Party Transactions**

On March 17, 2014, a warrant holder affiliated with the Company exercised certain of its warrants to purchase an aggregate of 5,332,383 shares of the Company's common stock at an exercise price of \$0.70 per share, for gross proceeds to the Company of approximately \$3.7 million. The warrants were originally issued in 2009 with an exercise price of \$1.00 per share. A Special Committee of the Company's board of directors authorized the reduction of the exercise price in order to induce the holder to immediately exercise the warrant for cash providing additional liquidity to the Company, which reduction was subsequently ratified by the Company's board of directors.

On May 29, 2014, the Board appointed Yves van Sante to fill the vacancy created by the resignation of Mr. Dejager, effective as of June 1, 2014. Mr. van Sante is expected to stand for election with the other directors at the Company's 2015 annual meeting. Mr. van Sante previously served as a director of the Company from October 2006 to July 2011. From July 2011 to May 2014, Mr. van Sante served as a Board observer of the Company. In 2013, Mr. van Sante was entitled to receive \$80,000 for being a Board observer, a portion of which he received in shares of the Company's common stock that was paid to QAT Investments ("QAT I") and QAT II Investments SA ("QAT II"), with the remainder paid to QAT I and QAT II in cash. Mr. van Sante is Chief Executive Officer and a director of QAT I and QAT II. The Company is a party to consulting agreements with each of QAT I and QAT II.

On July 15, 2014, the Company entered into a Note Conversion Letter Agreement (the "Conversion Agreement") and a Warrant Amendment Letter Agreement (the "Warrant Amendment") with Moncarey to, among other things,

- immediately convert the Convertible Note into a number of shares of Common Stock equal to the quotient of the Outstanding Balance by a reduced Conversion Price of \$0.70 per share or 4,238,501 shares of the Company's Common Stock;

- amend the Moncarey Warrant to reduce the Exercise Price to \$0.70 per share for the remainder of the term; and
- issue a warrant to Moncarey to purchase 500,000 shares of restricted Common Stock (the “July Warrant” and together with the Conversion Agreement and the Warrant amendment, collectively, the “Transaction”).

The July Warrant is exercisable any time after January 15, 2015 at an exercise price of \$0.9228 per share (the closing price of the Company’s Common Stock immediately preceding the date the July Warrant was issued). The term of the July Warrant expires on July 15, 2019.

The Audit and Finance Committee of the Company’s Board of Directors authorized the Transaction in order to immediately satisfy the Company’s obligations under the Convertible Note. The Transaction was subsequently ratified by the Company’s Board of Directors.

The securities underlying the Warrant Amendment, July Warrant and the shares of Common Stock issuable upon conversion of the Convertible Note pursuant to the Conversion Agreement have not been registered under the Securities Act of 1933, as amended (the “Securities Act”), or any state securities laws, and were offered and sold only in Europe to an “accredited investor” (as defined in Rule 501(a) of the Securities Act) pursuant to an exemption from registration under Section 4(a)(2) of the Securities Act and Regulation D promulgated pursuant thereto.

**Note 33: Selected Quarterly Financial Data (Unaudited)**

Selected quarterly financial data (unaudited) is as follows:

	<u>Q1 2014</u>	<u>Q2 2014</u>	<u>Q3 2014</u>	<u>Q4 2014</u>
	(Restated and reclassified)	(Restated and reclassified)	(Restated and reclassified)	
REVENUES *	\$ 5,384,265	\$ 5,072,440	\$ 4,445,239	\$ 5,454,503
COST AND OPERATING EXPENSES				
Cost of service (exclusive of depreciation and amortization shown separately below)**	1,635,972	1,848,687	1,565,054	1,638,961
Product development**	1,711,817	2,280,532	1,707,102	1,529,212
Sales and marketing**	563,835	664,807	555,519	609,515
General and administrative**	3,047,947	3,467,339	3,248,243	2,839,072
Depreciation and amortization of intangibles assets	2,008,214	1,928,392	1,900,251	2,383,362
Total cost and operating expenses	<u>8,967,785</u>	<u>10,189,757</u>	<u>8,976,169</u>	<u>9,000,122</u>
LOSS FROM OPERATIONS *	(3,583,520)	(5,117,317)	(4,530,930)	(3,545,619)
OTHER INCOME (EXPENSE)	(1,502,748)	(1,335,095)	(760,695)	(1,269,062)
NET LOSS *	(5,221,705)	(6,450,203)	(5,246,687)	(4,943,322)
ACCOUNTS RECEIVABLE*	5,033,667	6,924,756	5,847,424	8,877,213
TOTAL ASSETS*	44,276,339	43,429,393	39,701,730	44,920,998
DEFERRED REVENUE*	3,446,294	5,175,014	8,384,555	11,247,642
STOCKHOLDERS EQUITY*	19,807,174	15,168,384	13,060,787	10,612,567

\* items restated

\*\* items reclassified

	Q1 2013 (Restated and reclassified)	Q2 2013 (Restated and reclassified)	Q3 2013 (Restated and reclassified)	Q4 2013 (Restated and reclassified)
REVENUES *	\$ 6,240,114	\$ 3,564,249	\$ 4,123,794	\$ 5,523,647
COST AND OPERATING EXPENSES				
Cost of service (exclusive of depreciation and amortization shown separately below)**	3,960,803	2,144,899	1,548,576	1,735,019
Product development**	1,349,623	1,819,480	1,354,105	1,568,276
Sales and marketing**	722,952	882,418	623,644	910,002
General and administrative**	3,422,873	4,091,492	2,996,718	4,551,557
Depreciation and amortization of intangibles assets	1,319,988	1,836,231	1,543,687	1,901,340
Total cost and operating expenses	10,776,239	10,774,520	8,066,730	10,666,194
LOSS FROM OPERATIONS *	(4,536,125)	(7,210,271)	(3,942,936)	(5,142,547)
OTHER INCOME (EXPENSE)	(958,183)	(1,912,186)	(322,345)	(1,682,781)
NET LOSS *	(5,494,308)	(9,122,457)	(4,306,781)	(6,583,527)
ACCOUNTS RECEIVABLE*	4,502,499	2,865,751	3,194,819	5,094,847
TOTAL ASSETS*	34,479,340	39,557,150	45,474,367	42,435,408
DEFERRED REVENUE*	637,922	1,726,136	2,317,364	2,636,156
STOCKHOLDERS EQUITY*	15,827,867	17,407,605	21,046,942	20,359,617

\* items restated

\*\* items reclassified

#### **Note 34. Subsequent Events**

On March 5, 2015 the Company filed an 8-K regarding discussions with regard to the five-year agreement between the Company and Group Iusacell, S.A. (“Iusacell”) dated September 10, 2013 (the “Iusacell Agreement”). On March 18, 2015, the Company received a settlement proposal from Iusacell/AT&T in exchange for a certain amount of cash payment, consisting of outstanding payables and some additional compensation and the termination of the Iusacell Agreement. Management believes the proposal is due to the acquisition of Iusacell by AT&T, which wants to make use of their customary system solutions. Presently management is evaluating the settlement proposal of Iusacell/AT&T, including the assessment of impact on future revenues. Considering the size of Iusacell to our overall revenues, the termination of this contract will have a substantial impact on our revenues and results from operations.

On March 26, 2015, the Company received a letter from Atalaya Capital Management LP (the “Agent”), the agent for Corbin Mezzanine Fund I, L. P. (the “Lender”) referencing that certain Credit Agreement by and among the Company, the Lender and the Agent dated November 17, 2014. The letter indicated that as a result of the termination of the Iusacell Agreement, certain events of default as defined in the Credit Agreement have occurred. The Agent notified the Company that effective March 18, 2015 and for so long as an event of default shall be continuing, interest shall accrue and be payable by the Company in cash at the default rate as defined in the Credit Agreement. The Agent and the Lender indicated in the letter that they will continue to monitor the default situation and reserve all their respective rights and remedies under the Credit Agreement.

As a result of the above the Company is in discussions with Atalaya to discuss the AT&T/Iusacell settlement – including payment of the receivables - together with the re-organization plan the Company has initiated in order ensure that sufficient funds will be available for the Company to continue to carry out its business plans. The company estimates to conclude on this in the near future. For further details on impact on revenues, operational results and liquidity see Note 2 (Financial Condition).

#### **Note 35. Restatement of previously issued financial statements and financial information**

##### **Background on the Restatement**

The Company underwent a transition process starting in 2012 moving from the Landline business to the Mobile and Security services business. The revenue model associated with the Mobile and Security business often involves delivery of multi-element arrangements. At the end of 2014, when the transition was completed, a comprehensive review was started of the revenue recognition policies applicable to the Companies mobile and security business. The Company engaged professional advisors in such comprehensive review.

On March 31, 2015, the Audit Committee of the Board of Directors concluded that our historical financial statements for the fiscal year ended December 31, 2013, each of three quarters in 2013, and each of the first three quarters in 2014, should no longer be relied upon due to an error in the application of revenue recognition policies to our mobile and security business and should be restated.

The restatement is a result of the failure to identify all delivery obligations associated with multi-element revenue arrangements and an improper interpretation of standalone value of delivered elements. The revenue recognition errors identified by the Company, do not affect the total revenues ultimately earned or to be earned, or the amount or timing of cash received or to be received from individual customer arrangements.

As a result of our restatement and in accordance with GAAP, revenue that had originally been recognized in 2013 is now being recognized ratably over an extended timeframe. The amount of revenue earned or to be earned over the entire period of recognition essentially remains unchanged from the amount we historically recognized, however the timing of when and the amount of revenue recognized for those periods discussed above were restated and certain amounts of revenue were restated. There was neither change to the cash characteristics of the transactions being restated nor the Company's liquidity directly relating to these transactions. As a result of the restatement, the balance sheet reflects a significant increase in deferred revenue, which will be recognized in revenue over a number of years.

#### **Effects of the restatement**

The net impact of the restatement decreased previously reported revenue of \$22,827,261 by \$3,375,457 or 15%, to \$19,451,804, for the twelve month period ended December 31, 2013. In the same period of time, deferred revenue increased from \$142,731 by \$2,493,425 or 1,747% to \$2,636,154 (split into short and long term portions in the face of the balance sheet). Deferred revenue will be amortized during the lifetime of the customer relationship, which has been defined to be five years. Accounts receivable decreased from \$5,976,879 by \$882,032 or 15%, to \$5,094,847 in the same period in 2013. The restatement increased net loss by approximately \$3.4 million for the year ended December 31, 2013.

Also, the Company has reclassified certain staff costs included in SG&A to Cost of Service, and it disaggregated the function SG&A into Selling and Marketing, General and Administrative and Product Development. The reclassification of operating costs are material to the annual periods ended December 31, 2012, 2013, the interim periods therein, and to the interim periods within fiscal year 2014. These expenses have been reclassified in the Consolidated Statements of Operations for fiscal years 2013 and 2012 to conform to the current period presentation.

The increase in the reported net loss before income taxes primarily consists of the deferred recognition of revenue under the associated Iusacell, Vodafone and Zain contracts.

The following presents the effects of the restatement adjustments and reclassifications on the Company's previously reported consolidated balance sheet, statements of operations, and statement of cash flows for the quarters ended September 30, 2014, June 30, 2014, March 31, 2014, the fiscal year ended December 31, 2013, and the quarters ended September 30, 2013, June 30, 2013 and March 31, 2013.

**ELEPHANT TALK COMMUNICATION CORP. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEET**  
**AS AT DECEMBER 31, 2013**

	<u>December 31, 2013</u>	<u>December 31, 2013</u>	<u>December 31, 2013</u>
	<b>As previously reported</b>	<b>Restatement adjustments</b>	<b>Restated</b>
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	\$ 1,252,315	\$ -	\$ 1,252,315
Restricted cash	191,600	-	191,600
Accounts receivable, net of an allowance for doubtful accounts of \$7,693 at December 31, 2013	5,976,879	(882,032)	5,094,847
Prepaid expenses and other current assets	2,254,213	-	2,254,213
Total current assets	<u>9,675,007</u>	<u>(882,032)</u>	<u>8,792,975</u>
<b>NON-CURRENT ASSETS</b>			
<b>OTHER ASSETS</b>	1,412,408	-	1,412,408
<b>PROPERTY AND EQUIPMENT, NET</b>	19,786,122	-	19,786,122
<b>INTANGIBLE ASSETS, NET</b>	8,670,677	-	8,670,677
<b>GOODWILL</b>	3,773,226	-	3,773,226
	<u>\$ 43,317,440</u>	<u>\$ (882,032)</u>	<u>\$ 42,435,408</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>			
<b>CURRENT LIABILITIES</b>			
Overdraft	\$ 391,436	\$ -	\$ 391,436
Accounts payable and customer deposits	2,586,662	-	2,586,662
Obligations under capital leases (current portion)	1,302,838	-	1,302,838
Deferred Revenue	142,731	129,036	271,767
Accrued expenses and other payables	4,961,303	-	4,961,303
Loans payable	962,654	-	962,654
10% Related Party Loan (net of Debt Discount of \$1,719,585 at December 31, 2013)	1,033,719	-	1,033,719
Total current liabilities	<u>11,381,343</u>	<u>129,036</u>	<u>11,510,379</u>
<b>LONG TERM LIABILITIES</b>			
10% 3rd Party Loan (net of Debt Discount of \$726,695 at December, 2013)	4,779,913	-	4,779,913
Warrant liabilities	1,973,534	-	1,973,534
Non-current portion of obligation under capital leases	845,529	-	845,529
Non-current portion of deferred revenue	-	2,364,389	2,364,389
Loan from joint venture partner	602,047	-	602,047
Total long term liabilities	<u>8,201,023</u>	<u>2,364,389</u>	<u>10,565,412</u>
Total liabilities	<u>19,582,366</u>	<u>2,493,425</u>	<u>22,075,791</u>
<b>STOCKHOLDERS' EQUITY</b>			
Preferred Stock \$0.00001 par value, 50,000,000 shares authorized, 0 issued and outstanding	-	-	-
Common Stock \$0.00001 par value, 250,000,000 shares authorized, 140,466,801 shares issued and outstanding as of December 31, 2013	248,712,321	-	248,712,321
Accumulated other comprehensive income (loss)	269,869	-	269,869
Accumulated deficit	(225,391,922)	(3,375,457)	(228,767,379)
Elephant Talk Communications, Corp. stockholders' equity	<u>23,590,268</u>	<u>(3,375,457)</u>	<u>20,214,811</u>
<b>NON-CONTROLLING INTEREST</b>	144,806	-	144,806
Total stockholders' equity	<u>23,735,074</u>	<u>(3,375,457)</u>	<u>20,359,617</u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<u>\$ 43,317,440</u>	<u>\$ (882,032)</u>	<u>\$ 42,435,408</u>

**ELEPHANT TALK COMMUNICATIONS CORP. AND SUBSIDIARIES**

CONSOLIDATED STATEMENT OF COMPREHENSIVE LOSS  
FOR THE YEAR ENDED DECEMBER 31, 2013

	Year end December 31, 2013			
	As previously reported	Restatement adjustments	Reclassifications	Restated
REVENUES	\$ 22,827,261	\$ (3,375,457)	\$ -	\$ 19,451,804
<b>COST AND OPERATING EXPENSES</b>				
Cost of service	7,149,153	-	2,240,144	9,389,297
Product development	-	-	6,091,484	6,091,484
Sales and marketing	-	-	3,139,015	3,139,015
General and administrative	26,533,283	-	(11,470,643)	15,062,640
Depreciation and amortization of intangibles assets	6,601,246	-	-	6,601,246
Total cost and operating expenses	40,283,682	-	-	40,283,682
LOSS FROM OPERATIONS	(17,456,421)	(3,375,457)	-	(20,831,878)
<b>OTHER INCOME (EXPENSE)</b>				
Interest income	103,627	-	-	103,627
Interest expense	(1,064,999)	-	-	(1,064,999)
Interest expense related to debt discount and conversion feature	(2,069,649)	-	-	(2,069,649)
Change in fair value of conversion feature	232,267	-	-	232,267
Changes in fair value of warrant liabilities	479,322	-	-	479,322
Gain / (Loss) on Extinguishment of Debt	(2,005,100)	-	-	(2,005,100)
Other income & (expense), net	(302,112)	-	-	(302,112)
Amortization of deferred financing costs	(248,851)	-	-	(248,851)
Total other income (expense)	(4,875,495)	-	-	(4,875,495)
LOSS BEFORE (BENEFIT) PROVISION FOR INCOME TAXES	(22,331,916)	(3,375,457)	-	(25,707,373)
(Benefit) / provision for income taxes	(200,301)	-	-	(200,301)
NET LOSS	(22,131,615)	(3,375,457)	-	(25,507,072)
<b>OTHER COMPREHENSIVE (LOSS) INCOME</b>				
Foreign currency translation gain (loss)	1,001,959	-	-	1,001,959
COMPREHENSIVE LOSS	\$ (21,129,656)	\$ (3,375,457)	\$ -	\$ (24,505,113)
Net loss per common share and equivalents - basic and diluted	\$ (0.17)	\$ -	\$ -	\$ (0.20)
Weighted average shares outstanding during the period - basic and diluted	126,259,634	-	-	126,259,634

**ELEPHANT TALK COMMUNICATIONS CORP. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE YEAR ENDED DECEMBER 31, 2013**

	Year ended December 31, 2013		
	As previously reported	Restatement adjustments <i>restated</i>	Restated
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net loss	\$ (22,131,615)	\$ (3,375,457)	\$ (25,507,072)
<b>Adjustments to reconcile net loss to net cash used in operating activities:</b>			
Depreciation and amortization	6,601,246	-	6,601,246
Provision for doubtful accounts	22,005	-	22,005
Stock based compensation	8,515,391	-	8,515,391
Change in fair value of conversion feature	(232,267)	-	(232,267)
Change in fair value of warrant liability	(479,322)	-	(479,322)
Amortization of deferred financing costs	248,851	-	248,851
Interest expense relating to debt discount and conversion feature	2,069,649	-	2,069,649
Unrealized foreign currency translation gain (loss)	302,112	-	302,112
(Profit) / Loss on Extinguishment of Debt	2,005,100	-	2,005,100
<b>Changes in operating assets and liabilities:</b>			
Decrease (increase) in restricted cash	1,052,257	-	1,052,257
Decrease (increase) in accounts receivable	(82,763)	882,032	799,269
Decrease (increase) in prepaid expenses, deposits and other assets	(465,026)	-	(465,026)
Increase (decrease) in accounts payable and customer deposits	(3,415,032)	-	(3,415,032)
Increase (decrease) in deferred revenue	(118,786)	2,493,424	2,374,638
Increase (decrease) in accrued expenses and other payables	140,514	-	140,514
<b>Net cash provided by (used in) operating activities</b>	<b>(5,967,686)</b>	<b>-</b>	<b>(5,967,686)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Purchases of property and equipment	(5,898,169)	-	(5,898,169)
Loan to third party	(163,542)	-	(163,542)
<b>Net cash used in investing activities</b>	<b>(6,061,711)</b>	<b>-</b>	<b>(6,061,711)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Proceeds from 12% Unsecured Loan from Related Party	1,290,790	-	1,290,790
Proceeds from Share Purchase Agreement – Unregistered securities	225,000	-	225,000
Proceeds from Share Purchase Agreement - Registered direct	7,500,000	-	7,500,000
Proceeds from Share Purchase Agreement Related Party	4,500,000	-	4,500,000
Proceeds from 10% Affiliate Loan	2,652,600	-	2,652,600
Proceeds from 10% 3rd Party Loan	5,305,200	-	5,305,200
Payments on 8% convertible note installment payments and interest	(8,642,149)	-	(8,642,149)
Exercise of warrants & options	581,142	-	581,142
Cash from Escrow account for principal and interest payments on 8% Convertible Notes	742,427	-	742,427
Trade note payable	(512,732)	-	(512,732)
Payment of placement & solicitation fees	(1,362,124)	-	(1,362,124)
<b>Net cash provided by financing activities</b>	<b>12,280,154</b>	<b>-</b>	<b>12,280,154</b>
<b>EFFECT OF EXCHANGE RATES ON CASH AND CASH EQUIVALENTS</b>	<b>(231,710)</b>	<b>-</b>	<b>(231,710)</b>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>19,047</b>	<b>-</b>	<b>19,047</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF THE PERIOD</b>	<b>1,233,268</b>	<b>-</b>	<b>1,233,268</b>
<b>CASH AND CASH EQUIVALENTS, END OF THE PERIOD</b>	<b>\$ 1,252,315</b>	<b>\$ -</b>	<b>\$ 1,252,315</b>
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:</b>			
Cash paid during the period for interest	\$ 745,096	\$ -	\$ 745,096
Increase in Share Capital due to Telnicity Acquisition	1,180,000	-	1,180,000
Increase in Share Capital for third party settlement	468,000	-	468,000
Cash paid during the period for income taxes	45,930	-	45,930
Purchase of property and equipment under capital lease agreements	2,620,182	-	2,620,182

**Restated quarterly financial statements (Unaudited)**

The prior period unaudited quarterly financial statements included below have been restated to correct the manner in which we recognize revenue related to our multiple-element arrangements are described above.

**Condensed consolidated balance sheets (unaudited)**

	September 30, 2014 <u>(UNAUDITED)</u>	Restatement adjustment Unaudited	September 30, 2014 <u>Unaudited Restated</u>
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	\$ 1,176,650	\$ -	\$ 1,176,650
Restricted cash	169,536	-	169,536
Accounts receivable, net of an allowance for doubtful accounts of \$0 at September 30, 2014	6,754,447	(907,023)	5,847,424
Prepaid expenses and other current assets	2,319,310	-	2,319,310
Total current assets	<u>10,419,943</u>	<u>(907,023)</u>	<u>9,512,920</u>
<b>NON-CURRENT ASSETS</b>			
<b>OTHER ASSETS</b>	1,093,977	-	1,093,977
<b>PROPERTY AND EQUIPMENT, NET</b>	19,603,707	-	19,603,707
<b>INTANGIBLE ASSETS, NET</b>	6,000,884	-	6,000,884
<b>GOODWILL</b>	<u>3,490,242</u>	<u>-</u>	<u>3,490,242</u>
<b>TOTAL ASSETS</b>	<u>\$ 40,608,753</u>	<u>\$ (907,023)</u>	<u>\$ 39,701,730</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>			
<b>CURRENT LIABILITIES</b>			
Overdraft	\$ 425,144	\$ -	\$ 425,144
Accounts payable and customer deposits	2,063,304	-	2,063,304
Obligations under capital leases (current portion)	1,828,083	-	1,828,083
Deferred Revenue	127,456	468,256	595,712
Accrued expenses and other payables	5,804,999	-	5,804,999
Loans payable	<u>961,550</u>	<u>-</u>	<u>961,550</u>
Total current liabilities	11,210,536	468,256	11,678,792
<b>LONG TERM LIABILITIES</b>			
2013 10% 3rd Party Loan (net of Debt Discount of \$410,853 at September 30, 2014)	4,663,227	-	4,663,227
Warrant liabilities	2,248,169	-	2,248,169
Non-current portion of obligation under capital leases	261,912	-	261,912
Non-current portion of deferred revenue	-	7,788,843	7,788,843
Total long term liabilities	<u>7,173,308</u>	<u>7,788,843</u>	<u>14,962,151</u>
Total liabilities	<u>18,383,844</u>	<u>8,257,099</u>	<u>26,640,943</u>
Commitments and Contingencies			
<b>STOCKHOLDERS' EQUITY</b>			
Preferred Stock \$0.00001 par value, 50,000,000 shares authorized, 0 issued and outstanding	-	-	-
Common Stock \$0.00001 par value, 250,000,000 shares authorized, 151,312,189 issued and outstanding as of September 30, 2014	260,616,570	-	260,616,570
Accumulated other comprehensive income (loss)	(2,003,871)	-	(2,003,871)
Accumulated deficit	<u>(236,521,852)</u>	<u>(9,164,122)</u>	<u>(245,685,974)</u>
Elephant Talk Communications, Corp. stockholders' equity	22,090,847	(9,164,122)	12,926,725
<b>NON-CONTROLLING INTEREST</b>	<u>134,062</u>	<u>-</u>	<u>134,062</u>
Total stockholders' equity	<u>22,224,909</u>	<u>(9,164,122)</u>	<u>13,060,787</u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<u>\$ 40,608,753</u>	<u>\$ (907,023)</u>	<u>\$ 39,701,730</u>

	For the three month period ended September 30, 2014				For the nine month period ended September 30, 2014			
	(unaudited)	Restatement adjustments (unaudited)	Re-classifications (unaudited)	Restated (unaudited)	(unaudited)	Restatement adjustments (unaudited)	Re-classifications (unaudited)	Restated (unaudited)
REVENUES	\$ 7,298,988	\$ (2,853,749)	\$ -	\$ 4,445,239	\$ 20,690,609	\$ (5,788,665)	\$ -	\$ 14,901,944
<b>COST AND OPERATING EXPENSES</b>								
Cost of service (exclusive of depreciation and amortization shown separately below)	848,771	-	716,283	1,565,054	2,660,816	-	2,388,897	5,049,713
Product development	-	-	1,707,102	1,707,102	-	-	5,699,451	5,699,451
Sales and marketing	-	-	555,519	555,519	-	-	1,784,161	1,784,161
General and administrative	6,227,147	-	(2,978,904)	3,248,243	19,636,038	-	(9,872,509)	9,763,529
Depreciation and amortization	1,900,251	-	-	1,900,251	5,836,857	-	-	5,836,857
Total cost and operating expenses	8,976,169	-	-	8,976,169	28,133,711	-	-	28,133,711
LOSS FROM OPERATIONS	(1,677,181)	(2,853,749)	-	(4,530,930)	(7,443,102)	(5,788,665)	-	(13,231,767)
<b>OTHER INCOME (EXPENSE)</b>								
Interest income	36,684	-	-	36,684	93,840	-	-	93,840
Interest expense	(260,295)	-	-	(260,295)	(895,453)	-	-	(895,453)
Interest expense related to debt discount and conversion feature	(1,287,717)	-	-	(1,287,717)	(3,197,749)	-	-	(3,197,749)
Changes in fair value of warrant liabilities	(103,311)	-	-	(103,311)	(274,635)	-	-	(274,635)
Gain / (Loss) on Extinguishment of Debt	626,534	-	-	626,534	626,108	-	-	626,108
Other income & (expense), net	301,199	-	-	301,199	372,597	-	-	372,597
Amortization of deferred financing costs	(73,789)	-	-	(73,789)	(323,246)	-	-	(323,246)
Total other income (expense)	(760,695)	-	-	(760,695)	(3,598,538)	-	-	(3,598,538)
LOSS BEFORE (BENEFIT) PROVISION FOR INCOME TAXES	(2,437,876)	(2,853,749)	-	(5,291,625)	(11,041,640)	(5,788,665)	-	(16,830,305)
(Benefit) / provision for income taxes	(44,938)	-	-	(44,938)	88,290	-	-	88,290
NET LOSS	(2,392,938)	(2,853,749)	-	(5,246,687)	(11,129,930)	(5,788,665)	-	(16,918,595)
<b>OTHER COMPREHENSIVE (LOSS) INCOME</b>								
Foreign currency translation gain (loss)	(2,273,740)	-	-	(2,273,740)	(2,424,192)	-	-	(2,424,192)
COMPREHENSIVE LOSS	\$ (4,666,678)	\$ (2,853,749)	\$ -	\$ (7,520,427)	\$ (13,554,122)	\$ (5,788,665)	\$ -	\$ (19,342,787)
Net loss per common share and equivalents - basic and diluted	\$ (0.02)	\$ -	\$ -	\$ (0.04)	\$ (0.08)	\$ -	\$ -	\$ (0.12)
Weighted average shares outstanding during the period - basic and diluted	149,468,618	-	-	149,468,618	145,929,455	-	-	145,929,455

	Nine month period ended September 30, 2014	Restatement Unaudited	Restated Unaudited
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net loss	\$ (11,129,930)	\$ (5,788,665)	\$ (16,918,595)
<b>Adjustments to reconcile net loss to net cash provided by (used in) operating activities:</b>			
Depreciation and amortization	5,836,857	-	5,836,857
Provision for doubtful accounts	(10,661)	-	(10,661)
Provision for income taxes	-	-	-
Stock based compensation	3,536,680	-	3,536,680
Change in fair value of conversion feature	-	-	-
Change in fair value of warrant liability	274,635	-	274,635
Amortization of deferred financing costs	323,246	-	323,246
Interest expense relating to debt discount and conversion feature	3,197,749	-	3,197,749
Unrealized foreign currency translation gain (loss)	(501,571)	-	(501,571)
Extinguishment of Debt	(626,108)	-	(626,108)
<b>Changes in operating assets and liabilities:</b>			
Decrease (increase) in accounts receivable	(1,366,947)	21,669	(1,345,278)
Decrease (increase) in prepaid expenses, deposits and other assets	(101,971)	-	(101,971)
Increase (decrease) in accounts payable and customer deposits	362,685	-	362,685
Increase (decrease) in deferred revenue	(11,931)	5,766,996	5,755,065
Increase (decrease) in accrued expenses and other payables	1,493,594	-	1,493,168
Increase (decrease) in non-cash accrued expenses related to extinguishment of Debt	(426)	-	-
<b>Net cash provided by (used in) operating activities</b>	<u>1,275,901</u>	<u>-</u>	<u>1,275,901</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Purchases of property and equipment	(5,611,023)	-	(5,611,023)
Loan to third party	-	-	-
<b>Net cash used in investing activities</b>	<u>(5,611,023)</u>	<u>-</u>	<u>(5,611,023)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Financing related fees	(125,793)	-	(125,793)
Payments on 8% Senior Secured Convertible Note installment payments and interest	-	-	-
Exercise of warrants and options	4,286,576	-	4,286,576
Interest paid for property and equipment acquired under capital leases	(57,079)	-	(57,079)
<b>Net cash provided by financing activities</b>	<u>4,103,704</u>	<u>-</u>	<u>4,103,704</u>
<b>EFFECT OF EXCHANGE RATES ON CASH AND CASH EQUIVALENTS</b>	155,753	-	155,753
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	(75,665)	-	(75,665)
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF THE PERIOD</b>	1,252,315	-	1,252,315
<b>CASH AND CASH EQUIVALENTS, END OF THE PERIOD</b>	<u>\$ 1,176,650</u>	<u>\$ -</u>	<u>\$ 1,176,650</u>

	June 30, 2014 (UNAUDITED)	restatement Unaudited	June 30, 2014 Restated Unaudited
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	\$ 829,388	\$ -	\$ 829,388
Restricted cash	191,703	-	191,703
Accounts receivable, net of allowance for doubtful accounts of \$29,547 at June 30, 2014	8,223,963	(1,299,207)	6,924,756
Prepaid expenses and other current assets	2,619,882	-	2,619,882
Total current assets	<u>11,864,936</u>	<u>(1,299,207)</u>	<u>10,565,729</u>
<b>NON-CURRENT ASSETS</b>			
<b>OTHER ASSETS</b>	1,288,246	-	1,288,246
<b>PROPERTY AND EQUIPMENT, NET</b>	20,711,832	-	20,711,832
<b>INTANGIBLE ASSETS, NET</b>	7,122,940	-	7,122,940
<b>GOODWILL</b>	3,740,646	-	3,740,646
<b>TOTAL ASSETS</b>	<u>\$ 44,728,600</u>	<u>\$ (1,299,207)</u>	<u>\$ 43,429,393</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>			
<b>CURRENT LIABILITIES</b>			
Overdraft	\$ 413,958	\$ -	\$ 413,958
Accounts payable and customer deposits	2,305,933	-	2,305,933
Obligations under capital leases (current portion)	1,898,346	-	1,898,346
Deferred revenue	163,848	468,256	632,104
Accrued expenses and other payables	6,592,945	-	6,592,945
Loans payable	963,051	-	963,051
Total current liabilities	<u>12,338,081</u>	<u>468,256</u>	<u>12,806,337</u>
<b>LONG TERM LIABILITIES</b>			
10% 3rd Party Loan (net of Debt Discount of \$518,463 at June 30, 2014)	4,940,798	-	4,940,798
10% Related Party Loan (net of Debt Discount of \$17,786 at June 30, 2014)	2,711,844	-	2,711,844
Warrant liabilities	2,144,858	-	2,144,858
Non-current portion of obligation under capital leases	487,728	-	487,728
Non-current portion of deferred revenue	-	4,542,910	4,542,910
Loan from joint venture partner	626,534	-	626,534
Total long term liabilities	<u>10,911,762</u>	<u>4,542,910</u>	<u>15,454,672</u>
Total liabilities	<u>23,249,843</u>	<u>5,011,166</u>	<u>28,261,009</u>
Commitments and Contingencies			
<b>STOCKHOLDERS' EQUITY</b>			
Preferred Stock \$0.00001 par value, 50,000,000 shares authorized, 0 issued and outstanding	-	-	-
Common Stock \$0.00001 par value, 250,000,000 shares authorized, 146,525,302 issued and outstanding as of June 30, 2014 (unaudited)	255,328,306	-	255,328,306
Accumulated other comprehensive income	121,636	-	121,636
Accumulated deficit	(234,115,159)	(6,310,373)	(240,425,532)
Elephant Talk Communications, Corp. stockholders' equity	<u>21,334,783</u>	<u>(6,310,373)</u>	<u>15,024,410</u>
<b>NON-CONTROLLING INTEREST</b>	143,974	-	143,974
Total stockholders' equity	<u>21,478,757</u>	<u>(6,310,373)</u>	<u>15,168,384</u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<u>\$ 44,728,600</u>	<u>\$ (1,299,207)</u>	<u>\$ 43,429,393</u>

	For the three month period ended June 30, 2014				For the six month period ended June 30, 2014			
	(unaudited)	Restatement adjustments (unaudited)	Re- classifications (unaudited)	Restated (unaudited)	(unaudited)	Restatement adjustments (unaudited)	Re- classifications (unaudited)	Restated (unaudited)
REVENUES	\$ 6,911,768	(1,839,328)	\$ -	\$ 5,072,440	\$ 13,391,621	(2,934,916)	\$ -	\$ 10,456,705
<b>COST AND OPERATING EXPENSES</b>								
Cost of service	828,581	-	1,020,106	1,848,687	1,812,045	-	1,672,614	3,484,659
Product development	-	-	2,280,532	2,280,532	-	-	3,992,349	3,992,349
Sales and marketing	-	-	664,807	664,807	-	-	1,228,642	1,228,642
General and administrative	7,432,784	-	(3,965,446)	3,467,338	13,408,891	-	(6,893,605)	6,515,286
Depreciation and amortization	1,928,392	-	-	1,928,392	3,936,606	-	-	3,936,606
Total cost and operating expenses	10,189,757	-	-	10,189,757	19,157,542	-	-	19,157,542
LOSS FROM OPERATIONS	(3,277,989)	(1,839,328)	-	(5,117,317)	(5,765,921)	(2,934,916)	-	(8,700,837)
<b>OTHER INCOME (EXPENSE)</b>								
Interest income	29,545	-	-	29,545	57,156	-	-	57,156
Interest expense	(333,214)	-	-	(333,214)	(635,158)	-	-	(635,158)
Interest expense related to debt discount and conversion feature	(1,025,292)	-	-	(1,025,292)	(1,910,032)	-	-	(1,910,032)
Changes in fair value of warrant liabilities	38,948	-	-	38,948	(171,324)	-	-	(171,324)
Loss on Extinguishment of Debt	-	-	-	-	(426)	-	-	(426)
Other income and (expense), net	68,008	-	-	68,008	71,398	-	-	71,398
Amortization of deferred financing costs	(113,090)	-	-	(113,090)	(249,457)	-	-	(249,457)
Total other income (expense)	(1,335,095)	-	-	(1,335,095)	(2,837,843)	-	-	(2,837,843)
LOSS BEFORE (BENEFIT) PROVISION FOR INCOME TAXES	(4,613,084)	(1,839,328)	-	(6,452,412)	(8,603,764)	(2,934,916)	-	(11,538,680)
Provision (benefit) for income taxes	(2,209)	-	-	(2,209)	133,228	-	-	133,228
NET LOSS	(4,610,875)	(1,839,328)	-	(6,450,203)	(8,736,992)	(2,934,916)	-	(11,671,908)
<b>OTHER COMPREHENSIVE (LOSS) INCOME</b>								
Foreign currency translation loss	(148,233)	-	-	(148,233)	(150,452)	-	-	(150,452)
COMPREHENSIVE LOSS	\$ (4,759,108)	(1,839,328)	\$ -	\$ (6,598,436)	\$ (8,887,444)	(2,934,916)	\$ -	\$ (11,822,360)
Net loss per common share and equivalents - basic and diluted	\$ (0.03)	-	\$ -	\$ (0.04)	\$ (0.06)	-	\$ -	\$ (0.08)
Weighted average shares outstanding during the period - basic and diluted	146,482,547	-	-	146,482,547	144,130,543	-	-	144,130,543

	<b>For the six month period ended June 30, 2014</b>	<b>restatement Unaudited</b>	<b>Restated Unaudited</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net loss	\$ (8,736,992)	\$ (2,934,916)	\$ (11,671,908)
<b>Adjustments to reconcile net loss to net cash used in operating activities:</b>			
Depreciation and amortization	3,936,606	-	3,936,606
Provision for doubtful accounts	18,865	-	18,865
Share-based compensation	2,674,261	-	2,674,261
Change in the fair value of the warrant liability	171,324	-	171,324
Amortization of deferred financing costs	249,457	-	249,457
Interest expense relating to debt discount and conversion feature	1,910,032	-	1,910,032
Unrealized foreign currency translation gain/(loss)	(71,398)	-	(71,398)
(Profit)/Loss on Extinguishment of Debt	-	-	426
<b>Changes in operating assets and liabilities, net of acquired assets and assumed liabilities:</b>			
Decrease (increase) in accounts receivable	(2,329,143)	414,819	(1,914,324)
Decrease (increase) in prepaid expenses, deposits and other assets	(346,129)	-	(346,129)
Increase (decrease) in accounts payable, proceeds from related parties and customer deposits	210,932	-	210,932
Increase (decrease) in deferred revenue	16,994	2,552,097	2,537,091
Increase (decrease) in accrued expenses and other payables	1,910,256	-	1,909,830
<b>Net cash provided by (used in) operating activities</b>	<b>(384,935)</b>	<b>-</b>	<b>(384,935)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Purchases of Property and Equipment	(3,922,724)	-	(3,922,724)
<b>Net cash used in investing activities</b>	<b>(3,922,724)</b>	<b>-</b>	<b>(3,922,724)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Fundraising fees	(90,000)	-	(90,000)
Exercise of warrants and Options	4,283,033	-	4,283,033
<b>Net cash provided by financing activities</b>	<b>4,193,033</b>	<b>-</b>	<b>4,193,033</b>
<b>EFFECT OF EXCHANGE RATES ON CASH AND CASH EQUIVALENTS</b>	<b>(308,301)</b>	<b>-</b>	<b>(308,301)</b>
<b>NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>(422,927)</b>	<b>-</b>	<b>(422,927)</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF THE PERIOD</b>	<b>1,252,315</b>	<b>-</b>	<b>1,252,315</b>
<b>CASH AND CASH EQUIVALENTS, END OF THE PERIOD</b>	<b>\$ 829,388</b>	<b>\$ -</b>	<b>\$ 829,388</b>

	March 31, 2014 <u>(UNAUDITED)</u>	restatement Unaudited	March 31, 2014 <u>Restated Unaudited</u>
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	\$ 3,918,046	\$ -	\$ 3,918,046
Restricted cash	192,161	-	192,161
Accounts receivable, net of allowance for doubtful accounts of \$11,307 at March 31, 2014	6,262,041	(1,228,374)	5,033,667
Prepaid expenses and other current assets	2,147,686	-	2,147,686
Total current assets	<u>12,519,934</u>	<u>(1,228,374)</u>	<u>11,291,560</u>
<b>NON-CURRENT ASSETS</b>			
<b>OTHER ASSETS</b>	1,357,728	-	1,357,728
<b>PROPERTY AND EQUIPMENT, NET</b>	19,954,703	-	19,954,703
<b>INTANGIBLE ASSETS, NET</b>	7,903,149	-	7,903,149
<b>GOODWILL</b>	3,769,199	-	3,769,199
<b>TOTAL ASSETS</b>	<u>\$ 45,504,713</u>	<u>\$ (1,228,374)</u>	<u>\$ 44,276,339</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>			
<b>CURRENT LIABILITIES</b>			
Overdraft	\$ 402,234	\$ -	\$ 402,234
Accounts payable and customer deposits	2,419,325	-	2,419,325
Obligations under capital leases (current portion)	1,348,705	-	1,348,705
Deferred revenue	203,623	468,256	671,879
Accrued expenses and other payables	5,936,989	-	5,936,989
Loans payable	962,269	-	962,269
10% Related Party Loan (net of Debt Discount of \$937,814 at March 31, 2014)	1,812,506	-	1,812,506
Total current liabilities	<u>13,085,651</u>	<u>468,256</u>	<u>13,553,907</u>
<b>LONG TERM LIABILITIES</b>			
10% 3rd Party Loan (net of Debt Discount of \$623,726 at March 31, 2014)	4,876,914	-	4,876,914
Warrant liabilities	2,183,806	-	2,183,806
Non-current portion of obligation under capital leases	465,954	-	465,954
Non-current portion of deferred revenue	-	2,774,415	2,774,415
Loan from joint venture partner	614,169	-	614,169
Total long term liabilities	<u>8,140,843</u>	<u>2,774,415</u>	<u>10,915,258</u>
Total liabilities	<u>21,226,494</u>	<u>3,242,671</u>	<u>24,469,165</u>
Commitments and Contingencies			
<b>STOCKHOLDERS' EQUITY</b>			
Preferred Stock \$0.00001 par value, 50,000,000 shares authorized, 0 issued and outstanding	-	-	-
Common Stock \$0.00001 par value, 250,000,000 shares authorized, 146,364,577 issued and outstanding as of March 31, 2014	253,383,860	-	253,383,860
Accumulated other comprehensive income	267,650	-	267,650
Accumulated deficit	(229,518,039)	(4,471,045)	(233,989,084)
Elephant Talk Communications, Corp. stockholders' equity	<u>24,133,471</u>	<u>(4,471,045)</u>	<u>19,662,426</u>
<b>NON-CONTROLLING INTEREST</b>	144,748	-	144,748
Total stockholders' equity	<u>24,278,219</u>	<u>(4,471,045)</u>	<u>19,807,174</u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<u>\$ 45,504,713</u>	<u>\$ (1,228,374)</u>	<u>\$ 44,276,339</u>

	<u>March 31, 2014</u>	<u>Restatement</u>	<u>Re-classifications</u>	<u>Restated</u>
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
REVENUES	\$ 6,479,853	\$ (1,095,588)	\$ -	\$ 5,384,265
<b>COST AND OPERATING EXPENSES</b>				
Cost of service	983,464	-	652,508	1,635,972
Product development	-	-	1,711,817	1,711,817
Sales and marketing	-	-	563,835	563,835
General and administrative	5,976,107	-	(2,928,159)	3,047,948
Depreciation and amortization	2,008,214	-	-	2,008,214
Total cost and operating expenses	8,967,785	-	-	8,967,785
LOSS FROM OPERATIONS	(2,487,932)	(1,095,588)	-	(3,583,520)
<b>OTHER INCOME (EXPENSE)</b>				
Interest income	27,611	-	-	27,611
Interest expense	(301,944)	-	-	(301,944)
Interest expense related to Debt Discount and Conversion Feature	(884,740)	-	-	(884,740)
Change in fair value of warrant liabilities	(210,272)	-	-	(210,272)
Loss on extinguishment of debt	(426)	-	-	(426)
Other income and (expense)	3,390	-	-	3,390
Amortization of deferred financing costs	(136,367)	-	-	(136,367)
Total other income (expense)	(1,502,748)	-	-	(1,502,748)
LOSS BEFORE PROVISION FOR INCOME TAXES	(3,990,680)	(1,095,588)	-	(5,086,268)
Provision for income taxes	(135,437)	-	-	(135,437)
NET LOSS	(4,126,117)	(1,095,588)	-	(5,221,705)
<b>OTHER COMPREHENSIVE (LOSS) INCOME</b>				
Foreign currency translation (loss)	(2,219)	-	-	(2,219)
COMPREHENSIVE LOSS	<u>\$ (4,128,336)</u>	<u>(1,095,588)</u>	<u>\$ -</u>	<u>\$ (5,223,924)</u>
Net loss per common share and equivalents - basic and diluted	<u>\$ (0.03)</u>	<u>-</u>	<u>\$ -</u>	<u>\$ (0.04)</u>
Weighted average shares outstanding during the period - basic and diluted	<u>141,752,128</u>	<u>-</u>	<u>-</u>	<u>141,752,128</u>

	<b>For the three months ended</b>		
	<b>ended March 31, 2014</b>	<b>restatement</b>	<b>Restated</b>
		<b>Unaudited</b>	<b>Unaudited</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net loss	\$ (4,126,117)	\$ (1,095,588)	\$ (5,221,705)
<b>Adjustments to reconcile net loss to net cash provided by (used in) operating activities:</b>			
Depreciation and amortization	2,008,214	-	2,008,214
Provision for doubtful accounts	611	-	611
Stock based compensation	771,724	-	771,724
Changes in the fair value of the conversion feature	-	-	-
Change in the fair value of the warrant liability	210,272	-	210,272
Amortization of deferred financing costs	136,367	-	136,367
Interest expense relating to debt discount and conversion feature	884,740	-	884,740
Unrealized foreign currency translation gain/(loss)	(3,390)	-	(3,390)
(Profit)/Loss on Extinguishment of debt	-	-	426
<b>Changes in operating assets and liabilities, net of acquired assets and assumed liabilities:</b>			
Decrease (increase) in accounts receivable	(293,435)	345,973	52,538
Decrease (increase) in prepaid expenses, deposits and other assets	165,627	-	165,627
Increase (decrease) in accounts payable, proceeds from related parties and customer deposits	319,553	-	319,553
Increase (decrease) in deferred revenue	59,946	749,615	809,561
Increase (decrease) in accrued expenses and other payables	643,707	-	643,281
<b>Net cash provided by (used in) operating activities</b>	<b>777,819</b>	<b>-</b>	<b>777,819</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Purchases of Property and Equipment	(1,802,951)	-	(1,802,951)
<b>Net cash used in investing activities</b>	<b>(1,802,951)</b>	<b>-</b>	<b>(1,802,951)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Financing related fees	(90,000)	-	(90,000)
Exercise of warrants and Options	4,093,480	-	4,093,480
<b>Net cash provided by financing activities</b>	<b>4,003,480</b>	<b>-</b>	<b>4,003,480</b>
<b>EFFECT OF EXCHANGE RATES ON CASH AND CASH EQUIVALENTS</b>	<b>(312,617)</b>	<b>-</b>	<b>(312,617)</b>
<b>NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>2,665,731</b>	<b>-</b>	<b>2,665,731</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF THE PERIOD</b>	<b>1,252,315</b>	<b>-</b>	<b>1,252,315</b>
<b>CASH AND CASH EQUIVALENTS, END OF THE PERIOD</b>	<b>\$ 3,918,046</b>	<b>\$ -</b>	<b>\$ 3,918,046</b>

	September 30, 2013 (UNAUDITED)	restatement Unaudited	September 30, 2013 Restated Unaudited
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	\$ 6,085,215	\$ -	\$ 6,085,215
Restricted cash	495,983	-	495,983
Accounts receivable, net of allowance for doubtful accounts of \$25,225 and \$559,120 at September 30, 2013	4,173,398	(978,579)	3,194,819
Prepaid expenses and other current assets	2,531,602	-	2,531,602
Total current assets	<u>13,286,198</u>	<u>(978,579)</u>	<u>12,307,619</u>
<b>NON-CURRENT ASSETS</b>			
<b>OTHER ASSETS</b>	1,382,857	-	1,382,857
<b>PROPERTY AND EQUIPMENT, NET</b>	18,663,407	-	18,663,407
<b>INTANGIBLE ASSETS, NET</b>	9,412,581	-	9,412,581
<b>GOODWILL</b>	3,707,903	-	3,707,903
<b>TOTAL ASSETS</b>	<u>\$ 46,452,946</u>	<u>\$ (978,579)</u>	<u>\$ 45,474,367</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>			
<b>CURRENT LIABILITIES</b>			
Overdraft	\$ 380,550	\$ -	\$ 380,550
Accounts payable and customer deposits	4,905,101	-	4,905,101
Deferred Revenue	428,473	-	428,473
Accrued expenses and other payables	5,816,271	-	5,816,271
Loans payable	962,418	-	962,418
10% Related Party Loan (net of Debt Discount of \$2,385,206)	267,393	-	267,393
Total current liabilities	<u>12,760,206</u>	<u>-</u>	<u>12,760,206</u>
<b>LONG TERM LIABILITIES</b>			
10% 3rd Party Loan (net of Debt Discount of \$827,421)	4,477,780	-	4,477,780
Warrant liabilities	4,116,480	-	4,116,480
Trade note payable	593,903	-	593,903
Non-current portion of deferred revenue	-	1,888,891	1,888,891
Loan from joint venture partner	590,165	-	590,165
Total long term liabilities	<u>9,778,328</u>	<u>1,888,891</u>	<u>11,667,219</u>
Total liabilities	<u>22,538,534</u>	<u>1,888,891</u>	<u>24,427,425</u>
Commitments and Contingencies			
<b>STOCKHOLDERS' EQUITY</b>			
Preferred Stock \$0.00001 par value, 50,000,000 shares authorized, 0 issued and outstanding	-	-	-
Common stock, .00001 par value, 250,000,000 shares authorized, 134,440,221 issued and outstanding as of September 30, 2013	243,294,324	-	243,294,324
Accumulated other comprehensive income (loss)	(242,647)	-	(242,647)
Accumulated deficit	(219,316,384)	(2,867,470)	(222,183,854)
Elephant Talk Communications, Corp. stockholders' equity	<u>23,735,293</u>	<u>(2,867,470)</u>	<u>20,867,823</u>
<b>NON-CONTROLLING INTEREST</b>			
Total stockholders' equity	<u>23,914,412</u>	<u>(2,867,470)</u>	<u>21,046,942</u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<u>\$ 46,452,946</u>	<u>\$ (978,579)</u>	<u>\$ 45,474,367</u>

	For the Three Months Period ended				For the Nine Months Period ended			
	September 30, 2013	Restatement adjustments	Re- classifications	Restated	September 30, 2013	Restatement adjustments	Re- classifications	Restated
	( <u>unaudited</u> )	( <u>unaudited</u> )	( <u>unaudited</u> )	( <u>unaudited</u> )	( <u>unaudited</u> )	( <u>unaudited</u> )	( <u>unaudited</u> )	( <u>unaudited</u> )
REVENUES	\$ 5,204,982	\$ (1,081,188)	\$ -	\$ 4,123,794	\$ 16,795,627	\$ (2,867,470)	\$ -	\$ 13,928,157
<b>COST AND OPERATING EXPENSES</b>								
Cost of service	1,080,174	-	468,402	1,548,576	6,093,968	-	1,560,310	7,654,278
Product development	-	-	1,354,105	1,354,105	-	-	4,523,208	4,523,208
Sales and marketing	-	-	623,644	623,644	-	-	2,229,013	2,229,013
General and administrative	5,442,869	-	(2,446,151)	2,996,718	18,823,614	-	(8,312,530)	10,511,083
Depreciation and amortization	1,543,687	-	-	1,543,687	4,699,906	-	-	4,699,906
Total cost and operating expenses	8,066,730	-	-	8,066,730	29,617,488	-	-	29,617,488
LOSS FROM OPERATIONS	(2,861,748)	(1,081,188)	-	(3,942,936)	(12,821,861)	(2,867,470)	-	(15,689,331)
<b>OTHER INCOME (EXPENSE)</b>								
Interest income	33,773	-	-	33,773	89,020	-	-	89,020
Interest expense	(181,074)	-	-	(181,074)	(612,970)	-	-	(612,970)
Interest expense related to debt discount and conversion feature	(259,795)	-	-	(259,795)	(1,320,795)	-	-	(1,320,795)
Change in fair value of conversion feature	-	-	-	-	232,267	-	-	232,267
Loss on Extinguishment of Debt	(44,506)	-	-	(44,506)	(1,983,103)	-	-	(1,983,103)
Changes in fair value of warrant liabilities	173,333	-	-	173,333	519,349	-	-	519,349
Amortization of deferred financing costs	(44,076)	-	-	(44,076)	(116,482)	-	-	(116,482)
Total other income (expense)	(322,345)	-	-	(322,345)	(3,192,714)	-	-	(3,192,714)
LOSS BEFORE PROVISION FOR INCOME TAXES	(3,184,093)	(1,081,188)	-	(4,265,281)	(16,014,575)	(2,867,470)	-	(18,882,045)
Provision for income taxes	41,500	-	-	41,500	41,500	-	-	41,500
NET LOSS	(3,225,593)	(1,081,188)	-	(4,306,781)	(16,056,075)	(2,867,470)	-	(18,923,545)
<b>OTHER COMPREHENSIVE (LOSS) INCOME</b>								
Foreign currency translation gain (loss)	489,443	-	-	489,443	(807,208)	-	-	(807,208)
	489,443	-	-	489,443	(807,208)	-	-	(807,208)
COMPREHENSIVE LOSS	\$ (2,736,150)	\$ (1,081,188)	\$ -	\$ (3,817,338)	\$ (16,863,283)	\$ (2,867,470)	\$ -	\$ (19,730,753)
Net loss per common share and equivalents - basic and diluted	\$ (0.02)	\$ -	\$ -	\$ (0.03)	\$ (0.13)	\$ -	\$ -	\$ (0.16)
Weighted average shares outstanding during the period - basic and diluted	134,440,221	-	-	134,440,221	122,038,045	-	-	122,038,045

	<b>For the nine months ended September 30, 2013</b>	<b>restatement Unaudited</b>	<b>Restated Unaudited</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net loss	\$ (16,056,076)	\$ (2,867,470)	\$ (18,923,546)
<b>Adjustments to reconcile net loss to net cash used in operating activities:</b>			
Depreciation and amortization	4,699,906	-	4,699,906
Provision for doubtful accounts	22,131	-	22,131
Provision for income taxes	41,500	-	41,500
Stock based compensation	5,639,124	-	5,639,124
Change in fair value of derivative instruments	2,668,764	-	2,668,764
Financial Investments in Joint Venture	-	-	-
<b>Changes in operating assets and liabilities, net of acquired assets and assumed liabilities:</b>			
Decrease (increase) in accounts receivable	1,054,452	978,579	2,033,031
Decrease (increase) in prepaid expenses, deposits and other assets	(666,991)	-	(666,991)
Increase (decrease) in accounts payable, proceeds from related parties and customer deposits	(2,030,393)	-	(2,030,393)
Increase (decrease) in deferred revenue	177,635	1,888,891	2,066,526
Increase (decrease) in accrued expenses and other payables	1,859,634	-	1,859,634
Increase (decrease) in non-cash accrued expenses related to extinguishment of Debt	(890,997)	-	(890,997)
<b>Net cash used in operating activities</b>	<b>(3,481,311)</b>	<b>-</b>	<b>(3,481,311)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Purchases of property and equipment	(4,108,507)	-	(4,108,507)
Loan to third party	(125,000)	-	(125,000)
<b>Net cash used in investing activities</b>	<b>(4,233,507)</b>	<b>-</b>	<b>(4,233,507)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Proceeds from 12% Unsecured Loan from Related Party	1,290,790	-	1,290,790
Proceeds from Share Purchase Agreement - Unregistered securities	225,000	-	225,000
Proceeds from Share Purchase Agreement - Registered direct	7,500,000	-	7,500,000
Proceeds from Share Purchase Agreement Related Party	4,500,000	-	4,500,000
Proceeds from 10% Affiliate Loan	2,652,600	-	2,652,600
Proceeds from 10% 3rd Party Loan	5,305,200	-	5,305,200
Fundraise fees	(1,362,124)	-	(1,362,124)
Payments on 8% convertible note installment payments and interest	(8,490,360)	-	(8,490,360)
Exercise of warrants & options	78,971	-	78,971
Cash from Escrow account for principal and interest payments on 8% Convertible notes	742,427	-	742,427
<b>Net cash provided by financing activities</b>	<b>12,442,504</b>	<b>-</b>	<b>12,442,504</b>
<b>EFFECT OF EXCHANGE RATES ON CASH AND CASH EQUIVALENTS</b>	<b>124,261</b>	<b>-</b>	<b>124,261</b>
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>4,851,947</b>	<b>-</b>	<b>4,851,947</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF THE PERIOD</b>	<b>1,233,268</b>	<b>-</b>	<b>1,233,268</b>
<b>CASH AND CASH EQUIVALENTS, END OF THE PERIOD</b>	<b>\$ 6,085,215</b>	<b>\$ -</b>	<b>\$ 6,085,215</b>

	<u>June 30, 2013</u> (restated)	<u>restatement</u> <b>Unaudited</b>	<u>June 30, 2013</u> <b>Restated</b> <b>Unaudited</b>
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	\$ 2,979,673	\$ -	\$ 2,979,673
Restricted cash	483,120	-	483,120
Accounts receivable, net of allowance for doubtful accounts of \$486,591 at June 30, 2013	3,408,278	(542,527)	2,865,751
Prepaid expenses and other current assets	2,194,320	-	2,194,320
Total current assets	<u>9,065,391</u>	<u>(542,527)</u>	<u>8,522,864</u>
<b>OTHER ASSETS</b>	621,182	-	621,182
<b>PROPERTY AND EQUIPMENT, NET</b>	17,065,123	-	17,065,123
<b>INTANGIBLE ASSETS, NET</b>	9,966,563	-	9,966,563
<b>GOODWILL</b>	<u>3,381,418</u>	<u>-</u>	<u>3,381,418</u>
<b>TOTAL ASSETS</b>	<u>\$ 40,099,677</u>	<u>\$ (542,527)</u>	<u>\$ 39,557,150</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>			
<b>CURRENT LIABILITIES</b>			
Overdraft	\$ 369,859	\$ -	\$ 369,859
Accounts payable and customer deposits	4,809,726	-	4,809,726
Deferred Revenue	482,381	-	482,381
Accrued expenses and other payables	6,566,324	-	6,566,324
Loans payable	962,418	-	962,418
12% Related Party Loan	975,763	-	975,763
Total current liabilities	<u>14,166,471</u>	<u>-</u>	<u>14,166,471</u>
<b>LONG TERM LIABILITIES</b>			
Warrant liabilities	5,291,351	-	5,291,351
Trade note payable	869,450	-	869,450
Non-current portion of deferred revenue	-	1,243,755	1,243,755
Loan from joint venture partner	578,518	-	578,518
Total long term liabilities	<u>6,739,319</u>	<u>1,243,755</u>	<u>7,983,074</u>
Total liabilities	<u>20,905,790</u>	<u>1,243,755</u>	<u>22,149,545</u>
<b>STOCKHOLDERS' EQUITY</b>			
Preferred Stock \$0.00001 par value, 50,000,000 shares authorized, 0 issued and outstanding	-	-	-
Common stock, no par value, 250,000,000 shares authorized, 133,139,900 issued and outstanding as of June 30, 2013	236,377,879	-	236,377,879
Accumulated other comprehensive loss	(1,266,977)	-	(1,266,977)
Accumulated deficit	(216,090,791)	(1,786,282)	(217,877,073)
Elephant Talk Communications Corp. stockholders' equity	<u>19,020,111</u>	<u>(1,786,282)</u>	<u>17,233,829</u>
<b>NON-CONTROLLING INTEREST</b>	173,776	-	173,776
Total stockholders' equity	<u>19,193,887</u>	<u>(1,786,282)</u>	<u>17,407,605</u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<u>\$ 40,099,677</u>	<u>\$ (542,527)</u>	<u>\$ 39,557,150</u>

	For the Three Months Period ended June 30, 2013				For the Six Months Period ended June 30, 2013			
	(unaudited)	Restatement adjustments (unaudited)	Re-classifications (unaudited)	Restated (unaudited)	(unaudited)	Restatement adjustments (unaudited)	Re-classifications (unaudited)	Restated (unaudited)
REVENUES	\$ 4,994,145	\$ (1,429,896)	\$ -	\$ 3,564,249	\$ 11,590,645	\$ (1,786,282)	\$ -	\$ 9,804,363
<b>COST AND OPERATING EXPENSES</b>								
Cost of service	1,465,517	-	679,382	2,144,899	5,013,794	-	1,091,908	6,105,702
Product development	-	-	1,819,480	1,819,480	-	-	3,169,103	3,169,103
Sales and marketing	-	-	882,418	882,418	-	-	1,605,370	1,605,370
General and administrative	7,472,772	-	(3,381,280)	4,091,492	13,380,746	-	(5,866,381)	7,514,365
Depreciation and amortization	1,836,231	-	-	1,836,231	3,156,219	-	-	3,156,219
Total cost and operating expenses	10,774,520	-	-	10,774,520	21,550,759	-	-	21,550,759
LOSS FROM OPERATIONS	(5,780,375)	(1,429,896)	-	(7,210,271)	(9,960,114)	(1,786,282)	-	(11,746,396)
<b>OTHER INCOME (EXPENSE)</b>								
Interest income	21,527	-	-	21,527	55,247	-	-	55,247
Interest expense	(208,144)	-	-	(208,144)	(431,896)	-	-	(431,896)
Interest expense related to debt discount and conversion feature	(502,972)	-	-	(502,972)	(1,061,000)	-	-	(1,061,000)
Change in fair value of conversion feature	372,059	-	-	372,059	232,267	-	-	232,267
Changes in fair value of warrant liabilities	346,016	-	-	346,016	346,016	-	-	346,016
Loss on Extinguishment of Debt	(1,938,597)	-	-	(1,938,597)	(1,938,597)	-	-	(1,938,597)
Amortization of deferred financing costs	(2,075)	-	-	(2,075)	(72,406)	-	-	(72,406)
Total other income (expense)	(1,912,186)	-	-	(1,912,186)	(2,870,369)	-	-	(2,870,369)
LOSS BEFORE PROVISION FOR INCOME TAXES	(7,692,561)	(1,429,896)	-	(9,122,457)	(12,830,483)	(1,786,282)	-	(14,616,765)
Provision for income taxes	-	-	-	-	-	-	-	-
NET LOSS	(7,692,561)	(1,429,896)	-	(9,122,457)	(12,830,483)	(1,786,282)	-	(14,616,765)
<b>OTHER COMPREHENSIVE (LOSS) INCOME</b>								
Foreign currency translation loss	(534,887)	-	-	(534,887)	(1,296,649)	-	-	(1,296,649)
	(534,887)	-	-	(534,887)	(1,296,649)	-	-	(1,296,649)
COMPREHENSIVE LOSS	\$ (8,227,448)	\$ (1,429,896)	\$ -	\$ (9,657,344)	\$ (14,127,132)	\$ (1,786,282)	\$ -	\$ (15,913,414)
Net loss per common share and equivalents - basic and diluted	\$ (0.06)	\$ -	\$ -	\$ (0.08)	\$ (0.11)	\$ -	\$ -	\$ (0.13)
Weighted average shares outstanding during the period - basic and diluted	118,686,598	-	-	118,686,598	115,734,177	-	-	115,734,177

	<b>For the six months ended June 30, 2013</b> (restated)	<b>restatement</b> unaudited	<b>Restated</b> unaudited
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net loss	\$ (12,830,483)	\$ (1,786,282)	\$ (14,616,765)
<b>Adjustments to reconcile net loss to net cash used in operating activities:</b>			
Depreciation and amortization	3,156,219	-	3,156,219
Provision for doubtful accounts	(68,679)	-	(68,679)
Stock-based compensation	4,405,959	-	4,405,959
Change in fair value of derivative instruments	2,493,720	-	2,493,720
Financial Investments in Joint Venture	-	-	-
<b>Changes in operating assets and liabilities:</b>			
Decrease (increase) in accounts receivable	1,679,337	542,527	2,221,864
Decrease (increase) in prepaid expenses, deposits and other assets	(406,790)	-	(406,790)
Increase (decrease) in accounts payable, proceeds from related parties and customer deposits	(241,952)	-	(241,952)
Increase (decrease) in deferred revenue	246,755	1,243,755	1,490,510
Increase (decrease) in accrued expenses and other payables	476,333	-	476,333
<b>Net cash used in operating activities</b>	<b>(1,089,581)</b>	<b>-</b>	<b>(1,089,581)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Purchases of property and equipment	(2,262,540)	-	(2,262,540)
<b>Net cash used in investing activities</b>	<b>(2,262,540)</b>	<b>-</b>	<b>(2,262,540)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Proceeds from 12% Unsecured Loan from Related Party	1,290,790	-	1,290,790
Proceeds from Share Purchase Agreement – Unregistered securities	225,000	-	225,000
Proceeds from Share Purchase Agreement - Registered direct	7,500,000	-	7,500,000
Proceeds from Share Purchase Agreement Related Party	4,500,000	-	4,500,000
Fundraising fees	(707,500)	-	(707,500)
Payments on 8% convertible note installment payments and interest	(8,490,360)	-	(8,490,360)
Exercise of warrants & options	60,394	-	60,394
Cash from Escrow account for principal and interest payments on 8% Convertible Notes	742,427	-	742,427
<b>Net cash provided by financing activities</b>	<b>5,120,751</b>	<b>-</b>	<b>5,120,751</b>
<b>EFFECT OF EXCHANGE RATES ON CASH AND CASH EQUIVALENTS</b>	<b>(22,225)</b>	<b>-</b>	<b>(22,225)</b>
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>1,746,405</b>	<b>-</b>	<b>1,746,405</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF THE PERIOD</b>	<b>1,233,268</b>	<b>-</b>	<b>1,233,268</b>
<b>CASH AND CASH EQUIVALENTS, END OF THE PERIOD</b>	<b>\$ 2,979,673</b>	<b>\$ -</b>	<b>\$ 2,979,673</b>

	March 31, 2013 (UNAUDITED)	restatement Unaudited	March 31, 2013 Restated Unaudited
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	\$ 570,579	\$ -	\$ 570,579
Restricted cash	664,679		664,679
Accounts receivable, net of an allowance for doubtful accounts of \$558,438 at March 31, 2013	4,502,499	-	4,502,499
Prepaid expenses and other current assets	2,342,762		2,342,762
Total current assets	<u>8,080,519</u>	<u>-</u>	<u>8,080,519</u>
<b>OTHER ASSETS</b>	898,001	-	898,001
<b>PROPERTY AND EQUIPMENT, NET</b>	12,674,383	-	12,674,383
<b>INTANGIBLE ASSETS, NET</b>	9,495,999	-	9,495,999
<b>GOODWILL</b>	3,330,438	-	3,330,438
<b>TOTAL ASSETS</b>	<u>\$ 34,479,340</u>	<u>\$ -</u>	<u>\$ 34,479,340</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>			
<b>CURRENT LIABILITIES</b>			
Overdraft	\$ 359,017	\$ -	\$ 359,017
Accounts payable and customer deposits	5,738,518	-	5,738,518
Deferred Revenue	281,536	-	281,536
Accrued expenses and other payables	4,149,966	-	4,149,966
8% Convertible Note	4,701,714	-	4,701,714
Loans payable	961,525	-	961,525
Total current liabilities	<u>16,192,276</u>	<u>-</u>	<u>16,192,276</u>
<b>LONG TERM LIABILITIES</b>			
8% Convertible Note	1,083,932	-	1,083,932
Conversion feature	451,779	-	451,779
Non-current portion of deferred revenue	-	356,386	356,386
Loan from joint venture partner	567,100	-	567,100
Total long term liabilities	<u>2,102,811</u>	<u>356,386</u>	<u>2,459,197</u>
Total liabilities	<u>18,295,087</u>	<u>356,386</u>	<u>18,651,473</u>
<b>STOCKHOLDERS' EQUITY</b>			
Preferred Stock \$0.00001 par value, 50,000,000 shares authorized, 0 issued and outstanding	-	-	-
Common stock, no par value, 250,000,000 shares authorized, 113,369,656 issued and outstanding as of March 31, 2013	225,902,751	-	225,902,751
Accumulated other comprehensive income (loss)	(1,493,852)	-	(1,493,852)
Accumulated deficit	(208,398,230)	(356,386)	(208,754,616)
Elephant Talk Communications, Corp. stockholders' equity	<u>16,010,669</u>	<u>(356,386)</u>	<u>15,654,283</u>
<b>NON-CONTROLLING INTEREST</b>			
Total stockholders' equity	<u>16,184,253</u>	<u>(356,386)</u>	<u>15,827,867</u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<u>\$ 34,479,340</u>	<u>\$ -</u>	<u>\$ 34,479,340</u>

	<b>March 31, 2013</b>			
	<u>(unaudited)</u>	<u>Restatement</u>	<u>Re-</u>	<u>Restated</u>
	(unaudited)	adjustments	classifications	(unaudited)
	\$	(unaudited)	(unaudited)	\$
<b>REVENUES</b>	\$ 6,596,500	\$ (356,386)	\$ -	\$ 6,240,114
<b>COST AND OPERATING EXPENSES</b>				
Cost of service	3,548,277	-	412,526	3,960,803
Product development	-	-	1,349,623	1,349,623
Sales and marketing	-	-	722,952	722,952
General and administrative	5,907,974	-	(2,485,101)	3,422,873
Depreciation and amortization	1,319,988	-	-	1,319,988
Total cost and operating expenses	<u>10,776,239</u>	<u>-</u>	<u>-</u>	<u>10,776,239</u>
<b>LOSS FROM OPERATIONS</b>	(4,179,739)	(356,386)	-	(4,536,125)
<b>OTHER INCOME (EXPENSE)</b>				
Interest income	33,721	-	-	33,721
Interest expense	(223,752)	-	-	(223,752)
Interest expense related to debt discount and conversion feature	(558,028)	-	-	(558,028)
Change in fair value of conversion feature	(139,792)	-	-	(139,792)
Amortization of deferred financing costs	(70,332)	-	-	(70,332)
Total other income (expense)	<u>(958,183)</u>	<u>-</u>	<u>-</u>	<u>(958,183)</u>
<b>LOSS BEFORE PROVISION FOR INCOME TAXES</b>	(5,137,922)	(356,386)	-	(5,494,308)
Provision for income taxes	-	-	-	-
<b>NET LOSS</b>	<u>(5,137,922)</u>	<u>(356,386)</u>	<u>-</u>	<u>(5,494,308)</u>
<b>OTHER COMPREHENSIVE (LOSS) INCOME</b>				
Foreign currency translation gain (loss)	(761,762)	-	-	(761,762)
	<u>(761,762)</u>	<u>-</u>	<u>-</u>	<u>(761,762)</u>
<b>COMPREHENSIVE LOSS</b>	<u>\$ (5,899,684)</u>	<u>(356,386)</u>	<u>\$ -</u>	<u>\$ (6,256,070)</u>
Net loss per common share and equivalents - basic and diluted	<u>\$ (0.05)</u>	<u>-</u>	<u>\$ -</u>	<u>\$ (0.05)</u>
Weighted average shares outstanding during the period - basic and diluted	<u>112,748,951</u>	<u>-</u>	<u>-</u>	<u>112,748,951</u>

	For the three months ended March 31, 2013	restatement	Restated
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net loss	\$ (5,137,922)	\$ (356,386)	\$ (5,494,308)
<b>Adjustments to reconcile net loss to net cash used in operating activities:</b>			
Depreciation and amortization	1,319,988	-	1,319,988
Provision for doubtful accounts	5,620	-	5,620
Stock based compensation	1,410,910	-	1,410,910
Change in the fair value of the conversion feature	139,792	-	139,792
Amortization of deferred financing cost	70,332	-	70,332
Interest expense related to debt discount and conversion feature	558,028	-	558,028
<b>Changes in operating assets and liabilities:</b>			
Decrease (increase) in accounts receivable	479,823	-	479,823
Decrease (increase) in prepaid expenses, deposits and other assets	(548,584)	-	(548,584)
Increase (decrease) in accounts payable, proceeds from related parties and customer deposits	758,072	-	758,072
Increase (decrease) in deferred revenue	38,735	356,386	395,121
Increase (decrease) in accrued expenses and other payables	602,395	-	602,395
<b>Net cash used in operating activities</b>	<u>(302,811)</u>	<u>-</u>	<u>(302,811)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Purchases of property and equipment	(604,029)	-	(604,029)
<b>Net cash used in investing activities</b>	<u>(604,029)</u>	<u>-</u>	<u>(604,029)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Exercise of warrants & options	13,797	-	13,797
Cash from Escrow account for principal and interest payments on 8% Convertible notes	556,757	-	556,757
Cash used for principal repayments on 8% Convertible notes payment	(405,000)	-	(405,000)
<b>Net cash provided by financing activities</b>	<u>165,554</u>	<u>-</u>	<u>165,554</u>
<b>EFFECT OF EXCHANGE RATES ON CASH AND CASH EQUIVALENTS</b>	78,597	-	78,597
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	(662,689)	-	(662,689)
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF THE PERIOD</b>	1,233,268	-	1,233,268
<b>CASH AND CASH EQUIVALENTS, END OF THE PERIOD</b>	<u>\$ 570,579</u>	<u>\$ -</u>	<u>\$ 570,579</u>

**Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

None.

**Item 9A. Controls and Procedures**

**Disclosure Controls and Procedures**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports under the Securities Exchange Act of 1934, as amended ( the “Exchange Act”) is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and that such information is accumulated and communicated to our management, including its chief executive officer and chief financial officer, as appropriate, to allow timely decisions regarding required disclosure.

Limitations on the Effectiveness of Disclosure Controls. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

Evaluation of Disclosure Controls and Procedures. As of December 31, 2014, the end of the fiscal year covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our chief executive officer and our chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on the foregoing, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) were not operating effectively as of December 31, 2014. Our disclosure controls and procedures were not effective because of the “material weakness” described below under “Management’s Annual Report on Internal Controls over Financial Reporting”.

## **Management's Annual Report on Internal Control Over Financial Reporting**

Management is responsible for establishing and maintaining an adequate system of internal control over financial reporting, pursuant to Rule 13a-15(c) of the Securities Exchange Act. This system is intended to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the US.

Because of its inherent limitations, our internal control over financial reporting may not prevent or detect all misstatements. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. Projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Our management, including our Chief Executive Officer and our Chief Financial Officer, has assessed the effectiveness of our internal control over financial reporting as of December 31, 2014. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control—Integrated Framework (2013). Because of the material weaknesses described in the following paragraphs, management believes that, as of December 31, 2014, our internal control over financial reporting was not effective based on those criteria.

### ***Material Weakness in Accounting and Financial Reporting.***

A "material weakness" is defined as a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the annual or interim financial statements will not be prevented or detected. A "significant deficiency" is defined as a control deficiency, or combination of control deficiencies, that adversely affects the Company's ability to initiate, authorize, record, process, or report external financial information reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the Company's annual or interim financial statements that is more than inconsequential will not be prevented or detected.

Management concluded that we did not maintain effective internal control over financial reporting as of December 31, 2014 because of the identified control deficiencies related to the complex accounting of the Company's business model associated with the mobile and security business. This involves delivery of multi-element arrangements. During the period after the twelve month period ended December 31, 2014 and the issuance of this report on April 1, 2015, management determined that the Company had incorrectly overstated revenue for the quarterly periods ending September 30, 2014, June 30, 2014, March 31, 2014, the twelve month period ended December 31, 2013, and the quarterly periods ending September 30, 2013, June 30, 2013, and March 31, 2013.

The restatement is a result of:

- The failure to identify all delivery obligations associated with multi-element revenue arrangements and an incorrect interpretation of standalone value of delivered elements.
- The Company did not analyze in a timely manner the consequences of the transition from the landline to the mobile and security business, in particular with regards to the application of multiple-element accounting to implementation and professional services.
- There is no contract management in place, and therefore there is no staff assigned to monitor and review new contracts.

### **Attestation Report of the Registered Public Accounting Firm**

Squar, Milner, Peterson, Miranda & Williamson, LLP ("Squar Milner"), the Company's independent registered public accounting firm, has included an attestation report on our internal control over financial reporting, where Squar Milner expressed an adverse opinion on the effectiveness of the Company's internal control over financial reporting as of December 31, 2014. See the report of Squar Milner set forth above in Item 8.

### **Remediation of Material Weaknesses**

The remediation plan has been initiated during the period prior to filing this Form 10-K report on April 1, 2015, as part of the restatement process. These remediation measures are:

- The Company consulted an audit firm to assist us in respect of selected contracts on revenue recognition aspects under US GAAP;
- Management analyzed the current and future desired business model to orient the company towards the most desirable type of contracts, based on overall company objectives (e.g. cash flow, profit margins, demands of the marketplace, revenue goals).

The following measures will be installed during the first half year of fiscal 2015:

- **Contract management.** A contract management function will be installed, independent from the sales and operation functions. It will be part of the accounting /controlling team and will be held responsible for generating all sales contracts on approved company forms, ensuring that all necessary signatures are obtained, and maintaining files of all sales transactions. The files will include all documents related to revenue recognition. The contract manager will apply the revenue recognition rules, policies, and procedures to every transaction and prepare a “deal sheet” for each transaction that provides a basic analysis of its impact on revenue recognition. As the custodian of all revenue-related documents, the contract manager would serve as the company’s primary liaison with the auditors on all revenue issues.
- **Pricing issues.** In transactions defined by the revenue recognition rules as “multiple element arrangements,” historical and third party pricing information must be collected for the purpose of establishing a ‘best estimate of selling price (BESP)’ database.

### **Remediation of a Prior Material Weakness in Internal Control over Financial Reporting**

Elephant Talk’s management identified and disclosed in fiscal 2013 a material weaknesses in internal controls over financial reporting relating to accounting for complex transactions including accounting and valuations associated with business combinations, complex financial instruments, and disclosures surrounding income taxes.

Elephant Talk’s management has been engaged in the implementation of remediation efforts to address the material weakness in controls during fiscal 2014. These remediation efforts, outlined below, were specifically designed to address the material weaknesses previously identified by Elephant Talk’s management.

In response to the material weaknesses identified related to the accounting and financial reporting for the period ended December 31, 2013 we instituted the following measures during fiscal 2014 in order to remediate these weaknesses:

- We consulted a professional valuation company to assist us in determining the value of warrants using a Monte-Carlo Simulation model, and providing an expert review layer to complex financing transactions for which there is no in-house relevant expertise; and
- We appointed on March 25, 2014 two independent Directors to the Board of Directors (the “Board”). Effective April 1, 2014, Carl D. Stevens and Geoffrey Leland will join the Board, filling vacancies created following the 2013 annual meeting of stockholders in December 2013. As part of their appointment, Mr. Stevens and Mr. Leland will join Mr. Rijkman Groenink as members of the Board’s Audit and Finance Committee, Compensation Committee and Nominating and Corporate Governance Committee;
- The Tax Department started a process in fiscal 2014 for the periodic review and documentation of book-to-tax differences for the active companies, and for the identification and ongoing evaluation of uncertain tax positions in foreign tax jurisdictions. The implementation of this process did not result in any unrecorded deferred tax asset, deferred tax liabilities or uncertain tax positions as of December 31, 2014.

Management conclusion is that the previously reported material weakness no longer exists, and it has been remediated in the three counts described above.

### Changes in Internal Control Over Financial Reporting

There has been no change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) that occurred during our fiscal quarter ended December 31, 2014 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

### Item 9B. Other Information

None.

## PART IV

### Item 15. Exhibits, Financial Statement Schedules

The following exhibits are filed with this Report.

Number	Description
2.1	Agreement and Plan of Merger between Elephant Talk Communication Corp. a Delaware corporation and Elephant Talk Communications, Inc., a California corporation (incorporated by reference to Appendix A to the Company's Definitive Proxy Statement filed dated July 26, 2011). (**)
3.1	Certificate of Merger (incorporated by reference to Exhibit 3.2 to the Company's current report on Form 8-K dated October 4, 2011). (**)
3.2	Certificate of Incorporation of Elephant Talk Communication Corp., a Delaware corporation. (incorporated by reference to Exhibit 3.2 to the Company's annual report on Form 10-K for the fiscal year ended December 31, 2013). (**)
3.3	By-Laws (incorporated by reference to Appendix C of the Company's Definitive Proxy Statement on Schedule 14A dated July 26, 2011). (**)
4.1	Form of Corbin Warrant, dated November 17, 2014 between Elephant Talk Communications Corp. and Corbin Mezzanine Fund I, L.P. (incorporated by reference to Exhibit 4.1 to the Company's current report on Form 8-K filed on November 21, 2014). (**)
4.2	Form of Conversion Letter Agreement, dated November 17, 2014 between Elephant Talk Communications Corp. and Saffelberg Investments NV. (incorporated by reference to Exhibit 4.2 to the Company's current report on Form 8-K filed on November 21, 2014). (**)
4.3	Form of Warrant, dated November 17, 2014 between Elephant Talk Communications Corp. and Saffelberg Investments NV. (incorporated by reference to Exhibit 4.3 to the Company's current report on Form 8-K filed on November 21, 2014). (**)
10.1	Amendments to Loan Agreements dated January 27, 2009, February 15, 2009, March 4, 2009, March 31, 2009, May 4, 2009, and May 27, 2009 by and between QAT II Investments S.A. and the Company, dated June 29, 2009 (incorporated by reference to Exhibit 10.1 to the Company's current report on Form 8-K dated July 2, 2009). (**)
10.2	Amendment to Loan Agreements dated January 27, 2009, February 15, 2009, March 4, 2009, March 31, 2009, May 4, 2009, May 27, 2009, July 1, 2009 and July 8, 2009 by and between QAT II Investments S.A. and the Company, dated July 15, 2009 (incorporated by reference to Exhibit 10.1 to the Company's current report on Form 8-K dated July 21, 2009).(**)
10.3	Sale and Purchase Agreement, dated March 17, 2010, by and among the Company and the stockholders of ValidSoft Limited other than Enterprise Ireland (incorporated by reference to Exhibit 2.1 to the Company's current report on Form 8-K dated March 23, 2010). (**)
10.4	Sale and Purchase Agreement, dated March 17, 2010, by and the Company and Enterprise Ireland (incorporated by reference to Exhibit 2.2 to the Company's current report on Form 8-K dated March 23, 2010). (**)
10.5	Securities Purchase Agreement by and among the Company and certain purchasers, dated March 29, 2012 (incorporated by reference to Exhibit 10.28 to the Company's annual report on Form 10-K for the fiscal year ended December 31, 2011). (**)
10.6	Form of Senior Secured Convertible Note issued to certain purchasers, dated March 29, 2012 (incorporated by reference to Exhibit 10.29 to the Company's annual report on Form 10-K for the fiscal year ended December 31, 2011). (**)
10.7	Security Agreement by and among the Company and its subsidiaries and certain purchasers, dated March 29, 2012 (incorporated by reference to Exhibit 10.30 to the Company's annual report on Form 10-K for the fiscal year ended December 31, 2011). (**)
10.8	Form of Escrow Agreement by and among the Company, certain purchasers and The Wells Fargo Bank, National Association, dated March 29, 2012 (incorporated by reference to Exhibit 10.31 to the Company's annual report on Form 10-K for the fiscal year ended December 31, 2011). (**)
10.9	Subsidiary Guaranty by and among the Company and its subsidiaries and certain purchasers, dated March 29, 2012 (incorporated by reference to Exhibit 10.32 to the Company's annual report on Form 10-K for the fiscal year ended December 31, 2011). (**)
10.10	Registration Rights Agreement by and among the Company and certain purchasers, dated March 30, 2012 (incorporated by reference to Exhibit 10.33 to the Company's annual report on Form 10-K for the fiscal year ended December 31, 2011). (**)
10.11	Contract between Vodafone Enabler Espana, S.L. and Elephant Talk Europe Holding, B.V., dated November 1, 2013.( incorporated by reference to Exhibit 10.11 to the Company's annual report on Form 10-K for the fiscal year ended December 31, 2013). (**)
10.12	Credit Agreement, dated as of November 17, 2014, by and among Elephant Talk Europe Holding B.V., as the Borrower, Elephant Talk Communications Corp., as the Parent and Guarantor, the other Subsidiaries of the Parent, from time to time party hereto as Guarantors, the Lenders from time to time party hereto and Atalaya Administrative LLC, as Administrative Agent and Collateral Agent. (incorporated by reference to Exhibit 10.1 to the Company's current report on Form 8-K filed on November 21, 2014). (**)
10.13	Security Agreement, dated as of November 17, 2014, by and among Elephant Talk Europe Holding B.V., Elephant Talk Communications Corp., the other Grantors from time to time party hereto, and Atalaya Administrative LLC, as Collateral Agent. (incorporated by reference to Exhibit 10.2 to the Company's current report on Form 8-K filed on November 21, 2014). (**)
10.14	Trademark Security Agreement, dated as of November 17, 2014, between Elephant Talk Europe Holding B.V. and Atalaya Administrative LLC. (incorporated by reference to Exhibit 10.3 to the Company's current report on Form 8-K filed on November 21, 2014). (**)
21.1	Subsidiaries of the Registrant.( (incorporated by reference to Exhibit 21.1 to the Company's annual report on Form 10-K for the fiscal year ended December 31, 2013). (**)
23.1	Consent public accounting firm. Squar, Milner, Peterson, Miranda & Williamson, LLP (*)
23.2	Consent public accounting firm BDO USA, LLP (*)
31.1	Certification of the Company's Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.(*)
31.2	Certification of the Company's Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.(*)
32.1	Certification of the Company's Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.(*)
32.2	Certification of the Company's Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.(*)
99.1	Amendment No. 2 to the Amended and Restated Elephant Talk Communications Corp. 2008 Long-Term Incentive Compensation Plan .( incorporated by reference to Annex A to the Company's definitive proxy statement on Schedule 14 A filed on August 11, 2014). (**)
101.INS	XBRL Instance Document.(*)
101.SCH	XBRL Taxonomy Extension Schema Document.(*)
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document.(*)
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document.(*)
101.LAB	XBRL Taxonomy Extension Label Linkbase Document.(*)
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document.(*)

\* Filed Herewith

\*\* Previously Filed

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**ELEPHANT TALK  
COMMUNICATIONS CORP.**

By: /s/ Steven van der Velden  
Name: Steven van der Velden  
Title: President and Chief Executive Officer  
(Principal Executive Officer)

Date: October 16, 2015

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<u>Person</u>	<u>Capacity</u>	<u>Date</u>
<u>/s/ Steven van der Velden</u> Steven van der Velden	Chairman of the Board and Director (Principal Executive Officer)	October 16, 2015
<u>/s/ Mark Nije</u> Mark Nije	Chief Financial Officer (Principal Financial and Accounting Officer)	October 16, 2015
<u>/s/ Roderick de Greef</u> Roderick de Greef	Director	October 16, 2015
<u>/s/ Carl Stevens</u> Carl Stevens	Director	October 16, 2015
<u>/s/Yves van Sante</u> Yves van Sante	Director	October 16, 2015
<u>/s/Francisco Ros</u> Francisco Ros	Director	October 16, 2015
<u>/s/Jaime Bustillo</u> Jaime Bustillo	Director	October 16, 2015

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We hereby consent to the incorporation by reference in Registration Statements on Form S-3 (Nos. 333-180977, 333-181320 and 333-181738) and Form S-8 (Nos. 333-135971, 333-152276 and 333-177205) of Elephant Talk Communications Corp. of (i) our report dated April 1, 2015, relating to our audit of the consolidated financial statements (which report expresses an unqualified opinion and includes an explanatory paragraph relating to the Company's ability to continue as a going concern and ii) our report dated April 1, 2015 with respect to the effectiveness of internal control over financial reporting, which appear in this Annual Report on Form 10-K of Elephant Talk Communications Corp. for the year ended December 31, 2014.

Our report dated April 1, 2015 on the effectiveness of internal control over financial reporting as of December 31, 2014, expressed an opinion that Elephant Talk Communications Corp. had not maintained effective internal control over financial reporting as of December 31, 2014, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013).

Squar Milner LLP  
(formerly Squar, Milner, Peterson, Miranda & Williamson, LLP)

Los Angeles, California  
October 16, 2015

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Consent of Independent Registered Public Accounting Firm

Board of Directors  
Elephant Talk Communications Corp.

We hereby consent to the incorporation by reference in the Registration Statements on Form S-3 (Nos. 333-180977, 333-181320 and 333-181738) and Form S-8 (Nos. 333-135971, 333-152276 and 333-177205) of Elephant Talk Communications Corp. of our report dated March 31, 2014, except for Note 35 which is dated April 1, 2015, relating to the consolidated financial statements appearing in this Annual Report on Form 10-K/A No. 3. Our report contains an explanatory paragraph regarding the company's ability to continue as a going concern.

/s/ BDO USA, LLP

Los Angeles, California

October 16, 2015

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## CERTIFICATION

## Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Steven van der Velden, certify that:

1. I have reviewed this annual report on Form 10-K of Elephant Talk Communications Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: October 16, 2015

/s/ Steven van der Velden

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Steven van der Velden  
President and Chief Executive Officer

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## CERTIFICATION

## Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Mark Nije, certify that:

1. I have reviewed this annual report on Form 10-K of Elephant Talk Communications Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: October 16, 2015

/s/ Mark Nije

Mark Nije

Chief Financial Officer

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**CERTIFICATION**

**Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

**(18 U.S.C. 1350)**

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350), the undersigned officer of Elephant Talk Communications Corp., a Delaware corporation (the "Company"), does hereby certify, to the best of such officer's knowledge and belief, that to my knowledge:

- (1) The Annual Report on Form 10-K for the year ended December 31, 2014 (the "Form 10-K") of the Company fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Form 10-K fairly presents, in all materials respects, the financial condition and results of operations of the Company.

Date: October 16, 2015

/s/ Steven van der Velden  
Steven van der Velden, President and  
Chief Executive Officer

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**CERTIFICATION**

**Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

**(18 U.S.C. 1350)**

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350), the undersigned officer of Elephant Talk Communications Corp., a Delaware corporation (the "Company"), does hereby certify, to the best of such officer's knowledge and belief, that to my knowledge:

- (1) The Annual Report on Form 10-K for the year ended December 31, 2014 (the "Form 10-K") of the Company fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Form 10-K fairly presents, in all materials respects, the financial condition and results of operations of the Company.

Date: October 16, 2015

/s/ Mark Nije

Mark Nije, Chief Financial Officer

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